

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 033-JJ12 – PRINTERS: CONSUMABLES –
OEM, COMPATIBLE AND REMANUFACTURED**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of various OEM, compatible and remanufactured printer consumables, for schools and administrative departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-four (24) vendors responded to this advertised solicitation.

Inasmuch as all bids for Groups 4 (Items 82-232), 7 (Items 392-433) and 8 (Items 434-436) (compatible), and Group 6 (Items 114-265) (remanufactured) were non-responsive (vendors did not bid all items), the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 033-JJ12 – PRINTERS: CONSUMABLES – OEM, COMPATIBLE AND REMANUFACTURED, to purchase, at firm unit prices, quantities, as may be required, of various OEM, compatible and remanufactured printer consumables, for schools and administrative departments, during the term of the bid, effective May 20, 2009, through December 31, 2010, as follows:

Original Equipment Manufacturer (OEM)

Total Low Meeting Specifications:

Group 1 – Brother – Items 1 through 17.

PRIMARY

1. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

FIRST ALTERNATE

2. DELL MARKETING L.P.
ONE DELL WAY, BOX RR8-6
ROUND ROCK, TX 78682
OWNER: MICHAEL S. DELL
CHAIRMAN OF THE BOARD/C.E.O.

SECOND ALTERNATE

3. CVR COMPUTER SUPPLIES, INC.
101-B HADDONFIELD BERLIN ROAD
CHERRY HILL, NJ 08034
OWNER: WILLIAM REINHOLD, PRESIDENT

Total Low Meeting Specifications:

Group 2 – Canon – Items 18 through 22.

PRIMARY

4. MIAMI DATA PRODUCTS, INC.
1450 CORAL WAY
MIAMI, FL 33145
OWNER: MARLENE MORFI, PRESIDENT

FIRST ALTERNATE

5. RIBBONS EXPRESS
1980 OLD CUTHBERT ROAD
CHERRY HILL, NJ 08034
OWNER: JOHN MURABITO, PRESIDENT

SECOND ALTERNATE

6. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

**Total Low Meeting Specifications:
Group 3 – Epson – Items 23 through 81.**

PRIMARY

7. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

FIRST ALTERNATE

8. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD, SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

SECOND ALTERNATE

9. MIAMI DATA PRODUCTS, INC.
1450 CORAL WAY
MIAMI, FL 33145
OWNER: MARLENE MORFI, PRESIDENT

**Total Low Meeting Specifications:
Group 4 – DELL – Items 82 through 232.**

PRIMARY

10. DELL MARKETING L.P.
ONE DELL WAY, BOX RR8-6
ROUND ROCK, TX 78682
OWNER: MICHAEL S. DELL
CHAIRMAN OF THE BOARD/C.E.O.

FIRST ALTERNATE

11. STAPLES TECHNOLOGY SOLUTIONS
FORMERLY CORPORATE EXPRESS IMAGING
AND COMPUTER GRAPHIC SUPPLIES
1096 E. NEWPORT CENTER DRIVE, #300
DEERFIELD BEACH, FL 33442
OWNER: RON SARGENT, C.E.O.

