

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

SUBJECT: AWARD BID NO. ITB-14-032-CV – FERTILIZERS, SPECIAL MIX

COMMITTEE: FACILITIES AND CONSTRUCTION

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

Procurement Management Services, in collaboration with Facilities Operations, Maintenance Department, released the above-reference solicitation. The purpose of this Invitation To Bid is to establish a contract, to purchase, at firm unit prices, fertilizers, special mix, for The School Board of Miami-Dade County, Florida. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' website, the Demandstar website, The Miami Times and the Diario Las Americas newspapers, as well as emailed to 20 potential bidders.

The initial term of the bid shall be for one (1) year, commencing June, 17, 2015 through June 16, 2016, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder(s), be extended for two (2) additional one (1) year periods.

Upon receipt of the bids and further negotiations with all vendors, Procurement Management Services was able to reduce pricing by approximately 6%, which is represented by a decrease of \$1.10 per bag.

The contract shall be awarded to primary and alternate vendors. Based on the criteria listed in the solicitation, two vendors are being recommended for award. Of these three (3) vendors, Harrell's LLC is new to the District.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** ITB-14-032-CV – FERTILIZERS, SPECIAL MIX, to establish a contract, to purchase, at firm unit prices, fertilizers, special mix, for The School Board of Miami-Dade County, Florida, including extensions thereto, as follows:

PRIMARY

1. DIAMOND R. FERTILIZER CO., INC.
18378 S.W. 260 STREET
HOMESTEAD, FL 33031
OWNER: MICHAEL HUDSON, PRESIDENT

Low Unit Price: Item 1.

Item 1 - Fertilizer 16-0-8 @ \$16.88 per bag.

2. HARRELL'S LLC
720 KRAFT ROAD
LAKELAND, FL 33815
OWNER: JACK R. HARRELL, JR, C.E.O.

Low Unit Price: Item 2.

Item 2 - Fertilizer 15-3-15 with w/Ronstar @ \$29.25 per bag.

ALTERNATE

3. JOHN DEERE LANDSCAPES
11970 S.W. 12 STREET
MIAMI, FL 33166
OWNER: JDA HOLDING LLC

Second Low Unit Price: Item 1.

Item 1 - Fertilizer 16-0-8 @ \$17.39 per bag.

4. DIAMOND R. FERTILIZER CO., INC.
18378 S.W. 260 STREET
HOMESTEAD, FL 33031
OWNER: MICHAEL HUDSON, PRESIDENT

Second Low Unit Price: Item 2.

Item 2 - Fertilizer 15-3-15 w/Ronstar @ \$30.78 per bag.

5. authorize Procurement Management Services to purchase up to the total estimated amount of \$65,000 for the initial contract term, and an amount not to exceed \$65,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/mh