

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: AWARD BID NO. 046-PP03 – MILK AND DAIRY PRODUCTS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at a firm unit price, milk and dairy products, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Four (4) vendors responded to this advertised solicitation. This is an award to primary and alternate vendors.

The term of the bid shall be for two (2) years from the date of award and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the awardees, be extended for three (3) additional one (1) year periods and, if needed, ninety (90) days beyond the expiration date of the current contract period.

Strategies were employed to increase M/WBE & SBE/MBE participation, however, none responded to this solicitation.

Fund Source
0410 – Food Service

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 046-PP03 – MILK AND DAIRY PRODUCTS, to purchase, at a firm unit price, milk and dairy products, for the Department of Food and Nutrition, during the term of the bid, effective July 16, 2014 through July 15, 2016, including extensions thereto, as follows:

PRIMARY

1. BORDEN DAIRY COMPANY OF FLORIDA, LLC
308 AVENUE G, S.W.
WINTER HAVEN, FL 33880
OWNER: BORDEN DAIRY COMPANY, PARENT

Total Low: Groups 1 through 3.

- Item 1 - Milk, low-fat, 1% @ \$0.2536 per ½ pint carton.
- Item 2 - Milk, chocolate. fat-free, reduced-sugar
@ \$0.2525 per ½ pint carton.
- Item 3 - Milk, skim @ \$0.2452 per ½ pint carton.
- Item 4 - Milk, whole @ \$0.3095 per ½ pint carton.
- Item 5 - Milk, low-fat, 2% @ \$0.2671 per ½ pint carton.
- Item 6 - Milk, low-fat, 1% @ \$3.9957 per gallon container.
- Item 7 - Milk, whole @ \$4.6294 per gallon container.
- Item 8 - Buttermilk, low-fat, cultured @ \$2.29 per ½ gallon
container.
- Item 9 - Cream, sour, low-fat @ \$9.20 per 5-pound
container.
- Item 10 - Cheese, cottage, low-fat, 1% @ \$11.61
per 5-pound container.

2. DEAN DAIRY HOLDINGS, LLC
D.B.A. MCARTHUR DAIRY, LLC
240 N.E. 71 STREET
MIAMI, FL 33138
OWNER: BILL GIOVANETTI
FLORIDA DIVISION GENERAL MANAGER

Total Low: Group 4.

- Item 11 - Milk, lactose-free @ \$2.75 per gallon container.
- Item 12 - Milk, soy, plain @ \$3.10 per gallon container .
- Item 13 - Milk, almond @ \$3.10 per gallon container.
- Item 14 - Milk, rice @ \$3.10 per gallon container.
- Item 15 - Milk, lactose-free @ \$0.50 per ½ pint.
- Item 16 - Milk, soy, plain @ \$3.10 per gallon container.
- Item 17 - Milk, almond @ \$3.10 per gallon container.
- Item 18 - Milk, rice @ \$3.10 per gallon container.

ALTERNATE

3. DEAN DAIRY HOLDINGS, LLC
D.B.A. MCARTHUR DAIRY, LLC
240 N.E. 71 STREET
MIAMI, FL 33138
OWNER: BILL GIOVANETTI
FLORIDA DIVISION GENERAL MANAGER

Second Total Low: Groups 1 through 3.

- Item 1 - Milk, low-fat, 1% @ \$0.2802 per ½ pint carton.
Item 2 - Milk, chocolate. fat-free, reduced-sugar
@ \$0.2826 per ½ pint carton.
Item 3 - Milk, skim @ \$0.2695 per ½ pint carton.
Item 4 - Milk, whole @ \$0.2987 per ½ pint carton.
Item 5 - Milk, low-fat, 2% @ \$0.2829 per ½ pint carton.
Item 6 - Milk, low-fat, 1% @ \$4 per gallon container.
Item 7 - Milk, whole @ \$4.25 per gallon container.
Item 8 - Buttermilk, low-fat, cultured @ \$2.15 per ½ gallon
container.
Item 9 - Cream, sour, low-fat @ \$4.91 per 5-pound
container.
Item 10 - Cheese, cottage, low-fat, 1% @ \$6.64
per 5-pound container.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$27,769,000, for the initial contract term, and an amount not to exceed \$13,884,500, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RHH/mh