

Financial Services
Mrs. Judith Marte, Chief Financial Officer

SUBJECT: AWARD ITB NO. ITB-15-061-AC – POUCH BEVERAGES

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC

BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this solicitation is to establish a contract at firm unit prices and preapprove a list of eligible vendors for the purchase and delivery of pouch beverages for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as may be required at the unit price bid, but is not obligated to purchase any guaranteed amount. This Invitation to Bid (ITB) was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, and emailed to 23 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing July 1, 2016 through June 30, 2018, and may by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidders, be extended for three (3) additional one (1) year periods.

In this ITB, the District requested firm fixed pricing for nine items, whereby bidders were able to submit bids for locations north of Flagler Street, south of Flagler Street or for the entire District. Strategies were employed to increase SBE/MBE participation; however, during the Goal Setting Committee Meeting the recommendation for this solicitation was to be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

One (1) vendor responded to this advertised bid. The one vendor which responded was M & B Products, Inc. listing Food Fantasies dba Frozen Treats listed as delivery agent.

Fund Source

0410 – Food Service Fund

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Bid No. ITB-15-061-AC, POUCH BEVERAGES to purchase, at a firm unit price, pouch beverages, for The School Board of Miami-Dade County, Florida, during the term of the bid, effective July 1, 2016, through June 30, 2018, as follows:

E-143

- a. M & B PRODUCTS INC.
8601 HARNEY ROAD
TAMPA, FL 33637
OWNER/OFFICER: DALE MC CLELLAN,
PRESIDENT

Group 1 Pouch Juice

Total Low Unit Price: Items 1 through 6.

- Item 1: Juice, orange 4 oz. @ \$.1290 each.
Item 2: Juice, apple 4 oz. @ \$.1085 each.
Item 3: Juice, blend 4 oz. @ \$.1130 each.
Item 4: Juice, orange 6 oz. @ \$.1692 each.
Item 5: Juice, apple 6 oz. @ \$.1400 each.
Item 6: Juice, blend 6 oz. @ \$.1501 each.

Group 2 Pouch Milk

Total Low Unit Price: Items 7 and 8.

- Item 7: Milk, Low-Fat milk-1% 8 oz. @ \$.1862 each.
Item 8: Milk, Fat-Free reduced sugar chocolate 8 oz.
@ \$.1831 each.

Group 3 Pouch Water

Total Low Unit Price: Item 9.

- Item 9: Water, 8 oz. @ \$.1288 each.

- b. FOOD FANTASIES INC., DBA FROZEN TREATS
1877 NE 6 AVENUE
MIAMI, FL 33179
OWNER/OFFICER: JIM CRAVEN, PRESIDENT

Group 1, 2 and 3- Delivery Agent.

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,000,000, for the initial contract term, and an amount not to exceed \$3,000,000 for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/ac