

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 098-JJ02 – CUSTODIAL SUPPLIES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of custodial-cleaning supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Nineteen (19) vendors responded to this advertised solicitation.

Identical prices were submitted for Item 12 – Pads, stripping, and Item 14 – Waste basket, by AFP Industries, Inc., of South Miami, Florida, and Peninsular Paper Company of Central Florida, Inc., of Winter Park, Florida. The recommendation reflects the award of these tie low bid items to AFP Industries, Inc., of South Miami, Florida (drug free workplace and Miami-Dade County Minority Business Enterprise vendor), pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices – Priorities for Award.

Inasmuch as specifications were incomplete for Item 13 – Handle, floor drain brush, the recommendation reflects that this item be rejected. Competitive prices will be solicited for this item as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 - Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar amount.

Benchmarking was conducted against the School Board of Broward County contract and the District's prices were found to be between 2.1% and 15.1% lower. Additional cost comparisons were conducted against Sam's Club and Costco and the District's pricing was also lower for similar items.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **AWARD** Bid No. 098-JJ02 – CUSTODIAL SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial-cleaning supplies, for Stores and Mail Distribution stock, during the term of the bid, effective September 9, 2009, through September 8, 2010, as follows:

1. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155 ESTIMATE \$81,836.64
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT

Tie Low Bid: Items 12 and 14.

Low Bid: Item 22.

Item 12 - Pads, stripping @ \$9.20 per case.
Item 14 - Waste basket @ \$6.11 each.
Item 22 - Can, garbage, plastic @ \$10.20 each.

2. ALL FLORIDA PAPER, INC.
9150 N.W. 105 WAY
MEDLEY, FL 33178 ESTIMATE \$25,517.60
OWNER: ARMANDO CACERES, PRESIDENT

Low Bid: Item 27.

Low Bid Meeting Specifications: Items 5 and 21.

Item 5 - Can, step-on disposal @ \$41.02 each.
Item 21 - Handle, wall brush @ \$6.42 each.
Item 27 - Can, trash @ \$101.30 each.

3. CALICO INDUSTRIES, INC.
9045 JUNCTION DRIVE
ANNAPOLIS JUNCTION, MD 20701 ESTIMATE \$49,401.44
OWNER: FRANK JARET, C.E.O.

Low Bid: Items 4, 7, 31 and 36.

Low Bid Meeting Specifications: Items 2, 8, 11, 17, 24 and 35.

Item 2 - Pads, carpet, scrubbing @ \$56.34 per case.
Item 4 - Lid, for 55-gal receptacle @ \$10.84 each.
Item 7 - Doodle bug @ \$3.54 each.

- Item 8 - Pan, dust @ \$1.91 each.
- Item 11 - Bucket, plastic @ \$3.61 each.
- Item 17 - Lid, for 44 gallon plastic receptacle @ \$7.80 each.
- Item 24 - Receptacle, waste, 32-gallon capacity @ \$12.22 each.
- Item 31 - Mop, toilet bowl @ \$.39 each.
- Item 35 - Dispenser, liquid soap @ \$6.55 each.
- Item 36 - Dispenser, paper towel @ \$9.96 each.

- 4. DADE PAPER & BAG COMPANY
9601 N.W. 112 AVENUE
MIAMI, FL 33178 ESTIMATE \$255.60
OWNER: LEONARD GENET, PRESIDENT

Low Bid Meeting Specifications: Item 16.

Item 16 - Lid @ \$3.55 each.

- 5. DISTRICT HEALTHCARE & JANITORIAL SUPPLY, INC.
10125 N.W. 116 WAY, SUITE 16
MEDLEY, FL 33178 ESTIMATE \$1,080
OWNER: PERNELL J. WILLIAMS, PRESIDENT

Low Bid: Item 10.

Item 10 - Squeegee, floor @ \$3.75 each.

- 6. GENESIS II, INC.
1051 ALBRIGHT ROAD
ROCK HILL, SC 29730 ESTIMATE \$33,378.72
OWNER: WILLIAM COX, VICE PRESIDENT

Low Bid: Items 15 and 38.

Low Bid Meeting Specifications: Items 18 through 20.

- Item 15 - Bag, vinyl @ \$11.42 each.
- Item 18 - Gloves, cleaning, medium @ \$47.17 per dozen.
- Item 19 - Gloves, cleaning, large @ \$47.17 per dozen.
- Item 20 - Gloves, cleaning, x-large @ \$47.17 per dozen.
- Item 38 - Broom, standard, heavy duty @ \$4.58 each.

7. IDEAL SUPPLY, INC.
4321 N.E. 12 TERRACE
OAKLAND PARK, FL 33334 ESTIMATE \$ 105,448.25
OWNER: JORGE F. MANRESA, PRESIDENT

Low Bid: Items 23, 25, 26, 28, 33 and 34.
Low Bid Meeting Specifications: Item 9.

Item 9 - Handle, floor brush @ \$2.59 each.
Item 23 - Cart, housekeeping @ \$69.39 each.
Item 25 - Receptacle, waste, 44-gallon @ \$19.54 each.
Item 26 - Receptacle, waste, 55-gallon @ \$36.80 each.
Item 28 - Wringer, small @ \$23.31 each.
Item 33 - Pan, dust @ \$5.12 each.
Item 34 - Dolly, conversion, self-locking @ \$14.43 each.

8. LACE FOODSERVICE
10490 N.W. 26 STREET
MIAMI, FL 33172 ESTIMATE \$10,538.70
OWNER: LUIS H. FERNANDEZ, PRESIDENT

Low Bid: Items 1 and 6.

Item 1 - Bags, paper @ \$50.97 per case.
Item 6 - Dolly, bucket @ \$48.22 each.

9. PENINSULAR PAPER COMPANY OF CENTRAL FLORIDA, INC.
4500 METRIC DRIVE
WINTER PARK, FL 32792 ESTIMATE \$6,835.20
OWNER: R.S. CLARKE, SR., PRESIDENT/C.O.B.

Low Bid: Item 30.
Low Bid Meeting Specifications: Item 29.

Item 29 - Pads, scouring @ \$7.66 per case.
Item 30 - Pads, scouring @ \$6.22 per case.

10. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33610-1908 ESTIMATE \$8,773
OWNER: JOHN O. MILLER, C.E.O.

Low Bid: Item 3.

Low Bid Meeting Specifications: Item 32.

Item 3 - Pads, commercial, soap-filled @ \$54.78 per case.
Item 32 - Sponges, cellulose @ \$6.59 per box of 12.

11. REX CHEMICAL CORPORATION
2270 N.W. 23 STREET
MIAMI, FL 33142 ESTIMATE \$7,895
OWNER: BEATRIZ GRANJA, PRESIDENT

Low Bid: Item 37.

Item 37 - Gum remover @ \$31.58 per case.

12. REJECT Item 13 – Handle, floor drain brush.
13. Authorize Procurement Management Services to purchase up to the total estimated amount of \$330,960.15.

RHH/ae