

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST AUTHORIZATION TO NEGOTIATE AND ENTER INTO A CONTRACTUAL SERVICES AGREEMENT BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND ENTERPRISE RECOVERY SYSTEMS, INC., PURSUANT TO REQUEST FOR PROPOSALS NO. 037-NN10 – COLLECTION AGENCY SERVICES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Request For Proposals No. 037-NN10 – COLLECTION AGENCY SERVICES, is to collect the District's outstanding delinquent accounts receivables balances owed by current/prior employees and outside agencies, for the Office of the Controller. This is a term proposal. Eight (8) proposers responded to this advertised solicitation.

The term of the proposal is for an initial two (2) year period, with services to commence August 25, 2013, through August 24, 2015. The contract may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee, be extended for up to five (5) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

A meeting of the Selection Committee to evaluate the proposals was held on April 30, 2013. Eight (8) proposals were presented for consideration: Ability Recovery Services, LLC; Debtor Plus Collection Service, Inc. (Corp.); Enterprise Recovery Systems, Inc.; I.C. System, Inc.; L. J. Ross Associates, Inc.; Penn Credit; Professional Bureau of Collections of Maryland, Inc.; and Security Credit Systems, Inc. After considerable discussion, the Committee recommended that Enterprise Recovery Systems, Inc. be recommended for award.

Staff was successful in negotiating the fixed contingency fee, resulting in a reduction from 20% to 17.5%.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent of Schools to enter into a contractual services agreement between The School Board of Miami-Dade County, Florida, and Enterprise Recovery Systems, Inc., pursuant to Request For Proposals No. 037-NN10 – COLLECTION AGENCY SERVICES, to collect the District's outstanding delinquent accounts receivables balances owed by current/prior employees and outside agencies, for the Office of the Controller, effective August 25, 2013, through August 24, 2015, including extensions thereto, as follows:

1. ENTERPRISE RECOVERY SYSTEMS, INC.
2000 YORK ROAD
OAK BROOK, IL 60523
SCOTT NICHOLSON, PRESIDENT

Highest Rated Proposal

Fixed contingency fee of 17.5% on referred placements.

RHH/ae