

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 035-JJ05 – MARKER BOARDS, UNFRAMED**

**COMMITTEE: FACILITIES AND CONSTRUCTION REFORM**

**LINK TO DISTRICT  
STRATEGIC PLAN: IMPROVE CONSTRUCTION AND MAINTENANCE SERVICES**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of unframed marker boards, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Fifteen (15) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendor.

A price comparison was conducted and the new bid reflected 15% in cost savings, when compared to the District's previous unframed marker-board contract.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida **AWARD** Bid No. 035-JJ05 – MARKER BOARDS, UNFRAMED, to purchase, at firm unit prices, quantities, as may be required, of unframed marker boards, for Maintenance Materials Management stock, during the term of the bid, effective March 25, 2009, through December 31, 2009, as follows:

**PRIMARY**

1. AMERICAN VISUAL DISPLAY PRODUCTS, LLC  
100 BARRETT INDUSTRIAL BLVD.  
WETUMPKA, AL 36092 ESTIMATE \$94,791  
OWNER: WADE FULLER, PRESIDENT

## **Group I**

Total Low Unit Price Meeting Specifications:  
Items 1 through 3.

Item 1 - Marker boards, unframed, 4' x 8', white @ \$99 each.

Item 2 - Marker boards, unframed, 4' x 10', white @ \$126 each.

Item 3 - Marker boards, unframed, 4' x 12', white @ \$147 each.

## **ALTERNATE**

2. AMERICAN EDUCATIONAL SCHOOL SUPPLY  
AND ELECTRONICS  
5451 S.W. 115 PLACE  
MIAMI, FL 33185 ESTIMATE \$110,984.75  
OWNERS: BRITTA AND CARMEN GANNI

## **Groups I and II**

Second Total Low Unit Price Meeting Specifications:  
Items 1 through 3, and 4.

Item 1 - Marker boards, unframed, 4' x 8', white @ \$118.49 each.

Item 2 - Marker boards, unframed, 4' x 10', white @ \$143.99 each.

Item 3 - Marker boards, unframed, 4' x 12', white @ \$170.99 each.

Item 4 - Percentage discount @ 45%.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$122,083.25.

RHH/ae