

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 059-NN05 – PAPER, MULTIPURPOSE  
XEROGRAPHIC**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of multipurpose, xerographic paper, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Ten (10) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE participation and three (3) vendors participated, but were not the successful awardees.

The application of the Local Vendor Preference Policy was applied which resulted in one local vendor being awarded as a primary vendor as reflected in the recommend.

Benchmarking was conducted against the State of Florida term contract and the District's prices resulted in a savings of approximately \$201,600.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 059-NN05 – PAPER, MULTIPURPOSE XEROGRAPHIC, to purchase, at firm unit prices, quantities, as may be required, of multipurpose, xerographic paper, for Stores and Mail Distribution stock, during the term of the bid, effective September 3, 2013, through September 2, 2014, including extensions thereto, as follows:

**PRIMARY**

1. MAC PAPERS, INC.  
5900 N.W. 176 STREET  
MIAMI, FL 33017  
OWNER: F. SUTTON MCGEHEE, JR., CHAIRMAN/C.E.O.

Low Unit Price: Item 1.

Item 1 - Paper, white, 20 lbs., 8-1/2" x 11" @ \$23.70 per case/10 reams, 500 sheets/ream.

2. MAGTEC CORPORATION  
429 LENOX AVENUE, SUITE 5W14  
MIAMI BEACH, FL 33139  
OWNER: ANTONIO GIOIA, PRESIDENT

Low Unit Price Meeting Specifications: Item 2.

Item 2 - Paper, white, 20 lbs., 8-1/2" x 14" @ \$33.50 per case/10 reams, 500 sheets/ream.

**ALTERNATE**

3. OFFICE DEPOT, INC.  
6600 NORTH MILITARY TRAIL  
BOCA RATON, FL 33496  
OWNER: NEIL R. AUSTRIAN, C.E.O.

Second Low Unit Price: Item 1.

Item 1 - Paper, white, 20 lbs., 8-1/2" x 11" @ \$23.74 per case/10 reams, 500 sheets/ream.

4. UNISOURCE WORLDWIDE, INC.  
7016 A.C. SKINNER PARKWAY  
JACKSONVILLE, FL 32256  
OWNER: ALLAN DRAGONE, C.E.O.

Second Low Unit Price: Item 2.

Item 2 - Paper, white, 20 lbs., 8-1/2" x 14" @ \$34.51 per case/10 reams, 500 sheets/ream.

5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$2,000,000, for the initial contract term, and an amount not to exceed \$2,000,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh