

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 033-KK11 – MULTIFUNCTIONAL
DEVICES, COPYING EQUIPMENT, SERVICE AND
SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid, is to purchase, lease and maintain at a firm unit price, quantities, as may be required, of multifunctional devices, copying equipment, service and supplies, for Miami-Dade County Public Schools and various administrative offices. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Ten (10) vendors responded to this advertised solicitation. This is an award to a primary and an alternate vendor. The District's bid is structured to reflect the lowest cost per the expected life of the machine, including purchase or lease price, maintenance and supplies.

Inasmuch as Class 1 (36 month lease), Class 8 (36 month lease), Color 1 (60 month lease) and Class 1 (60 month lease) were not quoted, the recommendation reflects that these items be rejected.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 033-KK11 –**MULTIFUNCTIONAL DEVICES, COPYING EQUIPMENT, SERVICES AND SUPPLIES**, to purchase, lease and maintain, at a firm unit price, quantities, as may be required, of multifunctional devices, copying equipment, service and supplies, for Miami-Dade County Public Schools and various administrative offices, during the term of the bid, effective January 12, 2011, through January 11, 2013, as follows:

TOTAL LOW MEETING SPECIFICATIONS:

PRIMARY

1. MILNER DOCUMENT PRODUCTS
8600 N.W. 53 TERRACE
DORAL, FL 33166
OWNER: GENE MILNER

Class 1 - purchase
Class 2 - purchase
Class 2 - 36 month lease
Class 2 - 60 month lease

ALTERNATE

2. MILNER DOCUMENT PRODUCTS
8600 N.W. 53 TERRACE
DORAL, FL 33166
OWNER: GENE MILNER

Class 8 - purchase
Class 2 - 60 month lease

PRIMARY

3. TGI OFFICE AUTOMATION, LLC
7700 CONGRESS AVENUE
BOCA RATON, FL. 33487
OWNER: KEVIN TOGASHI, C.E.O.

Class 1 - purchase
Class 3 - purchase
Class 4 - purchase
Class 6 - purchase
Class 3 - 36 month lease
Class 4 - 36 month lease
Class 5 - 36 month lease
Class 6 - 36 month lease
Class 2 - 60 month lease
Class 3 - 60 month lease
Class 4 - 60 month lease
Class 5 - 60 month lease
Class 6 - 60 month lease

ALTERNATE

4. TGI OFFICE AUTOMATION, LLC
7700 CONGRESS AVEENUE
BOCA RATON, FL 33487
OWNER: KEVIN TOGASHI, C.E.O.

Class 4 - purchase
Class 5 - purchase

PRIMARY

5. IKON OFFICE SOLUTIONS
1401 N.W. 136 AVENUE
SUNRISE, FL 33323
OWNER: KEVIN TOGASHI, C.E.O.

Class 1 - purchase
Class 2 - purchase
Class 3 - purchase
Class 4 - purchase
Class 5 - purchase
Class 7 - purchase
Class 8 - purchase
Color 1 - purchase
Color 2 - purchase
Color 3 - purchase
Class 3 - 36 month lease
Class 7 - 36 month lease
Class 1 - 36 month lease
Color 2 - 36 month lease
Color 3 - 36 month lease
Class 3 - 60 month lease
Class 7 - 60 month lease
Class 8 - 60 month lease
Color 2 - 60 month lease
Color 3 - 60 month lease

ALTERNATE

6. **IKON OFFICE SOLUTIONS**
1401 N.W. 136 AVENUE
SUNRISE, FL 33323
OWNER: KEVIN TOGASHI, C.E.O.

Class 2 - purchase
Class 3 - purchase
Class 6 - purchase
Class 7 - purchase
Class 3 - 36 month lease
Class 5 - 36 month lease
Class 2 - 60 month lease
Class 3 - 60 month lease
Class 4 - 60 month lease
Class 5 - 60 month lease
Class 6 - 60 month lease
Class 8 - 60 month lease
Color 3 - 60 month lease

PRIMARY

7. **KONICA MINOLTA**
8100 OAK LANE, SUITE 100
MIAMI LAKES, FL 33016
OWNER: NED UMEHARA, CHAIRMAN

Class 8 - 60 month lease

ALTERNATE

8. **KONICA MINOLTA**
8100 OAK LANE, SUITE 100
MIAMI LAKES, FL 33016
OWNER: NED UMEHARA, CHAIRMAN

Class 1 - purchase
Class 3 - purchase
Color 2 - purchase
Color 3 - purchase
Color 2 - 36 month lease
Color 3 - 36 month lease
Color 2 - 60 month lease

PRIMARY

9. BARLOP, INC
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: MADELYN LOPEZ, PRESIDENT (HF)

Class 7 - purchase
Class 8 - purchase
Class 2 - 36 month lease
Class 8 - 60 month lease
Color 3 - 60 month lease

ALTERNATE

10. BARLOP, INC
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: MADELYN LOPEZ, PRESIDENT (HF)

Class 1 - purchase
Class 2 - purchase
Class 4 - purchase
Class 6 - purchase
Class 7 - purchase
Color 1 - purchase
Color 2 - purchase
Class 2 - 36 month lease
Class 3 - 36 month lease
Class 4 - 36 month lease
Class 6 - 36 month lease
Class 7 - 36 month lease
Color 1 - 36 month lease
Color 2 - 36 month lease
Class 3 - 60 month lease
Class 4 - 60 month lease
Class 6 - 60 month lease
Class 7 - 60 month lease
Color 2 - 60 month lease

PRIMARY

11. CANON BUSINESS SOLUTIONS, INC
4 OHIO DRIVE
LAKE SUCCESS, NY 11042
OWNER: RYOICHI BAMBA, CHAIRPERSON

Class 4 - purchase
Class 5 - purchase
Class 6 - purchase
Class 7 - purchase
Class 8 - purchase
Color 1 - purchase
Color 2 - purchase
Class 4 - 36 month lease
Class 5 - 36 month lease
Class 6 - 36 month lease
Class 7 - 36 month lease
Color 1 - 36 month lease
Color 2 - 36 month lease
Class 4 - 60 month lease
Class 5 - 60 month lease
Class 6 - 60 month lease
Class 7 - 60 month lease
Color 2 - 60 month lease

ALTERNATE

12. CANON BUSINESS SOLUTIONS, INC
4 OHIO DRIVE
LAKE SUCCESS, NY 11042
OWNER: RYOICHI BAMBA, CHAIRPERSON

Color 3 - Purchase
Color 3 - 36 month lease
Class 8 - 60 month lease
Color 3 - 60 month lease

ALTERNATE

13. COPYCO INC., D.B.A. TOSHIBA BUSINESS SOLUTIONS
6401 NOB HILL ROAD
TAMARAC, FL 33321
OWNER: MATT BARNES, PRESIDENT

Class 8 - purchase

14. Reject Class 1 (36 month lease), Class 8 (36 month lease),
Color 1 (60 month lease) and Class 1 (60 month lease).
15. Authorize Procurement and Materials Management to
purchase up to the total estimated amount of \$6,000,000.

RHH/ae