

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 035-MM05 – FIRST-AID  
SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL  
RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of first-aid supplies, for Stores and Mail Distribution, and Maintenance Materials Management Stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee(s), be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Items 2, 9, 12, 15 and 18 are being held for further evaluation and will be awarded at a future Board meeting.

Inasmuch as the bids received for Item 21 – Bio-Hazard Cleanup Kit, did not meet specifications, the recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Policy 6320, Bidding Process, Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Inasmuch as the contract awarded by The School Board of Broward County, Florida, is structured differently than M-DCPS, benchmarking cannot be conducted.

Fund Source  
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 035-MM05 – FIRST-AID SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of first-aid supplies, for Stores and Mail Distribution, and Maintenance Materials Management Stock, during the term of the bid, effective October 10, 2012, through October 9, 2014, including extensions thereto, as follows:

**PRIMARY**

1. HENRY SCHEIN, INC.  
135 DURYEA ROAD, E-270  
MELVILLE, NY 11747  
OWNER: STANLEY M. BERGMAN, PRESIDENT

Low Unit Price Meeting Specifications: Item 1.

Item 1 - Alcohol, isopropyl 70%, 16 oz. bottles @ \$13.20 per case of 12.

2. KENTRON HEALTH CARE, INC.  
P.O. BOX 120  
SPRINGFIELD, TN 37172  
OWNER: NARI SADARANGANI, PRESIDENT

Low Unit Price Meeting Specifications: Items 5 through 7, 11 and 14.

Item 5 - Bandage, sheer, 1"x 3" @ \$0.99 per box of 100.

Item 6 - Bandage, sheer, 3/4" x 3" @ \$0.87 per box of 100.

Item 7 - Bandage, sheer, 1-1/2" x 1-1/2" @ \$1.19 per box of 100.

Item 11 - Sponges, gauze, sterile, approx. 4" x 4" @ \$1.55 per box of 50.

Item 14 - Tape, adhesive, 1" x 10 yds. @ \$5.50 per carton of 12.

3. EVERYTHING MEDICAL  
D.B.A. UNITED HEALTH SUPPLIES  
P.O. BOX 33958  
LAS VEGAS, NV 89133  
OWNER: ROBERT KELEMEN, MANAGER

Low Unit Price Meeting Specifications: Items 13 and 16.

Item 13 - Safety pins, assorted sizes @ \$0.85 per box/bag  
of 125.

Item 16 - Thermometer, clinical, sterile @ \$8.69 box of 100.

4. SCHOOL HEALTH CORPORATION  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60133  
SCOTT & NANCY CORMACK, STOCKHOLDERS  
SUSAN & ROBERT ROGERS, STOCKHOLDERS

Low Unit Price Meeting Specifications: Item 3.

Item 3 - Applicator, wooden @ \$3.19 per box of 1M.

5. AMFAK, INC.  
555 N.W. 95 STREET  
MIAMI, FL 33150  
OWNER: FRANCES H. CARON, PRESIDENT

Low Unit Price Meeting Specifications: Items 4 and 19.

Item 4 - Cold pack, 5" x 10" @ \$2.34 per case of 24.

Item 19 - First-aid kit, ten (10) person kit in plastic,  
gasketed case, meets ANSI Z308.1 @ \$7.75  
each.

6. GODDESS PRODUCTS, INC.  
10949 N.W. 27 AVENUE  
MIAMI, FL 33167  
OWNER: GARY W. GODLEY, SR., C.E.O. M/WBE

Low Unit Price Meeting Specifications: Item 10.

Item 10 - Sponges, gauze, sterile, approx. 2" x 2" @ \$0.74  
per box of 50.

7. MAGID GLOVE & SAFETY MFG. CO., LLC.  
2060 N. KOLMAR AVENUE  
CHICAGO, IL 60639  
OWNER: HARVEY COHEN, PRESIDENT

Low Unit Price Meeting Specifications: Item 8.

Item 8 - Cotton balls, medium @ \$.68 per box of 500  
each, 12 cases per box.

8. HYBRID HEALTHCARE STAFFING AGENCY, LLC  
9505 S.W. 136 STREET  
MIAMI, FL 33176  
OWNER: ADETUTU AJAGBE, PRESIDENT/C.E.O. MWBE

Low Unit Price Meeting Specifications: Items 17 and 20.