SECOND ALTERNATE

12. CVR COMPUTER SUPPLIES, INC.
101-B HADDONFIELD BERLIN ROAD
CHERRY HILL, NJ 08034
OWNER: WILLIAM REINHOLD, PRESIDENT

**Total Low Meeting Specifications:
Group 5 – HP – Items 233 through 356.**

PRIMARY

13. CVR COMPUTER SUPPLIES, INC.
101-B HADDONFIELD BERLIN ROAD
CHERRY HILL, NJ 08034
OWNER: WILLIAM REINHOLD, PRESIDENT

FIRST ALTERNATE

14. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

SECOND ALTERNATE

15. RIBBONS EXPRESS
1980 OLD CUTHBERT ROAD
CHERRY HILL, NJ 08034
OWNER: JOHN MURABITO, PRESIDENT

**Total Low Meeting Specifications:
Group 6 – Lexmark – Items 357 through 391.**

PRIMARY

16. DELL MARKETING L.P.
ONE DELL WAY, BOX RR8-6
ROUND ROCK, TX 78682
OWNER: MICHAEL S. DELL
CHAIRMAN OF THE BOARD/C.E.O.

FIRST ALTERNATE

17. CVR COMPUTER SUPPLIES, INC.
101-B HADDONFIELD BERLIN ROAD
CHERRY HILL, NJ 08034
OWNER: JOHN MURABITO, PRESIDENT

SECOND ALTERNATE

18. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

**Total Low Meeting Specifications:
Group 7 – Xerox – Items 392 through 433.**

PRIMARY

19. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

FIRST ALTERNATE

20. RIBBONS EXPRESS
1980 OLD CUTHBERT ROAD
CHERRY HILL, NJ 08034
OWNER: JOHN MURABITO, PRESIDENT

SECOND ALTERNATE

21. MIAMI DATA PRODUCTS, INC.
1450 CORAL WAY
MIAMI, FL 33145
OWNER: MARLENE MORFI, PRESIDENT

**Total Low Meeting Specifications:
Group 8 – Infopoint – Items 434 through 436.**

PRIMARY

22. CVR COMPUTER SUPPLIES, INC.
101-B HADDONFIELD BERLIN ROAD
CHERRY HILL, NJ 08034
OWNER: WILLIAM REINHOLD, PRESIDENT

FIRST ALTERNATE

23. STAPLES TECHNOLOGY SOLUTIONS
FORMERLY CORPORATE EXPRESS IMAGING AND
COMPUTER GRAPHIC SUPPLIES
1096 E. NEWPORT CENTER DRIVE, #300
DEERFIELD BEACH, FL 33442
OWNER: RON SARGENT, C.E.O.

SECOND ALTERNATE

24. GOLDEN STAR TECHNOLOGY
14335 S.W. 120 STREET, SUITE 103
MIAMI, FL 33186
OWNER: JIA PEIR WANG, C.E.O.

Compatible

**Total Low Meeting Specifications:
Group 1 – Brother – Items 1 through 17.**

PRIMARY

25. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

FIRST ALTERNATE

26. MONARCH ELECTRONICS, INC.
1440 79TH STREET CAUSEWAY, SUITE 319B
NORTH BAY VILLAGE, FL 33141-0941
OWNER: MARVIN STUART, PRESIDENT

SECOND ALTERNATE

27. DOVE DATA PRODUCTS, INC.
1819 RANGE WAY
FLORENCE, SC 29501
OWNER: RICHARD B. COXE, PRESIDENT

Total Low Meeting Specifications:

Group 2 – Canon – Items 18 through 22.

PRIMARY

28. BLM TECHNOLOGIES OF FLORIDA, LLC
4370 S.W. 36 STREET, SUITE 700
FORT LAUDERDALE, FL 33314
OWNER: GREG BLANC, PRESIDENT

FIRST ALTERNATE

29. EN POINTE TECHNOLOGIES SALES, INC.
18701 SOUTH FIGUEROA STREET
GARDENA, CA 90248-4506
OWNER: BOB DIN, C.E.O.

Total Low Meeting Specifications:

Group 3 – Epson – Items 23 through 81.

PRIMARY

30. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

FIRST ALTERNATE

- 31. BLM TECHNOLOGIES OF FLORIDA, LLC
4370 S.W. 36 STREET, SUITE 700
FORT LAUDERDALE, FL 33314
OWNER: GREG BLANC, PRESIDENT

