

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON  
TERM CONTRACTS**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL  
RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract terms expire.

(1)

Approve the supplemental award by \$6,500,000 and amend the total contract award to \$8,729,283, on Contract No. 018-JJ04 – NETWORK CONNECTIVITY DEVICES, to furnish, at firm unit prices, quantities, as may be required, of network connectivity devices, which includes internetworking devices (i.e. bridges, routers, repeaters, switches, gateways, multiplexers, hubs, concentrators etc.) and network-adapter cards, for all current network topologies and bus architectures, for Information Technology Services, during the term of the contract, effective December 31, 2012, through December 30, 2013. This supplemental award is necessary to significantly expand and enhance the District's network infrastructure, in order to support and manage the anticipated network traffic resulting from the wireless expansion for Bring Your Own Device (BYOD) along with the requirements for Computer Based Testing (CBT). The supplemental amount requested is based on the next seven (7) month usage.

Fund Source

Various

1. ATC INTERNATIONAL, INC.  
1270 N.W. 165 STREET  
MIAMI, FL 33169  
OWNER: VINCENT VENTO  
C.E.O./PRESIDENT/SECRETARY
2. DELL MARKETING, L.P.  
ONE DELL WAY, RR8-06  
ROUND ROCK, TX 78682  
OWNER: MICHAEL DELL, CHAIRMAN/C.E.O.
3. DIGITAL INTELLIGENCE SYSTEMS CORP. (DISYS)  
4151 LAFAYETTE CENTER DRIVE, SUITE 600  
CHANTILLY, VA 20151  
OWNER: ATUL BHATIA, C.E.O.
4. GRAYBAR  
11250 N.W. 91 STREET  
MEDLEY, FL 33178  
OWNER: ROBERT REYNOLDS, PRESIDENT/C.E.O.
5. INSIGHT PUBLIC SECTOR, INC.  
218 EAST ORANGE AVENUE  
LAKE WALES, FL 33853  
OWNER: RICHARD FENNESSY, C.E.O.
6. JDL TECHNOLOGIES, INC.  
10900 RED CIRCLE DRIVE  
MINNETONKA, MN 55343  
OWNER: CURTIS J. SAMPSON, BOARD CHAIR
7. ONEAC  
27944 N. BRADLEY ROAD  
LIBERTYVILLE, IL 60048  
OWNER: CHORIDE GROUP, PLC
8. P.M.E., INC.  
10800 N.W. 21 STREET  
DORAL, FL 33172  
OWNER: MIGUEL FERNANDEZ

9. PROSYS INFORMATION SYSTEMS  
 13876 S.W. 119 AVENUE  
 MIAMI, FL 33186  
 OWNER: MICHELLE CLERY, PRESIDENT
10. UNITED DATA TECHNOLOGIES  
 8825 N.W. 21 TERRACE  
 DORAL, FL 33172  
 OWNER: ENRIQUE FLECHES, PRESIDENT M/WBE
- |                       |             |
|-----------------------|-------------|
| ORIGINAL AWARD AMOUNT | \$2,229,283 |
| PREVIOUS SUPPLEMENT   | \$0         |
| THIS SUPPLEMENTAL     | \$6,500,000 |

(2)

Approve the supplemental award by \$700,000, and amend the total contract award to \$1,456,134, on Contract No. 020-JJ04 – WIRING, TELECOMMUNICATION (FURNISH AND INSTALL, VOICE AND DATA), to purchase, at firm unit prices, materials and labor, to install wiring for voice and data systems and to provide underground conduit and raceway, in schools and other buildings, for Information Technology Services, during the term of the contract, effective October 1, 2012, through September 30, 2013. This supplemental award is requested due to an increase in overall wiring requirements, to support the infrastructure for the computers being purchased for state-required assessments. The supplemental amount requested is based on the next five (5) month usage.

Given the significant amount of wiring, underground conduit and related services, competitive prices will be requested from awarded vendors, pursuant to the terms and conditions of the contract, to ensure the best price to the District.

Fund Source  
 0100 – General

**PRIMARY**

1. TROPICAL COMMUNICATIONS, INC.  
 6937 N.W. 82 AVENUE  
 MIAMI, FL 33166  
 OWNER: WILLIAM F. DEVIerno, PRESIDENT

**ALTERNATE ONE (1)**

2. ATC INTERNATIONAL, INC.  
1270 N.W. 165 STREET  
MIAMI, FL 33169  
OWNER: VINCENT VENTO

**ALTERNATE TWO (2)**

3. STRUCTURED CABLING SOLUTIONS, INC.  
2300 WEST 80 STREET, SUITE 3  
HIALEAH, FL 33016  
OWNER: SYED A. SHAH, PRESIDENT M/WBE

**ALTERNATE THREE (3)**

4. UNITED DATA TECHNOLOGIES  
8825 N.W. 21 STREET  
MIAMI, FL 33172  
OWNER: ENRIQUE FLECHES, PRESIDENT M/WBE

ORIGINAL AWARD AMOUNT	\$756,134
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$700,000

RHH/ae