Item 17 - Tissue, white, facial, two-ply, approx. 9" x 7.5";  
packed minimum 144 sheets/box @ \$26.20 per  
case of 36 boxes.

Item 20 - First-aid kit, industrial/contractor, metal vehicle  
truck kit, meets ANZI Z308.1 @ \$99 per box of 6.

#### ALTERNATE

9. HENRY SCHEIN, INC.  
135 DURYEYEA ROAD, MAIL, E-270  
MELVILLE, NY 11747  
OWNER: STANLEY M. BERGMAN, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 4, 10,  
11 and 17.

Item 4 - Cold pack, 5" x 10" @ \$7.28 per case of 24.

Item 10 - Sponges, gauze, sterile, approx. 2" x 2" @ \$0.93  
per box of 50.

Item 11 - Sponges, gauze, sterile, approx. 4" x 4" @ \$1.69  
per box of 50.

Item 17 - Tissue, white, facial, two-ply, approx. 9"x 7.5";  
packed minimum 144 sheets/box @ \$44.64 per  
case of 36 boxes.

10. EVERYTHING MEDICAL  
D.B.A. UNITED HEALTH SERVICES  
P.O. BOX 33958  
LAS VEGAS, NV 89133  
OWNER: ROBERT KELEMEN, MANAGER

Second Low Unit Price Meeting Specifications:  
Items 5 and 6.

- Item 5 - Bandage, sheer, 1"x 3" @ \$1.06 per box of 100.  
Item 6 - Bandage, sheer, 3/4" x 3" @ \$.96 per box of 100.

11. SCHOOL HEALTH CORPORATION  
865 MUIRFIELD DRIVE  
HANOVER PARK, IL 60133  
SCOTT & NANCY CORMACK, STOCKHOLDERS  
SUSAN & ROBERT ROGERS, STOCKHOLDERS

Second Low Unit Price Meeting Specifications: Items 7 and  
16.

- Item 7 - Bandage, sheer, 1-1/2" x 1-1/2" @ \$1.43 per box  
of 100.  
Item 16 - Thermometer, clinical, sterile @ \$8.79 per box  
of 100.

12. HYBRID HEALTHCARE STAFFING AGENCY, LLC  
9505 S.W. 136 STREET  
MIAMI, FL 33176  
OWNER: ADETUTU AJAGBE, PRESIDENT/C.E.O. M/WBE

Second Low Unit Price Meeting Specifications: Items 8 and  
19.

- Item 8 - Cotton balls, medium @ \$1.37 per box of 500  
each, 12 cases per box.  
Item 19 - First-aid kit, ten (10) person kit in plastic,  
gasketed case, meets ANSI Z308.1 @ \$9.36  
each.

13. AMFAK, INC.  
555 N.W. 95 STREET  
MIAMI, FL 33150  
OWNER: FRANCES H. CARON, PRESIDENT

Second Low Unit Price Meeting Specifications:  
Item 20.

Item 20 - First-aid kit, meets ANZI Z308.1 @ \$127.50 per  
box of 6.

14. ALERT SERVICES, INC.  
P.O. BOX 1088  
SAN MARCOS, TX 78667  
OWNER: JENNY COX, C.E.O.

Second Low Unit Price Meeting Specifications: Items 1  
and 3.

Item 1 - Alcohol, isopropyl 70%, 16 oz. bottles @ \$14.52  
per case of 12.

Item 3 - Applicator, wooden @ \$3.19 per box of 1M.

15. GEORGE BAFFOE, D.B.A. THE WHITEHALL GROUP  
705 CHESTNUT HILL CT.  
GREENSBORO, NC 27455  
OWNER: GEORGE BAFFOE, PRESIDENT

Second Low Unit Price Meeting Specifications:  
Item 13.

Item 13 - Safety pins, assorted sizes @ \$.86 per box/bag  
of 50.

16. Reject Item 21.

17. Authorize Procurement Management Services to purchase  
up to the total estimated amount of \$5,956,631, for the initial  
contract term, and not to exceed \$3,000,000, for each  
subsequent extension period. Board authorization of this  
recommendation does not mean the amount shown will be  
expended.

RHH/ae