

Financial Services
Mrs. Judith Marte, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. ITB-14-029-AC – FOOD SERVICE
PAPER PRODUCTS AND CONTAINERS**

COMMITTEE: FISCAL ACCOUNTABILITY

LINK TO STRATEGIC

BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to purchase, at firm unit prices, food service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for Miami-Dade County Public Schools. These items include but are not limited to disposable compartment trays, cups, cutlery and various containers. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, and emailed to 122 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing June 22, 2016 through June 21, 2018, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

In this ITB, the District requested firm fixed unit pricing for 80 items. No bids were received for Items 7 and 70. After evaluation of Items 8, 9, 25, 26, 27, 28 and 55 it was determined that the products did not meet the specifications requested. The recommendation reflects the rejection of these items. As the need arises, competitive prices will be solicited for these items, pursuant to Board Policy 6320, Purchase Approval and Competitive Bidding Process Requirements.

Strategies were employed to increase SBE/MBE participation, however, during the Goal Setting Committee Meeting, the recommendation for this solicitation was to be open, not sheltered, as a large number of SBE/MBE vendors were not identified within the commodity code(s).

**REVISED
E-142**

Twelve (12) vendors responded to this advertised bid. For the firm unit prices, seven (7) vendors are recommended for award. An additional twelve (12) vendors are included on the preapproved list for eligible vendors to quote additional items as needed.

Fund Source

0410 – Food Service Fund

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **PARTIAL AWARD** Bid No. ITB-14-029-AC FOOD SERVICE PAPER PRODUCTS AND CONTAINERS to purchase, at firm unit prices, food service paper products, and preapprove a list of eligible vendors to quote additional items under these categories, for The School Board of Miami-Dade County, Florida, during the term of the bid, effective June 22, 2016, through June 21, 2018, including extensions thereto, as follows: } REVISED

- a. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
50 OLD BLACKSTOCK ROAD
SPARTANBURG, SC 29301
OWNER/ OFFICER: E. LEWIS MILLER JR., CEO

Low Unit Price: Items 1, 3, 4, 5, 15, 30, 34, 35, 36, 37, 38, 39, 40, 53, 62, 66, 68, 71, 72, 75, 76, 77, 78 and 80.

- Item 1 - Container, oblong sandwich @ \$22.37 per case.
- Item 3 - Two pocket dipping container @ \$37.70 per case.
- Item 4 - Paper box container medium @ \$38.41 per case.
- Item 5 - Paper box container large @ \$40.78 per case.
- Item 15 - Sandwich container @ \$22.88 per case.
- Item 30 - Food pail @ \$32.91 per case.
- Item 34 - Parfait Cup Plastic 16oz cup, clear @ \$48.90 per case.
- Item 35 - Parfait Insert Plastic to fit Item#34 @ \$28.90 per case.
- Item 36 - Parfait Lid Dome to fit items #34 and #35 @ \$35.90 per case.
- Item 37 - Parfait Lid Flat to fit item #34 @ \$28.90 per case.
- Item 38 - Cup, beverage, 16 oz. @ \$43.49 per case.
- Item 39 - Lid to fit Item #38 @ \$30.87 per case.
- Item 40 - Cup for Hot drinks 8oz @ \$33.01 per case.
- Item 53 - Sandwich wrap @ \$60.50 per case.
- Item 62 - Bags, foil, sandwich @ \$23.89 per case.
- Item 66 - Paper, Deli @ \$45.00 per case.

- Item 68 - Wrap, Foil, Bag, Insulated @ \$37.81 per case.
- Item 71 - Cover, disposable bun rack @ \$4.75 per case.
- Item 72 - Cloth, towel, reusable @ \$13.72 per case.
- Item 75 - Tray, 1 compartment @ \$24.76 per case.
- Item 76 - Tray, 3 compartment @ \$24.76 per case.
- Item 77 - Lid, to fit Items #75 and #76 @ \$34.94 per case.
- Item 78 - Tray, 5 compartment tray @ \$17.02 per case.
- Item 80 - Breakfast tray @ \$26.18 per case.

b. H.M.A. OF MIAMI
 240 WEST 27 STREET
 HIALEAH, FL 33010
 OWNER: GROSELL MUTTER, PRESIDENT

Low Unit Price: Items 2, 6, 14, 16, 17, 18, 19, 20, 21, 22, 23, 24, 29, 31, 32, 33, 41, 42, 64, 65, 69, and 79.

