

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 093-NN10 – MOBILE CUSTOM-CATERING  
FOOD TRUCK**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

Bid No. 093-NN10 – MOBILE CUSTOM-CATERING FOOD TRUCK, is for the purchase and delivery of a new mobile custom-catering food truck, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Three (3) vendors responded to this advertised solicitation.

The term of the contract shall be for one (1) year from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardee, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

In 2012/2013, Food and Nutrition launched a program, wherein a contracted mobile food truck went to various schools to serve breakfast and lunch. A total of approximately 80,000 reimbursable student meals were served from February 25, 2013, through June 5, 2013. Principals, students and food-service managers across the District provided positive comments on the food truck at their school sites.

All meal services, meal accountability, food and menu items, supplies, oversight and organization of the mobile food truck service are handled by the Department of Food and Nutrition. Upon evaluation of the program, it was determined to issue a competitive bid for the purchase of a new mobile food truck to compare costs of ownership versus a contracted vehicle. Based on the research and information received, it is determined to be in the best interest of the District to own the mobile food truck, as all aspects of meal-service option to students is operated by the Department of Food and Nutrition. The results of the competitive bid confirm that purchase of a new mobile food truck will result in lower operating cost to the District than a contracted service vehicle.

The mobile food truck is an expansion of District meal services to students and proved to fit well within the Department of Food and Nutrition's operations. The food truck was favorably received by principals, students and the community and enhanced meal services by providing an innovative and flexible meal option.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, no responses were received for this bid solicitation.

Fund Source  
Food and Nutrition

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida **AWARD** Bid No. 093-NN10 – MOBILE CUSTOM-CATERING FOOD TRUCK, for the purchase and delivery of a new mobile custom-catering food truck, for the Department of Food and Nutrition, during the term of the bid, effective November 19, 2013, through November 18, 2014, including extensions thereto, as follows:

1. FOODCART USA, CORP  
10470 S.W. 187 STREET  
MIAMI, FL 33157  
CRYSTAL D. RAMIREZ, PRESIDENT

Lowest Responsive Bid

Item 1 – Mobile Custom-Catering Food Truck @ \$185,000 each.

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$370,000, for the initial contract term, and an amount not to exceed \$370,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh