

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 072-NN03 – RECYCLING AND SOLID-
WASTE COLLECTION SERVICES**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to provide, at a firm unit price, recycling and solid-waste collection services, for various District locations, for the Department of District Inspections, Operations and Emergency Management (DIOEM). This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Seven (7) vendors responded to this advertised solicitation.

The term of the bid shall be for three (3) years from date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for two (2) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

This is an award to primary and alternate vendors offering the best pricing for each of the services mentioned in the bid: solid waste, recycling, compactors, asbestos pickups and roll-off pickups. The District reserves the right to award any individual and/or combination of bid items within this bid, offering the lowest price per type of service rendered, whichever is in the best interest of the District. Therefore, all other optional groups for Items 8, 9C, 16A, 16B, 16C, 16D, 38 and 39 are being rejected.

Identical prices were submitted on Item 2 – Regular Solid-Waste Pickup: Group 2, by Ecological Paper Recycling, Inc., of Opa-locka, Florida, and Waste Management Inc. of Florida, of Miami, Florida. The recommendation reflects the award of this tie low bid item to Waste Management Inc. of Florida, of Miami, Florida, pursuant to Board Policy 6320, Identical Prices – Priorities for Award.

A price comparison was conducted against the District's previous contract, resulting in savings of approximately \$58,271, annually.

Strategies were employed to increase M/WBE participation, however, no responses were received for this bid solicitation.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 072-NN03 – RECYCLING AND SOLID-WASTE COLLECTION SERVICES, to provide recycling and solid-waste collection services, for various District locations, for the Department of District inspections, Operations and Emergency Management (DIOEM), during the term of the bid, effective October 1, 2013, through September 30, 2016, including extensions thereto, as follows:

PRIMARY

1. WASTE MANAGEMENT INC. OF FLORIDA
2125 N.W. 10 COURT
MIAMI, FL 33127
OWNER: TIMOTHY HAWKINS, PRESIDENT

Section I: Regular Solid-Waste Pickup.

Lowest amount per cubic yard per pickup: Items 1 through 7.

- Item 1 - Group 1, 70 locations @ \$4.15 per cubic yard, per pickup.
- Item 2 - Group 2, 52 locations @ \$4.15 per cubic yard, per pickup.
- Item 3 - Group 3, 60 locations @ \$4.15 per cubic yard, per pickup.
- Item 4 - Group 4, 54 locations @ \$4.15 per cubic yard, per pickup.
- Item 5 - Group 5, 53 locations @ \$4.15 per cubic yard, per pickup.
- Item 6 - Group 6, 56 locations @ \$4.15 per cubic yard, per pickup.
- Item 7 - Group 7, 41 locations @ \$4.15 per cubic yard, per pickup.

2. ECOLOGICAL PAPER RECYCLING, INC.
2350 N.W. 149 STREET
OPA-LOCKA, FL 33054
OWNER: MANUELA FLORES, PRESIDENT

Section II: Recycling Pickup.

Lowest combination of price per cubic yard and rebate per ton of recycled material: Items 9a, 10a, 11a, 12a, 13a, 14a and 15a.

Additional optional items: 9b, 9d, 10b through 10d, 11b through 11d, 12b through 12d, 13b through 13d, 14b through 14d, and 15b through 15d.

Section III: Compactors Pickup.

Lowest amount per pickup: Items 17 through 19.

Section IV: Asbestos Pickup.

Lowest amount per delivery, per pickup: Items 20 through 23.

- Item 9a - Group 1, 70 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 rebate per ton of recycled material.
- Item 9b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 9d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 10a - Group 2, 52 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 rebate per ton of recycled material.
- Item 10b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 10c - Optional additional tote for recycling pickup of styrofoam @ \$7 per unit.
- Item 10d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 11a - Group 3, 60 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 rebate per ton of recycled material.
- Item 11b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 11c - Optional additional tote for recycling pickup of styrofoam @ 7 per unit.

- Item 11d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 12a - Group 4, 54 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 per ton of recycled material.
- Item 12b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 12c - Optional additional tote for recycling pickup of styrofoam @ 7 per unit.
- Item 12d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 13a - Group 5, 53 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 per ton of recycled material.
- Item 13b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 13c - Optional additional tote for recycling pickup of styrofoam @ \$7 per unit.
- Item 13d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 14a - Group 6, 56 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 rebate per ton of recycled material.
- Item 14b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 14c - Optional additional tote for recycling pickup of styrofoam @ 7 per unit.
- Item 14d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 15a - Group 7, 41 locations @ \$1.91 per cubic yard, per pickup, and \$36.50 rebate per ton of recycled material.
- Item 15b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 15c - Optional additional tote for recycling pickup of styrofoam @ \$7 per unit.
- Item 15d - Optional additional cost for pickup of a tote @ \$7 per unit.
- Item 17 - Groups 1 through 7 combined, 6 cubic yard volume @ \$49.99 per unit.
- Item 18 - Groups 1 through 7 combined, 8 cubic yard volume @ \$72 per unit.

