

Financial Services  
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT:                    AWARD BID NO. ITB-14-065-ND – PROVIDE AMERICAN SIGN  
LANGUAGE INTERPRETATION/TRANSLITERATION, CAPTION  
AND/OR COMPUTER ASSISTED TRANSCRIPTION SERVICES**

**COMMITTEE:                FISCAL ACCOUNTABILITY**

**LINK TO STRATEGIC  
BLUEPRINT:                EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Human Capital Management, the Office of Public Relations, and the Office of Academics and Transformation, released the above-referenced solicitation. The purpose of this Invitation to Bid is to select one or more agencies in the field of sign language interpretation to provide American Sign Interpretation/Transliteration to The School Board of Miami-Dade County, Florida. This is a term bid which states that the Board may purchase quantities, as may be needed, but is not obligated to purchase any guaranteed amount. This Invitation to Bid was advertised on the Procurement Management Services' website, the DemandStar website, the Miami Times, and the Diario Las Americas newspapers, Bid Net and Florida Bid, as well as sent electronically to 23 potential bidders.

The initial term of the bid shall be for two (2) years, commencing October 14, 2015, through October 13, 2017, and may, be mutual agreement between the School Board of Miami-Dade County, Florida, and the successful bidder, be extended for one (1) additional two (2) year period, and if needed, ninety (90) days beyond the expiration date of the current contract period.

In an effort to obtain more participation from the local and certified small business enterprise vendors, Procurement developed two categories for vendors' pricing: District wide and by geographic area. This way, vendors had an opportunity to bid for services in a smaller geographical area versus the entire M-DCPS district area.

Based on the criteria listed in the solicitation and the results of the Best and Final pricing, the needs of The School Board of Miami-Dade County, Florida, and the price proposals submitted, three (3) vendors are being recommended for award, two primaries and one alternate. Of these three (3) vendors, one (1) vendor is new to this contract.

**E-141**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Invitation to Bid No. ITB-14-065-ND – PROVIDE AMERICAN SIGN LANGUAGE INTERPRETATION/TRANSLITERATION, CAPTION AND/OR COMPUTER ASSISTED TRANSCRIPTION SERVICES, to provide American Sign Interpretation/Transliteration to The School Board of Miami-Dade County, Florida, including extensions thereto, as follows:

**PRIMARY:**

1. IU, LLC dba ACD  
4846 UNIVERSITY DRIVE, SUITE 354  
LAUDERHILL, FL 33351  
SHAMUS SAYED, VICE PRESIDENT OF SALES AND  
MARKETING

**DISTRICT WIDE**

Group 1: M-DCPS Students/Employees/Parents

- Item 1 – Interpretation/Transliteration Services @ \$62.90
- Item 2 – Computer Assisted Transcription Services @ \$9.95.
- Item 5 – RID (all certifications) @ \$62.90 per hour.
- Item 6 – CART or C-Print @ \$9.95.

Group 2: The School Board of Miami-Dade County, Florida

- Item 1 – Interpretation/Transliteration Services @ \$62.90 per hour.

2. NATIONWIDE INTERPRETER RESOURCE, INC.  
P.O. BOX 272142  
BOCA RATON, FL 33427  
JUNE BACKER, PRESIDENT

**DISTRICT WIDE**

Group 1: M-DCPS Students/Employees/Parents

- Item 3 – QAI/EIEI @ \$49.50 per hour.
- Item 4 – QAI/EIEI @ \$59.50 per hour.

**ALTERNATE:**

1. IU, LLC dba ACD  
4846 UNIVERSITY DRIVE, SUITE 354  
LAUDERHILL, FL 33351  
SHAMUS SAYED, VICE PRESIDENT OF SALES AND  
MARKETING

**DISTRICT WIDE**

Group 1: M-DCPS Students/Employees/Parents

Item 3 – QAll/EIEII @ \$62.90 per hour.

Item 4 – QAlll/EIEIII @ \$62.90 per hour.

2. NATIONWIDE INTERPRETER RESOURCE, INC.  
P.O. BOX 272142  
BOCA RATON, FL 33427  
JUNE BACKER, PRESIDENT

**DISTRICT WIDE**

Group 1: M-DCPS Students/Employees/Parents

Item 5 – RID (all certifications) @ \$63.50 per hour.

Item 6 – C-Print @ \$63.50 per hour.

Group 2: The School Board of Miami-Dade County, Florida

Item 1 – Interpretation/Transliteration Services @ \$63.50 per hour.

3. TRUSTED TRANSLATIONS, INC.  
66 WEST FLAGLER ST., SUITE 1200  
MIAMI, FL 33130  
RICHARD ESTEVEZ, CEO/PRESIDENT (New Vendor)

**DISTRICT WIDE**

Group 1: M-DCPS Students/Employees/Parents

Item 1 – Interpretation/Transliteration Services @ \$63.25

Item 3 – QAll/EIEII @ \$62.50 per hour.

Item 4 – QAlll/EIEIII @ \$62.50 per hour.

Item 5 – RID (all certifications) @ \$63.25 per hour.

Group 2: The School Board of Miami-Dade County, Florida

Item 1 – Interpretation/Transliteration Services @ \$63.25 per hour.

Authorize Procurement Management Services to purchase up to the total estimated amount of \$4,800,000 for the initial contract term and an amount not to exceed \$4,800,000 for the subsequent two (2) year extension period.

JMM/nd