

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 003-MM03 – MOBILE CAFETERIA
TABLES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase and deliver, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Six (6) vendors responded to this advertised solicitation.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 003-MM03 – MOBILE CAFETERIA TABLES, to purchase and deliver, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for Miami-Dade County Public Schools, during the term of the bid, effective January 18, 2012, through January 17, 2014, as follows:

1. VIRCO, INC.
2027 HARPERS WAY
TORRANCE, CA 90501
OWNER: ROBERT A. VIRTUE, PRESIDENT

Low Unit Price Meeting Specifications: Items 1 through 3B, 5 through 7A, and 8.

- Item 1 - Cafeteria table, mobile, folding, 10', 12 seats, minimum order 25 or more @ \$794 each, standard inside delivery.
- Item 1A - Cafeteria table, mobile, folding, 10', 12 seats, minimum order 5 to 24 @ \$794 each, standard inside delivery.
- Item 1B - Cafeteria table, mobile, folding, 10', 12 seats, minimum order 1 to 4 @ \$794 each.
- Item 2 - Cafeteria table, mobile, folding 12', 12 seats, minimum order 25 or more @ \$814 each, standard inside delivery.
- Item 2A - Cafeteria table, mobile, folding, 12', 12 seats, minimum order 5 to 24 @ \$814 each, standard inside delivery.
- Item 2B - Cafeteria table, mobile, folding, 12', 12 seats, minimum order 1 to 4 @ \$814 each.
- Item 3 - Cafeteria table, mobile, folding, 12', 16 seats, minimum order 25 or more @ \$850 each, standard inside delivery.
- Item 3A- Cafeteria table, mobile, folding, 12', 16 seats, minimum order 5 to 24 @ \$850 each, standard inside delivery.
- Item 3B - Cafeteria table, mobile, folding, 12', 16 seats, minimum order 1 to 4 @ \$850 each.
- Item 5 - Cafeteria bench, mobile, folding, 12', minimum order 1 to 5 @ \$814 each.
- Item 5A - Cafeteria bench, mobile, folding, 12', assembly and installation, minimum order 1 to 5 @ \$814 each, standard inside delivery.
- Item 6 - Cafeteria bench, mobile, folding, 10', minimum order 1 to 5 @ \$794 each.
- Item 6A - Cafeteria bench, mobile, folding, 10', assembly and installation, minimum order 1 to 5 @ \$794 each, standard inside delivery.

- Item 7 - Cafeteria bench, mobile, folding, 8', minimum order 1 to 5 @ \$700 each.
- Item 7A - Cafeteria bench, mobile, folding, 8', minimum order 1 to 5 @ \$700 each, standard inside delivery.
- Item 8 - Balance of line 65% off of price list

- 2. SCHOOLHOUSE PRODUCTS, INC.
13517 PRESTIGE PLACE, SUITE 101
TAMPA, FL 33635
OWNER: DENISE POSUSTA, VICE PRESIDENT

Low Unit Price Meeting Specifications: Items 4 through 4B, and 8.

- Items 4 - Cafeteria convertible bench, mobile, folding, minimum order 25 or more @ \$346.08 each, standard inside delivery.
- Item 4A - Cafeteria convertible bench, mobile, folding, minimum order 9 to 34 @ \$346.08 each, standard inside delivery.
- Item 4B - Cafeteria convertible bench, mobile, folding, minimum order 1 to 8 @ \$346.08 each.
- Item 8 - Balance of line 35% standard inside delivery and 30% delivered and installed.

- 3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,464,509. Board approval of this recommendation does not mean the amount shown will be expended.

RHH/ae