

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 097-NN06 – TWO-WAY RADIOS
AND ACCESSORIES, CATALOG DISCOUNT**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, two-way radios and accessories, for Miami-Dade County Public Schools. This is a term bid which states the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Five (5) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

No bids were received for Item 2. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Purchasing Policy 6320, Purchase Approval and Competitive Bidding Process Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditures.

Inasmuch as the contract awarded by The School Board of Broward County, Florida, is structured differently than M-DCPS, benchmarking cannot be conducted. Benchmarking was conducted against The School Board of Palm Beach County, Florida, and the District's prices were found to be approximately 19.5% lower.

Item 1 is being held for further evaluation and will be awarded at a future Board meeting.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, no M/WBE vendor is being awarded on this bid.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 097-NN06 – TWO-WAY RADIOS AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, quantities, as may be required, of two-way radios and accessories, for Miami-Dade County Public Schools, during the term of the bid, effective December 11, 2013, through December 10, 2015, including extensions thereto, as follows:

PRIMARY

1. FIRST COMMUNICATIONS, INC.
234 BLOUNTSTOWN STREET
TALLAHASSEE, FL 32304
OWNER: CHARLES C. LIVINGSTON, JR., PRESIDENT

Highest Discount off MSRP: Item 3

Item 3 - Motorola @ 45.5% off list.

ALTERNATE

2. CONTROL COMMUNICATIONS, INC.
3650 HACIENDA BOULEVARD, SUITE C
DAVIE, FL 33314
OWNER: SIGILFREDO RODRIGUEZ, JR., PRESIDENT

Second Highest Discount off MSRP: Item 3

Item 3 - Motorola @ 43% off list.

3. Reject Item 2.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,500,000, for the initial contract term, and an amount not to exceed \$750,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.