**Total Low Meeting Specifications:
Group 5 – HP – Items 233 through 356.**

PRIMARY

- 32. DOVE DATA PRODUCTS, INC.
1819 RANGE WAY
FLORENCE, SC 29501
OWNER: RICHARD B. COXE, PRESIDENT

FIRST ALTERNATE

- 33. MANAGED SERVICES CORPORATION
7210 N.W. 58 STREET
MIAMI, FL 33166
OWNER: SEAN MURILLO, PRESIDENT

**Total Low Meeting Specifications:
Group 6 – Lexmark – Items 357 through 391.**

PRIMARY

- 34. BLM TECHNOLOGIES OF FLORIDA, LLC
4370 S.W. 36 STREET, SUITE 700
FORT LAUDERDALE, FL 33314
OWNER: GREG BLANC, PRESIDENT

FIRST ALTERNATE

- 35. EN POINTE TECHNOLOGIES OF FLORIDA, LLC
18701 SOUTH FIGUEROA STREET
GARDENA, CA 90248-4506
OWNER: BOB DIN, C.E.O.

Remanufactured

**Total Low Meeting Specifications:
Group 1 – Brother – Items 1 through 6.**

PRIMARY

36. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

FIRST ALTERNATE

37. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

SECOND ALTERNATE

38. DOVE DATA PRODUCTS, INC.
1819 RANGE WAY
FLORENCE, SC 29501
OWNER: RICHARD B. COXE, PRESIDENT

**Total Low Meeting Specifications:
Group 2 – Canon – Items 7 through 11.**

PRIMARY

39. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

FIRST ALTERNATE

40. COMPTREE, INC.
18961 EAST ARENTH AVE.
CITY OF INDUSTRY, CA 91748
OWNER: RICK PAN, PRESIDENT

SECOND ALTERNATE

41. DOVE DATA PRODUCTS, INC.
1819 RANGE WAY
FLORENCE, SC 29501
OWNER: RICHARD B. COXE, PRESIDENT

**Total Low Meeting Specifications:
Group 3 – Epson – Items 12 through 42.**

PRIMARY

42. COMPTREE, INC.
18961 EAST ARENTH AVE.
CITY OF INDUSTRY, CA 91748
OWNER: RICK PAN, PRESIDENT

FIRST ALTERNATE

43. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

SECOND ALTERNATE

44. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

**Total Low Meeting Specifications:
Group 4 – HP – Items 43 through 101.**

PRIMARY

45. RASIX COMPUTER CENTER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

FIRST ALTERNATE

46. RIBBONS EXPRESS
1980 OLD CUTHBERT ROAD
CHERRY HILL, NJ 08034
OWNER: JOHN MURABITO, PRESIDENT

SECOND ALTERNATE

47. MONARCH ELECTRONICS, INC.
1440 79TH STREET CAUSEWAY, SUITE 319B
NORTH BAY VILLAGE, FL 33141-0941
OWNER: MARVIN STUART, PRESIDENT

**Total Low Meeting Specifications:
Group 5 – Lexmark – Items 102 through 113.**

PRIMARY

48. EIS OFFICE SOLUTIONS, INC.
5803 SOVEREIGN DRIVE, SUITE 214
HOUSTON, TX 77036
OWNER: SIMON LEE, PRESIDENT

FIRST ALTERNATE

49. RASIX COMPUTER CENTER, INC.
D.B.A. ACADEMIC SUPPLIER
1121 BAY BLVD., SUITE A
CHULA VISTA, CA 91911-2667
OWNER: ASHOK SHAH, PRESIDENT

SECOND ALTERNATE

50. STAPLES TECHNOLOGY SOLUTIONS FORMERLY
CORPORATE EXPRESS IMAGING AND COMPUTER
GRAPHIC SUPPLIES
1096 E. NEWPORT CENTER DRIVE, #300 DEERFIELD
BEACH, FL 33442
OWNER: RON SARGENT, C.E.O.

51. REJECT Groups 4 (Items 82-232), 7 (Items 392-433) and 8 (Items 434-436) (compatible), and Group 6 (Items 114-265) (remanufactured).
52. Authorize Procurement Management Services to purchase up to the total estimated amount of \$4,000,000.

RHH/mh