

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD BID NO. ITB-14-011-CV – SECURITY SYSTEMS
SERVICES**

COMMITTEE: FACILITIES AND CONSTRUCTION

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

Procurement Management Services, in collaboration with Facilities Operations, Maintenance Department, released the above-reference solicitation. The purpose of this Invitation To Bid is to establish contracts, at firm unit prices to maintain a fully operational security system, which includes the maintenance and/or replacement of existing cameras, for The School Board of Miami-Dade County, Florida. This ITB also includes a section for additional services which includes additional support functions or modification to the existing security systems. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. In addition, this ITB was advertised on the Procurement Management Services' website, the Demandstar website, The Miami Times and the Diario Las Americas newspapers, as well as emailed to 112 potential bidders.

The initial term of the bid shall be for one (1) year, commencing June 17, 2015 through June 16, 2016, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Upon further negotiations, with the vendors, Procurement Management Services was able to obtain an additional \$2,520.42 savings per month.

The contract shall be awarded to a primary and alternate vendor, based on the criteria listed in the solicitation, and upon receipt of the lowest responsive, responsible proposals.

Based on the criteria listed in the solicitation, two (2) vendors are being recommended for award.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. ITB-14-011-CV – SECURITY SYSTEMS SERVICES, to establish a contract, at firm unit prices, to maintain a fully operational security system, for The School Board of Miami-Dade County, Florida, including extensions thereto, as follows:

PRIMARY

1. ATCi COMMUNICATIONS, INC.
1270 N.W. 165 STREET
MIAMI, FL 33169
OWNER: VINCENT VENTO, PRESIDENT

Low Unit Price: Items 1 through 7.

- Item 1 - Elementary Schools @ \$2.97 per camera.
- Item 2 - Kindergarten to Eight Grade @ \$2.97 per camera.
- Item 3 - Middle Schools @ \$2.97 per camera.
- Item 4 - Senior High Schools @ \$2.97 per camera.
- Item 5 - Vocational and Specialized Centers @ \$2.97 per camera.
- Item 6 - Alternative Education Facilities @ \$2.97 per camera.
- Item 7 - Ancillary Facilities @ \$2.97 per camera.

ALTERNATE

2. MUNWAY TECHNOLOGY, INC. SBE
7240 N. W. 56 STREET
MIAMI, FL 33166
OWNER: MIGUEL A. MUNDARAIN, PRESIDENT

Second Low Unit Price: Items 1 through 7.

- Item 1 - Elementary Schools @ \$11.50 per camera.
- Item 2 - Kindergarten to Eight Grade @ \$11.50 per camera.
- Item 3 - Middle Schools @ \$11.50 per camera.
- Item 4 - Senior High Schools @ \$11.50 per camera.
- Item 5 - Vocational and Specialized Centers @ \$11.50 per camera.

Item 6 - Alternative Education Facilities @ \$11.50 per camera.

Item 7 - Ancillary Facilities @ \$11.50 per camera.

3. ADDITIONAL SERVICES NOT USED FOR BID CALCULATION

ATCi COMMUNICATIONS, INC.

1270 N.W. 165 STREET

MIAMI, FL 33169

OWNER: VINCENT VENTO, PRESIDENT

Low Unit Prices: Items 8 through 26.

Item 8 - Licensed/certified journey person foreperson @ \$65 per hour.

Item 9 - Licensed/certified journey person @ \$55 per hour.

Item 10 - Apprentice/Junior Mechanic @ \$55 per hour

Item 11 - Laborer/helper @ \$55 per hour.

Item 12 - Percentage off OEM parts @ 30% discount

Item 13 - Percentage of miscellaneous materials @ 30% discount.

Item 14 through 20 - Additional cameras at all locations @ \$2.97 per camera.

Item 21- Card Access System w/2 doors @ \$125.76 per month.

Item 22 - Card Access System w/4 doors @ \$251.52 per month.

Item 23 - Card Access System w/16 doors @ \$377.28 per month.

Item 24 - Card Access System w/32 doors @ \$365.92 per month.

Item 25 - Card Access System w/64 doors @ \$848.88 per month.

Item 26 - Card Access System w/80 doors @ \$1,273.32 per month.

MUNWAY TECHNOLOGY, INC
7240 N. W. 56 STREET
MIAMI, FL 33166
OWNER: MIGUEL A. MUNDARAIN, PRESIDENT

SBE

Second Low Unit Prices: Items 8 through 26.

- Item 8 - Licensed/certified journey person foreperson @ \$65 per hour.
- Item 9 - Licensed/certified journey person @ \$65 per hour.
- Item 10 - Apprentice/Junior Mechanic @ \$55 per hour.
- Item 11 - Laborer/helper @ \$55 per hour.
- Item 12 - Percentage off OEM parts @ 30% discount.
- Item 13 - Percentage of miscellaneous materials @ 30% discount.
- Item 14 through 20 - Additional cameras at all locations @ \$11.50 per camera.
- Item 21- Card Access System w/2 doors @ \$250 per month.
- Item 22 - Card Access System w/4 doors @ \$500 per month.
- Item 23 - Card Access System w/16 doors @ \$1,600 per month.
- Item 24 - Card Access System w/32 doors @ \$3,200 per month.
- Item 25 - Card Access System w/64 doors @ \$5,120 per month.
- Item 26 - Card Access System w/80 doors @ \$6,400 per month.

4. authorize Procurement Management Services to purchase up to the total estimated amount of \$800,000 for the initial contract term, and an amount not to exceed \$800,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/mh