

Financial Services
Mrs. Judith Marte, Chief Financial Officer

SUBJECT: AWARD ITB NO. ITB-15-032-MT – AUCTION SERVICES

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC

BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services released the above-referenced solicitation. The purpose of this Invitation to Bid is to purchase, at firm unit prices, auction services that may be provided on-site or online. The District periodically holds auctions of surplus cars, buses, computers, furniture and other equipment. This ITB required the awarded bidders to facilitate the entire auction process, including but not limited to the collection of auction proceeds and all administrative functions associated with the tracking of auction items.

This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. This Invitation to Bid was advertised on the Miami-Dade County Public School Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, The Miami Times and El Diario Las Americas newspapers, as well as emailed to 10 potential bidders.

The initial term of the bid shall be for a three (3) year period, commencing March 9, 2016 through March 8, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation however, during the Goal Setting Committee Meeting, the recommendation for this solicitation was to be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

Two (2) vendors responded to this advertised bid. The two vendors who responded are Bidera, LLC and GovDeals, Inc., which are new to the District. As noted above, both vendors had an option to submit pricing for on-site auctions services and/or online auction services.

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Based on the criteria listed in the solicitation, a primary and an alternate vendor are being recommended for award. Upon further negotiations with the vendors, Procurement Management Services was able to obtain approximately 10% savings from the original to Best and Final pricing.

Fund Source

0XX – General Fund

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. ITB-15-032-MT, AUCTION SERVICES to purchase, at a firm unit prices, auction services, for Miami-Dade County Public Schools locations, during the term of the bid, effective March 9, 2016, through March 8, 2019, as follows:

PRIMARY

1. BIDERA, LLC
4995 NE 72ND AVENUE
MIAMI, FL 33166
OWNER/OFFICER: ARMANDO PERERA, PRESIDENT

Buyer's Premium for On-Site Auction Services – 4.95%
Buyer's Premium for Online Auction Services – 4.95%

SECONDARY

2. GOVDEALS, INC.
100 CAPITOL COMMERCE BLVD., SUITE 110
MONTGOMERY, AL 36117
OWNER/OFFICER: ROGER GRAVLEY, PRESIDENT

Buyer's Premium for Online Auction Services – 7.5%

Authorize Procurement Management Services to purchase up to the total estimated amount of \$150,000, for the initial contract term, and an amount not to exceed \$50,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/MT