

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 025-PP06 – CUSTODIAL FLOOR-CARE PRODUCTS (REBID)**

**COMMITTEE:               FACILITIES AND CONSTRUCTION REFORM**

**LINK TO STRATEGIC  
FRAMEWORK:              FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase custodial floor-care products, including training, for use in various locations. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Seven (7) bids were received in response to this advertised solicitation, with five (5) bids meeting specifications, and two (2) bids not meeting specifications. This is an award to a primary and an alternate vendor.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Staff contacted the School Boards of Palm Beach and Broward Counties, in order to compare pricing, however, there were no tangible similarities in the structure of the bids wherein benchmarking could be performed.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, the list of registered vendors with the District does not reflect certified minority firms for this category.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 025-PP06 – CUSTODIAL FLOOR-CARE PRODUCTS (REBID), to purchase custodial floor-care products, including training, for use in various locations, during the term of the bid, effective February 12, 2014, through February 11, 2016, including extensions thereto, as follows:

## PRIMARY

1. NATIONAL CHEMICAL LABORATORIES, INC.  
401 N. 10 STREET  
PHILADELPHIA, PA 19123  
OWNER: HARRY POLLACK, PRESIDENT

Low Unit Price Meeting Specifications: Items 1 and 2.

Item 1 - Floor finish @ \$40.80 per 5-gallon container.  
Item 2 - Floor-finish remover @ \$9.45 per gallon.

## ALTERNATE

2. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334  
OWNER: JORGE F. MANRESA, PRESIDENT

Second Low Unit Price: Items 1 and 2.

Item 1 - Floor finish @ \$41.02 per 5-gallon container.  
Item 2 - Floor-finish remover @ \$18.95 per gallon.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,500,000, for the initial contract term, and an amount not to exceed \$750,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh