

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 070-LL04 – IT HARDWARE**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL  
RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to furnish, at firm unit prices, quantities, as may be required, of IT Hardware (computers, servers, laptops, tablets, printers, etc.), within Miami-Dade County Public Schools sites, for Information Technology Services. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Eight (8) vendors responded to this advertised solicitation.

Information Technology Services will utilize this bid to support E-Rate applications.

Fund Source  
0100-General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No.070-LL04 - IT HARDWARE, to furnish, at firm unit prices, quantities, as may be required, of IT Hardware (computers, servers, laptops, tablets, printers, etc.), within Miami-Dade County Public Schools sites, for Information Technology Services, during the term of the bid, effective December 14, 2011, through September 30, 2013, as follows:

**CATEGORY I**

**1. DESKTOPS, LAPTOPS AND SERVERS**

LENOVO (UNITED STATES), INC.  
1009 THINK PLACE, BLDG 3  
MORRISVILLE, NC 27560  
OWNER: THOMAS LOONEY  
VICE PRESIDENT OF SALES

DELL MARKETING L.P.  
ONE DELL WAY, BOX RR8-06  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, CHAIRMAN

HEWLETT-PACKARD COMPANY  
3000 HANOVER STREET  
PALO ALTO, CA 94304-1185  
OWNER: MARGARET C. WHITMAN, C.E.O.

**CATEGORY II**

**2. PRINTERS**

LEXMARK INTERNATIONAL, INC.  
740 WEST NEW CIRCLE ROAD  
LEXINGTON, KY 40550  
OWNER: PAUL ROOKE, PRESIDENT/C.E.O.

DELL MARKETING L.P.  
ONE DELL WAY, BOX RR8-06  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, CHAIRMAN

HEWLETT-PACKARD COMPANY  
3000 HANOVER STREET  
PALO ALTO, CA 94304-1185  
OWNER: MARGARET C. WHITMAN, C.E.O.

- 3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$37,400,000. Board approval of this recommendation does not mean the amount shown will be expended.**