

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST AUTHORIZATION TO ENTER INTO A CONTRACTUAL SERVICES AGREEMENT BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND TALX CORPORATION, PURSUANT TO REQUEST FOR PROPOSALS NO. 015-LL10 – EMPLOYMENT/SALARY VERIFICATION SERVICES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Request For Proposals No. 015-LL10 – EMPLOYMENT/SALARY VERIFICATION SERVICES, is to provide automated employment and salary verification services for current and former employees, on behalf of The School Board of Miami-Dade County, Florida, for Personnel Records, in an effort to improve turnaround time and efficiency of responses. The Board will provide limited access to payroll data via an encrypted File Transfer Protocol (FTP) each payroll period. This is a term proposal. Two proposers responded to this advertised solicitation.

A meeting of the Selection Committee to evaluate proposals received in response to the Request For Proposals was held on April 6, 2011. Two proposals were presented for consideration: First Choice and TALX Corporation. After significant discussion, a motion was passed to recommend TALX Corporation for award, at no cost to the Board.

Verification services shall include employment and salary information for mortgage loans, credit applications, apartment lease applications, public assistance applications, public housing, financial aid, and support enforcement.

Included in the proposal, TALX Corporation is offering an incentive of \$1.00 per transaction to the School Board. Based on transaction rates from prior years, the revenue share is estimated at \$2,000 per year, during the three-year contract period.

Fund Source
No Cost Proposal

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent of Schools to enter into a contractual services agreement between The School Board of Miami-Dade County, Florida, and TALX Corporation, pursuant to Request For Proposals No. 015-LL10 – EMPLOYMENT/SALARY VERIFICATION SERVICES, to provide automated employment and salary verification services for current and former employees, on behalf of The School Board of Miami-Dade County, Florida, for Personnel Records, at no cost to the Board, during the term of the proposal, effective May 11, 2011, through May 10, 2014, as follows:

1. TALX CORPORATION
11432 LACKLAND ROAD
ST. LOUIS, MO 63146
TIM MEEKER, ASSISTANT DIRECTOR

Highest Rated Proposal.

RHH/ae