

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           AWARD BID NO. 020-NN04 -- PETROLEUM PRODUCTS --  
OILS, LUBES, GREASES AND DERIVATIVES**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:       FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of petroleum products, oils, lubes, greases and derivatives, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Seven (7) vendors responded to this advertised solicitation.

The term of the bid shall be two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Inasmuch as the bids received for Items 1A, 1B, 1C, 2A, 2B, 3A, 3B, 4B and 10A do not meet specifications, the recommendation reflects that these items be rejected to permit rebidding, using revised specification. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6320, Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Strategies were employed to increase M/WBE participation, inasmuch as the list of registered vendors with the District does not reflect certified minority firms for this category.

Fund Source  
0100 -- General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 020-NN04 – PETROLEUM PRODUCTS – OILS, LUBES, GREASES AND DERIVATIVES, to purchase, at firm unit prices, quantities, as may be required, of petroleum products, oils, lubes, greases and derivatives, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective August 7, 2013, through August 6, 2015, including extensions thereto, as follows:

**PRIMARY**

1. **SANTEX CORPORATION**  
14780 S.W. 136 STREET  
MIAMI, FL 33196  
OWNER: GONZALO D. SANTANA, PRESIDENT

Low Unit Price Meeting Specifications: Items 4A, 5A, 12A and 12B.

- Item 4A - Hydraulic oil, 55 gal. drum @ \$5.71/gal.
- Item 5A - Mineral spirits, 55 gal. drum @ \$5.25/gal.
- Item 12A - Diesel exhaust fluid, 2.5 gal. container @ \$3.80/gal.
- Item 12B - Diesel exhaust fluid, 330 tote container @ \$1.88/gal.

2. **M&J SUNSHINE CORPORATION**  
7391 N.W. 78 STREET  
MEDLEY, FL 33166  
OWNER: JOSE F. OCHOA, PRESIDENT

Low Unit Price Meeting Specifications: Items 6A, 6B, 7A, 8A and 8B.

- Item 6A - Multipurpose oil, 400 lb. drum @ \$1.18/lb.
- Item 6B - Multipurpose oil, 400 lb. drum @ \$1.28/lb.
- Item 7A - Hydraulic fluid, 5 gal. pail @ \$7.78/gal.
- Item 8A - Multipurpose lithoplex, 120 lb. keg @ \$1.71/lb.
- Item 8B - Multipurpose lithoplex, 400 lb. drum @ \$1.49/lb.

3. **CUMMINS POWER SOUTH, LLC**  
9900 N.W. 77 COURT  
HIALEAH GARDENS, FL 33016  
OWNER: MARK J. MCGAHAN, PRESIDENT

Low Unit Price Meeting Specifications: Item 9A.

Item 9A - Fleetguard antifreeze, 55 gal. drum @ \$6/gal.

4. BLAYLOCK OIL COMPANY  
724 SOUTH FLAGLER AVENUE  
HOMESTEAD, FL 33030  
OWNER: L.H. BLAYLOCK, C.E.O.

Low Unit Price Meeting Specifications: Item 11A.

Item 11A - Antifreeze, Texaco, long-life, 55 gal. drum  
@ \$7.55/gal.

#### **ALTERNATE**

5. M&J SUNSHINE CORPORATION  
7391 N.W. 78 STREET  
MEDLEY, FL 33166  
OWNER: JOSE F. OCHOA, PRESIDENT

Low Unit Price Meeting Specifications: Items 4A and 5A.

Item 4A - Hydraulic oil, 55 gal. drum @ \$6.84/gal.  
Item 5A - Mineral spirits, 55 gal. drum @ \$7.78/gal.

6. SANTEX CORPORATION  
14780 S.W. 136 STREET  
MIAMI, FL 33196  
OWNER: GONZALO D. SANTANA, PRESIDENT

Low Unit Price Meeting Specifications: Items 6A and 6B.

Item 6A - Multipurpose oil, 400 lb. drum @\$1.21/lb.  
Item 6B - Multipurpose oil, 400 lb. drum @\$1.63/lb.

7. TROPIC OIL COMPANY  
10002 N.W. 89 AVENUE  
MEDLEY, FL 33178  
OWNER: GEORGE LE VASSER, C.E.O.

Low Unit Price Meeting Specifications: 8A, 8B, 9A and 12B.

Item 8A - Multipurpose lithoplex, 120 lb. keg @ \$2.30/lb.  
Item 8B - Multipurpose lithoplex, 400 lb. drum @ \$2.17/lb  
Item 9A - Fleetguard antifreeze, 55 gal. drum @ \$6.23/ gal.  
Item 12B - Diesel exhaust fluid, 330 tote container  
@ \$2.38/gal.

8. Reject Items 1A, 1B, 1C, 2A, 2B, 3A, 3B, 4B and 10A.
9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$506,106, for the initial contract term, and an amount not to exceed \$253,053 for each subsequent extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh