

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: BALANCE AWARD BID NO. 107-JJ03 – HOSPITALITY AND  
FOOD-SERVICE SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid is to purchase and deliver, at firm unit prices, quantities, as may be required, of cafeteria supplies, for various District departments. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation. This is an award to a primary and an alternate vendor.

Due to an error in specifications in the Utensils Category for Items 19 through 22, none of the items submitted met specifications. The recommendation reflects that these items be rejected and rebid, using revised specifications.

Identical prices were submitted on Items 30 and 31 – Large and Medium Latex Gloves, by AGE Paper, of Hialeah, Florida, and All Florida Paper, of Medley, Florida. The recommendation reflects the award of these tie low bid items to AGE Paper (primary vendor) and All Florida Paper (alternate vendor), pursuant to Board Rule 6Gx13- 3C-1.061 - - Identical Prices – Priorities for Award.

Items 1, 2, 37, 39 and 44 were awarded to primary awardees by the Board on September 9, 2009, for an estimated expenditure amount of \$170,368.

Fund Source  
0410 - Food Service

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 107-JJ03 – HOSPITALITY AND FOOD-SERVICE SUPPLIES, to purchase and deliver, at firm unit prices, quantities, as may be required, of cafeteria supplies, for various District departments, during the term of the bid, effective October 14, 2009, through September 30, 2010, as follows:

**PRIMARY**

1. AGE PAPER CORPORATION  
226 WEST 23 STREET  
HIALEAH, FL 33010  
OWNER: GRISELL MUTTER, PRESIDENT

**CUPS CATEGORY**

Total Low Unit Price: Items 7 and 8.

- Item 7 - 4-ounce cup @ \$11.98 per case.
- Item 8 - 4-ounce lid @ \$7.60 per case.

**CONTAINERS CATEGORY**

Total Low Unit Price: Items 9 through 18.

- Item 9 - 4-ounce container @ \$29.22 per case.
- Item 10 - 4-ounce container lid @ \$22 per case.
- Item 11 - 5-ounce container @ \$35.80 per case.
- Item 12 - 5-ounce container lid @ \$23.76 per case.
- Item 13 - 8-ounce container @ \$24.80 per case of 1,000.
- Item 14 - 8-ounce container lid @ \$13.80 per case of 1,000.
- Item 15 - 12-ounce container @ \$15.15 per case of 1,000.
- Item 16 - 12-ounce container lid @ \$13.80 per case of 1,000.
- Item 17 - 16-ounce container @ \$33.80 per case of 1,000.
- Item 18 - 16-ounce container lid @ \$13.80 per case of 1,000.

## **PLATES CATEGORY**

Total Low Unit Price: Items 25 through 27.

Item 25 - Plate, laminated, 10" @ \$20.90 per case.

Item 26 - Plate, laminated, 9" @ \$16.90 per case.

Item 27 - Plate, laminated, 6" @ \$12 per case.

## **GLOVES CATEGORY**

Total Low Unit Price Meeting Specifications: Items 28 through 31.

Item 28 - Glove, disposable, large @ \$11.90 per case.

Item 29 - Glove, disposable, medium @ \$11.89 per case.

Item 30 - Glove, latex, large @ \$25 per case.

Item 31 - Glove, latex, medium @ \$25 per case.

## **MISCELLANEOUS CATEGORY**

Low Unit Price: Items 33 and 41.

Item 33 - Cup, smoothie @ \$39.90 per case.

Item 41 - Liner, pan, special @ \$23.75 per case.

2. ALL AMERICAN POLY  
40 TURNER PLACE  
PISCATAWAY, NJ 08854  
OWNER: JACK KLEIN, PRESIDENT

## **MISCELLANEOUS CATEGORY**

Low Unit Price: Items 45 and 46.

Item 45 - Liner, can, 30" x 40" @ \$7.15 per case.

Item 46 - Liner, can, 40" x 46" @ \$11.45 per case.

