

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: BALANCE AWARD AND CORRECT ITEM 18 ON BID  
NO. 039-HH03 – CAFETERIA SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid is to purchase and deliver, at firm unit prices, quantities, as may be required, of cafeteria supplies, for the Department of Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eight (8) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendor.

Items 5 through 10, 14, 15, 18, and 20 through 23 were awarded to a primary vendor and Items 5 through 10, 14, 18, 21, and 22 were awarded to an alternate vendor by the Board, on October 15, 2008, for an estimated expenditure amount of \$1,234,332.

The October 15, 2008, Board Agenda Item E-143, incorrectly reflected the description of Item 18 as Wrap, plastic, 18" roll, instead of Wrap, plastic, 12" roll.

An alternate for Item 13 will not be awarded, inasmuch as the price is considered excessive.

Identical prices were submitted on Item 17 – Wrap, plastic, 18" roll, by A.G.E. Paper Company, of Hialeah, Florida, and Lace Foodservice Corporation, of Miami, Florida. The recommendation reflects the award of this tie low bid item to Lace Foodservice Corporation, the Miami-Dade County M/WBE vendor, pursuant to Board Rule 6Gx13-3C-1.061 - Identical Prices - Priorities for Award.

This award also recommends that Item 19 – pan liners, be rejected due to ambiguous specifications. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6GX13- 3C1.111 Bidding Process - Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0410 - Food Service

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **BALANCE AWARD AND CORRECT ITEM 18** on Bid No. 039-HH03 – CAFETERIA SUPPLIES, to purchase and deliver, at firm unit prices, quantities, as may be required, of cafeteria supplies, for the Department of Stores and Mail Distribution stock, during the term of the bid, effective April 22, 2009, through June 30, 2009, as follows:

1. **CORRECT** Item 18 to reflect description of Wrap, plastic, 12” roll as follows:

**PRIMARY**

LACE FOODSERVICE  
P.O. BOX 652953  
MIAMI, FL 33265  
OWNER: LUIS H. FERNANDEZ, PRESIDENT

Low Unit Price: Item 18.

Item 18 – Wrap, plastic, 12” roll @ \$7.99 per roll.

**ALTERNATE**

A.G.E. PAPER COMPANY  
226 WEST 23 STREET  
HIALEAH, FL 33010  
OWNER: GRISELL MUTTER, PRESIDENT

Second Low Unit Price: Item 18.

Item 18 – Wrap, plastic, 12” roll @ \$7.99 per roll.

2. **BALANCE AWARD** Bid No. 039-HH03 – CAFETERIA SUPPLIES effective April 22, 2009, through June 30, 2009, as follows:

**PRIMARY**

ALL FLORIDA PAPER  
9150 NW 105 WAY  
MEDLEY, FL 33178  
OWNER: ARMANDO CACERES, PRESIDENT

Total Low Group Unit Price Meeting Specifications:  
Items 1 through 4.  
Low Unit Price Meeting Specifications: Item 13.

Item 1 – Cup, drink, 16 ounces @ \$30.53 per case.  
Item 2 – Lid, drink, 16 ounces @ \$48.42 per case.  
Item 3 – Cup, drink, 8 ounces @ \$41.68 per case.  
Item 4 – Lid, drink, 8 ounces @ \$20.40 per case.  
Item 13 – Food pail @ \$32.26 per case.

LACE FOODSERVICE  
P.O. BOX 652953  
MIAMI, FL 33265  
OWNER: LUIS H. FERNANDEZ, PRESIDENT

Total Low Group Unit Price Meeting Specifications:  
Items 11 and 12.  
Low Unit Price Meeting Specifications: Items 16 and 17.

Item 11 – Gloves, large, disposable @ \$12.54 per case.  
Item 12 – Gloves, medium, disposable @ \$12.54 per case.  
Item 16 – Foil, aluminum @ \$31.45 per roll.  
Item 17 – Wrap, plastic, 18" roll @ \$11.89 per roll.

**ALTERNATE**

LACE FOODSERVICE

P.O. BOX 652953

MIAMI, FL 33265

OWNER: LUIS H. FERNANDEZ, PRESIDENT

Total Second Low Group Unit Price Meeting Specifications:  
Items 1 through 4.

Item 1 – Cup, drink 16 ounces @ \$37.08 per case.

Item 2 – Lid, drink, 16 ounces @ \$34.59 per case.

Item 3 – Cup, drink, 8 ounces @ \$37.84 per case.

Item 4 – Lid, drink, 8 ounces @ \$55.05 per case.

CALICO INDUSTRIES, INC.

9045 JUNCTION DRIVE

ANNAPOLIS JUNCTION, MD 20701-2005

OWNER: FRANK JARET, C.E.O.

Total Second Low Group Unit Price Meeting Specifications:  
Items 11, 12 and 23.

Item 11 – Gloves, large, disposable @ \$15.14 per case.

Item 12 – Gloves, medium, disposable @ \$15.14 per case.

Item 23 – Balance of Line @ 0% discount off MSRP.

A.G.E. PAPER COMPANY

226 WEST 23 STREET

HIALEAH, FL 33010

OWNER: GRISELL MUTTER, PRESIDENT

Second Low Unit Price Meeting Specifications:  
Items 16 and 17.

Item 16 – Foil, aluminum @ \$31.80 per roll.

Item 17 – Wrap, 18" roll, plastic @ \$11.89 per roll.

ALL FLORIDA PAPER  
9150 N.W. 105 WAY  
MEDLEY, FL 33178  
OWNER: ARMANDO CACERES, PRESIDENT

Second Low Unit Price: Items 15 and 20.

Item 15 – Lunch bag @ \$36.42 per case.

Item 20 – Paper, dry/waxed @ \$42.68 per case.

3. REJECT Item 19.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$439,939.10.

RHH/ae