

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 051-LL08 – CHARTER-BUS SERVICES –
IN AND OUT OF COUNTY**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of charter-bus services, for in and out of county travel, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty four (24) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

Items 1 through 39 are being awarded to primary and alternate vendors, based upon pricing and bus capacity. In the event the awarded primary vendor has no buses available, the awarded alternate vendors will be utilized based upon the lowest cost per bus capacity and availability. Pricing for charter-bus services will be posted to the Procurement's webpage.

Identical prices were submitted on Items 15, 16 and 34, and the recommendation reflects that the low tie items be awarded to the Miami-Dade County vendor, other than the Minority/Women Business Enterprise vendor, pursuant to Board Policy 6320 – Identical Prices – Priorities For Award.

Identical prices were submitted on Items 1, 5, 13 and 23, and the recommendation reflects that the low tie items be awarded to the Non-Minority/Women Business Enterprise vendor, who, because of lower prices, receives a larger dollar award for other items, pursuant to Board Policy 6320 – Identical Prices Priorities For Award.

<u>Item</u>	<u>Bus Capacity</u>	<u>Tie Bidders</u>	<u>Primary Award</u>
1	47/50	American Education Tours, Inc., of Miami, Florida, and Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida	Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida
5	56/61	American Education Tours, Inc., of Miami, Florida, and Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida	Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida
13	47/50	American Education Tours, Inc., of Miami, Florida, and Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida	Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida
15	47/50	American Coach Lines of Miami and Bus One (Preferred Vendor), LLC, of Palm Beach Gardens, Florida	American Coach Lines of Miami
16	47/50	Bus One (Preferred Vendor), LLC, of Palm Beach Gardens, Florida, and Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida	Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida
23	51/55	CPF Arrows, Inc. of Miami, Florida, and Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida	Safeguard America, Inc., d.b.a. America's Transportation Co., of Miami, Florida
34	56/61	Bus One (Preferred Vendor), LLC, of Palm Beach Gardens, Florida, and Gatortrax Adventure Tours, Inc., of Miami Shores, Florida	Gatortrax Adventure Tours, Inc., of Miami Shores, Florida

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 051-LL08 – CHARTER-BUS SERVICES – IN AND OUT OF COUNTY, to purchase, at firm unit prices, quantities, as may be required, of charter-bus services for in and out of county travel, for various locations, during the term of the bid, effective April 18, 2012, through April 17, 2014, as follows:

PRIMARY

1. AMERICAN EDUCATION TOURS, INC.
9582 S.W. 40 STREET, #4
MIAMI, FL 33165
OWNER: LISSET HERNANDEZ, PRESIDENT

Bus Capacity 47/50: Items 3, 5, 11, 27, 28, 29, 32, 33, 36 and 37.

Bus Capacity 51/55: Items 3, 5, 11, 28, 29, 32 and 37.

Bus Capacity 56/61: Items 3, 11, 28, 29, 32 and 37.

2. AMERICAN COACH LINES OF MIAMI
3595 N.W. 110 STREET
MIAMI, FL 33167
OWNER: ROBERT FINKE, PRESIDENT

Bus Capacity 47/50: Item 15.

3. BUS ONE (PREFERRED VENDOR), LLC
4332 HOLLY DRIVE
PALM BEACH GARDENS, FL 33410
OWNER: THOMAS L. ALBRITTON II

Bus Capacity 47/50: Items 21 and 34.

Bus Capacity 51/55: Item 21.

4. CPF ARROWS, INC.
5313 NORMAN H CUTSON DRIVE
ORLANDO, FL 32821
OWNER: PAULA FERNANDEZ, PRESIDENT

Bus Capacity 47/50: Items 23 and 38.
Bus Capacity 51/55: Item 38.
Bus Capacity 56/61: Item 38.

5. GATORTRAX ADVENTURE TOURS, INC.
71 N.E. 97 STREET
MIAMI SHORES, FL 33138
OWNER: BUDDY NOVAK, PRESIDENT

Bus Capacity 56/61: Item 34.

6. HEAVENLY CHARTER, INC.
P.O. BOX 470881
MIAMI, FL 33247
OWNER: DANIEL GRIFFIN, PRESIDENT

Bus Capacity 56/61: Item 21.

7. KING'S COLLEGE TOURS, INC.
13320 N.W. 18 COURT
MIAMI, FL 33167
OWNER: ANTONIO KING, C.E.O.

M/WBE Eligible

Bus Capacity 51/55: Items 15 and 34.

8. SAFEGUARD AMERICA, INC.
D.B.A. AMERICAS TRANSPORTATION CO.
3935 N.W. 26 STREET
MIAMI, FL 33142
OWNER: STEVEN MASDEU, PRESIDENT

Bus Capacity 47/50: Items 1, 7, 9, 13, 16, 17, 19, 25, 30, 31, 35, and 39.

Bus Capacity 51/55: Items 1, 7, 9, 13, 16, 17, 19, 23, 25, 27, 30, 31, 33, 35, 36, and 39.

Bus Capacity 56/61: Items 1, 5, 7, 9, 13, 15 through 17, 19, 23, 25, 27, 30, 31, 33, 35, 36, and 39.