3. ALL FLORIDA PAPER  
9150 N.W. 105 WAY  
MEDLEY, FL 33178  
OWNER: ARMANDO CACERES, PRESIDENT

**CUPS CATEGORY**

Total Low Unit Price: Items 3 and 4.

- Item 3 - 10-ounce cup @ \$16.26 per case.  
Item 4 - 10-ounce lid @ \$10.61 per case.

**PANS CATEGORY**

Total Low Unit Price: Items 23 and 24.

- Item 23 - Pan, oblong, 2.25 lb. @ \$32.11 per case.  
Item 24 - Lid, oblong @ \$13.98 per case.

**MISCELLANEOUS CATEGORY**

Low Unit Price: Items 32, 35, 38 and 43.

- Item 32 - Food pail @ \$23.86 per case.  
Item 35 - Paper bag, white @ \$8.23 per case.  
Item 38 - Wrap, plastic, 18" @ \$9.08 per roll.  
Item 43 - Paper towel, C-fold @ \$15.05 per case.

4. CALICO INDUSTRIES, INC.  
9045 JUNCTION DRIVE  
ANNAPOLIS JUNCTION, MD 20701  
OWNER: FRANK JARET, PRESIDENT

**MISCELLANEOUS CATEGORY**

Low Unit Price: Item 40.

- Item 40 - Liner, pan, regular @ \$25.74 per case.

5. DADE PAPER & BAG CO.  
9601 N.W. 112 AVENUE  
MIAMI, FL 33178  
OWNER: LEONARD GENET, PRESIDENT

**MISCELLANEOUS CATEGORY**

Low Unit Price: Item 42.

Item 42 - Napkin, dispenser @ \$26 per case.

6. LACE FOODSERVICE  
P.O. BOX 652953  
MIAMI, FL 33265  
OWNER: LUIS H. FERNANDEZ, PRESIDENT

**CUPS CATEGORY**

Total Low Unit Price: Items 5 and 6.

Item 5 - 8-ounce cup @ \$34.64 per case.

Item 6 - 8-ounce lid @ \$16.58 per case.

**MISCELLANEOUS CATEGORY**

Low Unit Price: Item 34.

Low Unit Price Meeting Specifications: Item 36.

Item 34 - Lunch Bag @ \$33.79 per case.

Item 36 - Foil, aluminum, 18" @ \$22.94 per roll.

**ALTERNATE**

7. AGE PAPER CORPORATION  
226 WEST 23 STREET  
HIALEAH, FL 33010  
OWNER: GRISELL MUTTER, PRESIDENT

**CUPS CATEGORY**

Second Total Low Unit Price: Items 1 through 4.

Item 1 - Cup, drink, 16-ounce @ \$33.90 per case.

- Item 2 - Lid, drink, 16-ounce @ \$37.80 per case.
- Item 3 - 10-ounce cup @ \$16.80 per case.
- Item 4 - 10-ounce lid @ \$9.61 per case.

### **MISCELLANEOUS CATEGORY**

Second Low Unit Price: Items 34, 35, 38 and 42.  
Second Low Unit Price Meeting Specifications: Item 36.

- Item 34 - Lunch Bag @ \$37.15 per case.
- Item 35 - Paper bag, white @ \$8.70 per case.
- Item 36 - Foil, aluminum, 18" @ \$23.38 per roll.
- Item 38 - Wrap, plastic, 18" @ \$9.15 per roll.
- Item 42 - Napkin, dispenser @ \$26.90 per case.

- 8. ALL FLORIDA PAPER  
9150 N.W. 105 WAY  
MEDLEY, FL 33178  
OWNER: ARMANDO CACERES, PRESIDENT

### **CUPS CATEGORY**

Second Total Low Unit Price: Items 7 and 8.

- Item 7 - 4-ounce cup @ \$12.25 per case.
- Item 8 - 4-ounce lid @ \$7.54 per case.

### **CONTAINERS CATEGORY**

Second Total Low Unit Price: Items 9 through 12.