- Item 19 - Optional solar power unit for each compactor @ \$131 per unit.
- Item 20 - Groups 1 through 7 combined, 10 cubic yard volume @ \$375 per delivery and pickup.
- Item 21 - Groups 1 through 7 combined, 20 cubic yard volume @ 498 per delivery and pickup.
- Item 22 - Groups 1 through 7 combined, 30 cubic yard volume @ \$598 per delivery and pickup.
- Item 23 - Groups 1 through 7 combined, 40 cubic yard volume @ \$660 per delivery and pickup.

3. PROGRESSIVE WASTE SOLUTIONS OF FL, INC.
 3840 N.W. 37 COURT
 MIAMI, FL 33142
 OWNER: JOSEPH D. QUARIN, VICE-CHAIRMAN/C.E.O.

Section V: Roll-Off Pickup.

Lowest amount per delivery per pickup: Items 24 through 37.

- Item 24 - Group 1, 70 locations, 20 cubic yard @ \$226.33 per delivery and pickup.
- Item 25 - Group 1, 70 locations, 30 cubic yard @ \$270.41 per delivery and pickup.
- Item 26 - Group 2, 52 locations, 20 cubic yard @ \$222.45 per delivery and pickup.
- Item 27 - Group 2, 52 locations, 30 cubic yard @ \$265.78 per delivery and pickup.
- Item 28 - Group 3, 60 locations, 20 cubic yard @ \$234.99 per delivery and pickup.
- Item 29 - Group 3, 60 locations, 30 cubic yard @ \$279.70 per delivery and pickup.
- Item 30 - Group 4, 54 locations, 20 cubic yard @ \$223.30 per delivery and pickup.
- Item 31 - Group 4, 54 locations, 30 cubic yard @ \$266.80 per delivery and pickup.
- Item 32 - Group 5, 53 locations, 20 cubic yard @ \$222.14 per delivery and pickup.
- Item 33 - Group 5, 53 locations, 30 cubic yard @ \$265.41 per delivery and pickup.
- Item 34 - Group 6, 56 locations, 20 cubic yard @ \$224 per delivery and pickup.

- Item 35 - Group 6, 56 locations, 30 cubic yard @ \$267.50 per delivery and pickup.
- Item 36 - Group 7, 41 locations, 20 cubic yard @ \$217.25 per delivery and pickup.
- Item 37 - Group 7, 41 locations, 30 cubic yard @ \$259.50 per delivery and pickup.

ALTERNATE

- 4. ECOLOGICAL PAPER RECYCLING, INC.
2350 N.W. 149 STREET
OPA-LOCKA, FL 33054
OWNER: MANUELA FLORES, PRESIDENT

Section I: Regular Solid-Waste Pickup.

Second lowest amount per cubic yard per pickup: Items 1 through 7.

- Item 1 - Group 1, 70 locations @ \$4.26 per cubic yard, per pickup.
- Item 2 - Group 2, 52 locations @ \$4.15 per cubic yard, per pickup.
- Item 3 - Group 3, 60 locations @ \$4.85 per cubic yard, per pickup.
- Item 4 - Group 4, 54 locations @ \$4.85 per cubic yard, per pickup.
- Item 5 - Group 5, 53 locations @ \$4.95 per cubic yard, per pickup.
- Item 6 - Group 6, 56 locations @ \$4.95 per cubic yard, per pickup.
- Item 7 - Group 7, 41 locations @ \$4.95 per cubic yard, per pickup.

- 5. WASTE MANAGEMENT INC. OF FLORIDA
2125 N.W. 10 COURT
MIAMI, FL 33127
OWNER: TIMOTHY HAWKINS, PRESIDENT

Section II: Recycling Pickup.

Second lowest combination of price per cubic yard and rebate per ton of recycled material: Items 9a, 10a, 11a, 12a, 13a, 14a and 15a.

Additional Optional Items: 9b, 10b, 11b, 12b, 13b, 14b and 15b.

Section III: Compactors Pickup.

Second lowest amount per pickup: Items 17 through 18.

