

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 008-LL06 – AIR CONDITIONERS,  
WINDOW AND WALL**

**COMMITTEE:               FACILITIES AND CONSTRUCTION REFORM**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of window and wall air conditioners, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Five (5) vendors responded to this advertised solicitation.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 008-LL06 – AIR CONDITIONERS, WINDOW AND WALL, to purchase, at firm unit prices, quantities, as may be required, of window and wall air conditioners, for Maintenance Materials Management stock, during the term of the bid, effective January 12, 2011, through January 11, 2012, as follows:

1. FRIEDRICH AIR CONDITIONING  
10001 REUNION PLACE, SUITE 500  
SAN ANTONIO, TX 78216  
OWNER: RICHARD H. WARD, PRESIDENT

Low Unit Price: Items 1, and 4 through 9.

Item 1 - Air conditioner, electric heat element @ \$1,327 each.

Item 4 - Air conditioner, cool with reverse cycle heating @ \$1,173 each.

Item 5 - Air conditioner, electric heat element @ \$761 each.

Item 6 - Air conditioner, cool only @ \$583 each.

Item 7 - Air conditioner, cool only @ \$588 each.

Item 8 - Air conditioner, reverse cycle heating @ \$734 each.

Item 9 - Air conditioner, cool only @ \$662 each.

2. W.W. GRAINGER, INC.  
2250 N.W. 89 PLACE  
DORAL, FL 33172  
OWNER: JIM RYAN, C.E.O.

Low Unit Price: Items 2 and 3.

Item 2 - Air conditioner, cool only @ \$953.01 each.

Item 3 - Air conditioner, cool with reverse cycle heating @ \$851.90 each.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$802,060.

RHH/ae