- Item 9 - 4-ounce container @ \$29.42 per case.
- Item 10 - 4-ounce container lid @ \$24.32 per case.
- Item 11 - 5-ounce container @ \$36.91 per case.
- Item 12 - 5-ounce container lid @ \$23.97 per case.

### **GLOVES CATEGORY**

Second Total Low Unit Price Meeting Specifications:  
Items 30 and 31.

- Item 30 - Glove, latex, large @ \$25 per case.
- Item 31 - Glove, latex, medium @ \$25 per case.

## **MISCELLANEOUS CATEGORY**

Second Low Unit Price: Items 33, 39, 40, 41 and 45.

- Item 33 - Cup, smoothie @ \$44.59 per case.
- Item 39 - Wrap, plastic, 12" @ \$6.53 per roll.
- Item 40 - Liner, pan, regular @ \$31.47 per case.
- Item 41 - Liner, pan, special @ \$24.48 per case.
- Item 45 - Liner, can, 30"x40" @ \$8.19 per case.

9. CALICO INDUSTRIES, INC.  
9045 JUNCTION DRIVE  
ANNAPOLIS JUNCTION, MD 20701  
OWNER: FRANK JARET, PRESIDENT

## **MISCELLANEOUS CATEGORY**

Second Low Unit Price: Items 43 and 46.

- Item 43 - Paper towel, C-fold @ \$17.66 per case.
- Item 46 - Liner, can, 40"x46" @ \$11.73 per case.

10. DADE PAPER & BAG CO.  
9601 N.W. 112 AVENUE  
MIAMI, FL 33178  
OWNER: LEONARD GENET, PRESIDENT

## **CUPS CATEGORY**

Second Total Low Unit Price Meeting Specifications: Items 5 and 6.

- Item 5 - 8-ounce cup @ \$36.38 per case.
- Item 6 - 8-ounce lid @ \$17.25 per case.

## **CONTAINERS CATEGORY**

Second Total Low Unit Price: Items 13 through 18.

- Item 13 - 8-ounce container @ \$26.38 per case of 1,000.
- Item 14 - 8-ounce container lid @ \$14.34 per case of 1,000.
- Item 15 - 12-ounce container @ \$31.90 per case of 1,000.
- Item 16 - 12-ounce container lid @ \$14.34 per case of 1,000.

Item 17 - 16-ounce container @ \$35.26 per case of 1,000.  
Item 18 - 16-ounce container lid @ \$14.34 per case of  
1,000.

### **MISCELLANEOUS CATEGORY**

Second Low Unit Price: Items 32 and 44.

Item 32 - Food pail @ \$27.92 per case.  
Item 44 - Cloth, wiper @ \$10.71 per case.

11. LACE FOODSERVICE  
P.O. BOX 652953  
MIAMI, FL 33265  
OWNER: LUIS H. FERNANDEZ, PRESIDENT

### **PANS CATEGORY**

Second Total Low Unit Price: Items 23 and 24.

Item 23 - Pan, oblong, 2.25 lb. @ \$35 per case.  
Item 24 - Lid, oblong @ \$12.52 per case.

### **GLOVES CATEGORY**

Second Total Low Unit Price Meeting Specifications:  
Items 28 and 29.

Item 28 - Glove, disposable, large @ \$12.02 per case.  
Item 29 - Glove, disposable, medium @ \$12.02 per case.

### **MISCELLANEOUS CATEGORY**

Second Low Unit Price: Item 37.

Item 37 - Paper, dry/waxed @ \$39.33 per roll.



12. UNISOURCE WORLDWIDE, INC.  
4151 WOODCOCK DRIVE  
JACKSONVILLE, FL 32207  
OWNER: ALLAN R. DRAGONE, JR., C.E.O.

**PLATES CATEGORY**

Second Total Low Unit Price: Items 25 through 27.

Item 25 - Plate, laminated, 10" @ \$23.73 per case.

Item 26 - Plate, laminated, 9" @ \$23.73 per case.

Item 27 - Plate, laminated, 6" @ \$23.73 per case.

13. **Reject** Items 19 through 22.
14. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,208,813.54.

RHH/ae