Section IV: Asbestos Pickup.

Second lowest amount per delivery, per pickup: Items 20 through 22.

- Item 9a - Group 1, 70 locations @ \$2.40 per cubic yard, per pickup, and \$40 rebate per ton of recycled material.
- Item 9b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 10a - Group 2, 52 locations @ \$2.40 per cubic yard, per pickup, and \$40 rebate per ton of recycled material.
- Item 10b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 11a - Group 3, 60 locations @ \$2.40 per cubic yard, per pickup, and \$40 rebate per ton of recycled material.
- Item 11b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 12a - Group 4, 54 locations @ \$2.40 per cubic yard, per pickup, and \$40 per ton of recycled material.
- Item 12b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 13a - Group 5, 53 locations @ \$2.40 per cubic yard, per pickup, and \$40 per ton of recycled material.
- Item 13b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 14a - Group 6, 56 locations @ \$2.40 per cubic yard, per pickup, and \$40 per ton of recycled material.
- Item 14b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 15a - Group 7, 41 locations @ \$2.40 per cubic yard, per pickup, and \$40 per ton of recycled material.

- Item 15b - Optional additional tote for recycling pickup of milk cartons @ \$0 per unit.
- Item 17 - Groups 1 through 7 combined, 6 cubic yard volume @ \$74.70 per unit.
- Item 18 - Groups 1 through 7 combined, 8 cubic yard volume @ \$99.60 per unit.
- Item 20 - Groups 1 through 7 combined, 10 cubic yard volume @ \$593 per delivery and pickup.
- Item 21 - Groups 1 through 7 combined, 20 cubic yard volume @ 742 per delivery and pickup.
- Item 22 - Groups 1 through 7 combined, 30 cubic yard volume @ \$1,039 per delivery and pickup.

- 6. WASTE PRO OF FLORIDA, INC.
17302 PINES BOULEVARD
PEMBROKE PINES, FL 33029
OWNER: JOHN JENNINGS, PRESIDENT/C.E.O.

Section IV: Asbestos Pickup.

Second lowest amount per delivery per pickup: Item 23.

- Item 23 - Groups 1 through 7 combined, 40 cubic yard volume @ \$784.56 per delivery and pickup.

- 7. GREAT WASTE AND RECYCLING SERVICES, LLC
3051 N.W. 129 STREET
OPA-LOCKA, FL 33054
OWNER: CARLO PICCINONNA

Section V: Roll-Off Pickup.

Second lowest amount per delivery per pickup: Items 24 through 27.

- Item 24 - Group 1, 70 locations, 20 cubic yard @ \$275 per delivery and pickup.
- Item 25 - Group 1, 70 locations, 30 cubic yard @ \$375 per delivery and pickup.
- Item 26 - Group 2, 52 locations, 20 cubic yard @ \$275 per delivery and pickup.
- Item 27 - Group 2, 52 locations, 30 cubic yard @ \$375 per delivery and pickup.

8. ECOLOGICAL PAPER RECYCLING, INC.
2350 N.W. 149 STREET
OPA-LOCKA, FL 33054
OWNER: MANUELA FLORES, PRESIDENT

Section V: Roll-Off Pickup.

Second lowest amount per delivery per pickup: Items 28 through 37.

- Item 28 - Group 3, 60 locations, 20 cubic yard @ \$279 per delivery and pickup.
- Item 29 - Group 3, 60 locations, 30 cubic yard @ \$279 per delivery and pickup.
- Item 30 - Group 4, 54 locations, 20 cubic yard @ \$279 per delivery and pickup.
- Item 31 - Group 4, 54 locations, 30 cubic yard @ \$379 per delivery and pickup.
- Item 32 - Group 5, 53 locations, 20 cubic yard @ \$279 per delivery and pickup.
- Item 33 - Group 5, 53 locations, 30 cubic yard @ \$379 per delivery and pickup.
- Item 34 - Group 6, 56 locations, 20 cubic yard @ \$279 per delivery and pickup.
- Item 35 - Group 6, 56 locations, 30 cubic yard @ \$379 per delivery and pickup.
- Item 36 - Group 7, 41 locations, 20 cubic yard @ \$279 per delivery and pickup.

- Item 37 - Group 7, 41 locations, 30 cubic yard @ \$379 per delivery and pickup.

9. REJECT Items 8, 9C, 16A, 16B, 16C, 16D, 38 and 39.
10. Authorize Procurement Management Services to purchase up to the total estimated amount of \$15,924,222, for the initial contract term, and an amount not to exceed \$5,308,074, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh