

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 034-MM05 – MARKER BOARDS,
FRAMED**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL
RELATIONS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of framed marker boards, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation.

Benchmarking was conducted against the School Boards of Broward and Palm Beach Counties, and the District's prices were found to be lower.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 034-MM05 – MARKER BOARDS, FRAMED, to purchase, at firm unit prices, quantities, as may be required, of framed marker boards, for Maintenance Materials Management stock, during the term of the bid, effective May 16, 2012, through May 15, 2014, as follows:

PRIMARY

1. FLORIDA VISUAL DISPLAY PRODUCTS, INC.
D.BA. FLORIDA CHALKBOARD CO.
1428 E. SEMORAN BLVD., SUITE 103
APOPKA, FL 32704
OWNER: JACK PARKER, PRESIDENT

Group I

Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards, framed, size 4'x 8', white @ \$189 each.
- Item 2 - Marker boards, framed, size 4'x 10', white @ \$234 each.
- Item 3 - Marker boards, framed, size 4'x 12', white @ \$272 each.

ALTERNATE

2. AUSTIN & ASSOCIATES, INC.
12121 LITTLE RD., SUITE 262
HUDSON, FL 34667
OWNER: TODD SALISBURY, PRESIDENT

Second Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards, framed, size 4'x 8', white @ \$203 each.
- Item 2 - Marker boards, framed, size 4'x 10', white @ \$247 each.
- Item 3 - Marker boards, framed, size 4'x 12', white @ \$287 each.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$500,000. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/ae