

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           REQUEST AUTHORIZATION TO NEGOTIATE AND ENTER INTO A CONTRACTUAL SERVICES AGREEMENT, BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND A PLUS EDUCATORS, LLC, PURSUANT TO REQUEST FOR PROPOSALS NO. 038-MM10 – PROFESSIONAL DEVELOPMENT SERVICES FOR NON-PUBLIC SCHOOLS**

**COMMITTEE:       INSTRUCTIONAL EXCELLENCE AND COMMUNITY ENGAGEMENT**

**LINK TO STRATEGIC FRAMEWORK:       EDUCATION**

Request For Proposals No. 038-MM10 – Professional Development Services for Non-Public Schools, is to engage a professional development company to deliver a wide range of professional development services to teachers and school-based administrators in eligible non-public schools, serviced by Miami-Dade County Public Schools, under provisions of the Title II, Part A, Teacher and Principal Training and Recruiting Funds, for the Professional Development Department.

In complying with provisions of the Title II, Part A, Teacher and Principal Training and Recruiting Fund, the District, after timely and meaningful consultation, will provide the opportunity for equitable participation by private school educational personnel in the activities and services funded by the grant, by securing an outside professional development service provider as requested by the private schools. The services may include: local event-like professional development, consisting of one or two-day offerings; on-school-site services such as coaching and/or modeling; webinars; online professional development courses; and in some instances, access to college courses.

This is a term proposal. Six (6) proposers responded to this advertised solicitation. The term of the contract shall be for an initial one (1) year period from date of award and may, by mutual agreement between the School Board and the Awardee, be extended for two (2) additional one (1) year periods, and if needed, 90 days beyond the expiration date of the current renewal period.

A meeting of the Selection Committee to evaluate proposals received in response to the Request For Proposals was held on June 21, 2012. Six (6) proposals were presented for consideration: A Plus Educators, LLC; ASCD; Beacon Educator, Bay District Schools; Catapult Learning, LLC; College Entrance Examination Board; and NCS Pearson, Inc. After considerable deliberations, the Committee recommended A Plus Educators, LLC, the highest ranked proposal.

Fund Source  
0420 - Grants

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent of Schools to negotiate and enter into a contractual services agreement between The School Board of Miami-Dade County, Florida, and A Plus Educators, LLC, pursuant to Request For Proposals No. 038-MM10 – Professional Development Services for Non-Public Schools, to deliver a wide range of professional development services to teachers and school-based administrators in eligible non-public schools, serviced by Miami-Dade County Public Schools, under provisions of the Title II, Part A, Teacher and Principal Training and Recruiting Funds, for the Professional Development Department, effective July 18, 2012, through July 17, 2013, including extensions thereto, as follows:

1. A PLUS EDUCATORS, LLC  
7227 N. 16 STREET, SUITE 190  
PHOENIX, AZ 85020  
KAREN E. YOUNG, PRESIDENT

Highest Ranked Proposal

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$212,717, for the initial contract term and for each subsequent extension period thereafter. Board authorization of the recommendation does not mean the amount shown will be expended.

RHH/ae