9. TRAVEL BY BUS! LLC
1171 S.E. 10 AVENUE
HIALEAH, FL 33010
OWNER: GUNTHER J. MEYER, PRESIDENT

Bus Capacity 47/50: Items 2, 4, 6, 8, 10, 12, 14, 18, 20, 22, 24 and 26.

Bus Capacity 51/55: Items 2, 4, 6, 8, 10, 12, 14, 18, 20, 22, 24 and 26.

Bus Capacity 56/61: Items 2, 4, 6, 8, 10, 12, 14, 18, 20, 22, 24 and 26.

ALTERNATE

1. 7 STAR TRANSPORTATION, INC.
10730 S.W. 172 STREET
MIAMI, FL 33157
OWNER: NORMAN DACOSTA, PRESIDENT
2. AMERICAN EDUCATION TOURS, INC.
9582 S.W. 40 STREET, #4
MIAMI, FL 33165
OWNER: LISSET HERNANDEZ, PRESIDENT
3. AMERICAN COACH LINES OF MIAMI
3595 N.W. 110 STREET
MIAMI, FL 33167
OWNER: ROBERT FINKE, PRESIDENT
4. ATLANTIC CHARTERS, INC.
5440 N. STATE ROAD 7, SUITE 205
FORT LAUDERDALE, FL 33319
OWNER: BARRINGTON SAMUELS, PRESIDENT
5. AVENTURA LIMO AND BUS SERVICE
D.B.A. A-1 LUXURY COACH
20251 N.E. 15 COURT
MIAMI, FL 33179
OWNER: NEIL GOODMAN, PRESIDENT
6. BUS ONE (PREFERRED VENDOR), LLC
4332 HOLLY DRIVE
PALM BEACH GARDENS, FL 33410
OWNER: THOMAS L. ALBRITTON II

7. CLASSIC BUS LINES, INC.
1900 PRESTON TRAIL
CORAL SPRINGS, FL 33071
OWNER: JOYCE LAPOINTE, PRESIDENT
8. CPF ARROWS, INC.
5313 NORMAN H CUTSON DRIVE
ORLANDO, FL 32821
OWNER: PAULA FERNANDEZ, PRESIDENT
9. DAVIS TOURS, INC.
P. O. BOX 16147
FORT LAUDERDALE, FL 33318
OWNER: JIM DAVIS, PRESIDENT
10. EMPIRE COACH LINE, INC.
965 W. TAFT-VINELAND ROAD
ORLANDO, FL 32824
OWNER: PATRICIA FONTALVO, PRESIDENT
11. EXPRESS TRANSPORTATION, INC.
9572 SIDNEY HAYES ROAD, #103
ORLANDO, FL 32824
OWNER: MARCELLO MACHADO, PRESIDENT
12. FLORIDA COLLEGE EXPRESS, LLC
P.O. BOX 970997
MIAMI, FL 33197
OWNER: JONATHAN DOTSON, C.E.O. M/WBE Eligible
13. FLORIDA TRAILS, INC.
D.B.A. ANNETT BUS LINES
130 MADRID DRIVE
SEBRING, FL 33876
OWNER: BRIAN ANNETT, PRESIDENT
14. GATORTRAX ADVENTURE TOURS, INC.
71 N.E. 97 STREET
MIAMI SHORES, FL 33138
OWNER: BUDDY NOVAK, PRESIDENT
15. HEAVENLY CHARTER, INC.
P. O. BOX 470881
MIAMI, FL 33247
OWNER: DANIEL GRIFFIN, PRESIDENT

16. HIGHWAY CHARTER BUS SERVICE
P. O. BOX 1872
POMPANO BEACH, FL 33061
OWNER: RALPH GRISSETT
17. KING'S COLLEGE TOURS, INC.
13320 N.W. 18 COURT
MIAMI, FL 33167
OWNER: ANTONIO KING, C.E.O.
18. SAFEGUARD AMERICA, INC.
D.B.A. AMERICAS TRANSPORTATION CO.
3935 N.W. 26 STREET
MIAMI, FL 33142
OWNER: STEVEN MASDEU, PRESIDENT
19. SALUD SERVICES, INC.
D.B.A. ENDEAVOR BUS LINES
7915 N.W. 5 COURT
MIAMI, FL 33150
OWNER: MICHAEL AMADOR, PRESIDENT
20. SOUTHERN BUS LINES, INC.
815 N. HOMESTEAD BOULEVARD, #418
HOMESTEAD, FL 33030
OWNER: THOMAS E. FRYER, JR., PRESIDENT
21. TRAVEL BY BUS! LLC
1171 S.E. 10 AVENUE
HIALEAH, FL 33010
OWNER: GUNTHER J. MEYER, PRESIDENT
22. TRAVEL LYNX, INC. OF BREVARD COUNTY
3975 N.W. SOUTH RIVER DRIVE
MIAMI, FL 33142
OWNER: LEANARDO LEDAIN, PRESIDENT
23. UNIQUE CHARTERS, INC.
160 N.W. 176 STREET, SUITE 200-1
MIAMI GARDENS, FL 33169
OWNER: RANDY SMITH

24. Authorize Procurement Management Services to purchase up to the estimated amount of \$350,000, for the initial term and extension period(s). Board approval of this recommendation does not mean the amount shown will be expended.

RHH/ae