- Item 2 - Container, square sandwich @ \$25.19 per case
- Item 6 - Medium hoagie clear container @ \$20.99 per case
- Item 14 - Container, one compartment with hinged lid @ \$14.15 per case.
- Item 16 - Salad container @ \$26.55 per case.
- Item 17 - Corrugated Transport Container @ \$1.59 per each.
- Item 18 - 12 ounce container @ \$41.49 per case.
- Item 19 - Lid to fit item #18 @ \$24.15 per case.
- Item 20 - Pan Liner, Regular @ \$25.50 per case.
- Item 21 - Pan, oblong 1.5 lb @ \$33.87 per case.
- Item 22 - Pan, oblong 2.25 lb @ \$14.25 per case.
- Item 23 - Pan, Oblong, 2 1/4 lb @ \$30.99 per case.
- Item 24 - 3 Compartment Round Plate- Medium @ \$22.40 per case.
- Item 29 - Container / Tray: 3-Well @ \$11.49 per case.
- Item 31 - Container, no compartment @ \$9.50 per case.
- Item 32 - Pan, Oblong, 2.25LB cap @ \$33.38 per case.
- Item 33 - Lid, Heavy board to fit Item #31 @ \$12.99 per case.
- Item 41 - Cup, Soufflé 2oz @ \$20.19 per case.
- Item 42 - Lid, Clear to fit Item # 41 @ \$18.15 per case.
- Item 64 - Plastic wrap, 18" x 2000" @ \$10.19 per roll.
- Item 65 - Plastic wrap, 12" x 2000" @ \$6.99 per roll.
- Item 69 - Cover, disposable bun rack @ \$8.90 per case.
- Item 79 - Tray, 3 compartments with hinged lid @ \$11.49 per case of 200.

c. BIOPLANET CORPORATION
1773 WESTBOROUGH DRIVE
KATY, TX 77449
OWNER: BERNARDO HERRERO, PRESIDENT

Low Unit Price: Items 10, 11, 12, 13, 43, 44, 45, 46, and 47.

Item 10 - 4 ounce container @ \$58.35 per case.
Item 11 - Lid to fit Item #10 @ \$11.50 per case.
Item 12 - 5 ounce container @ \$29.01 per case.
Item 13 - Lid to fit Item #12 @ \$11.50 per case.
Item 43 - Cup 8oz. clear @ \$28.00 per case.
Item 44 - Flat Lid to fit Item #43 @ \$24.50 per case.
Item 45 - 10oz. cup, Breakfast Parfait @ \$36.50 per case.
Item 46 - Lid Dome without hole to fit Item #45 @ \$16.65 per case.
Item 47 - Spork Packet @ \$10.15 per case.

d. DAXWELL, LLC
2825 WILCREST, #500
HOUSTON, TX 77042
OWNER: SAM ZHANG, PRESIDENT

Low Unit Price: Items 48, 49, 50, 51, 52, 60, 61, 73 and 74.

Item 48 - Spoon: Plastic @ \$6.58 per case.
Item 49 - Fork: Plastic @ \$6.58 per case.
Item 50 - Knife: Plastic @ \$6.58 per case.
Item 51 - Straw @ \$27.00 per case.
Item 52 - Straw Packet @ \$6.38 per case.
Item 60 - Napkin, small, one ply @ \$20.00 per case.
Item 61 - Foil, Aluminum, 18" x 1000" x .007, standard, @ \$18.83 per single roll carton.
Item 73 - Gloves, plastic, medium size @ \$9.50 per case.
Item 74 - Gloves, plastic, large size @ \$9.50 per case.

e. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549
PRESIDENT: EDITH JEREMIAS

Low Unit Price: Item 54.

Item 54 - Food storage bags for vending machine @ \$22.00 per case.

- f. MINMOR INDUSTRIES
6010 EARLE BROWN DRIVE
MINNEAPOLIS, MN 55430
OWNER: JOSEPH MORRIS, MANAGER

Low Unit Price: Items 57, 58 and 59.

- Item 57 - Plastic snack plus bag @ \$26.50 per case.
- Item 58 - Bag, breakfast bag @ \$30.00 per case.
- Item 59 - Bag, 6" x 11.25" h x 3.5" @ \$30.00 per case.

- g. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023
OWNER: JOEL MAHLER, PRESIDENT

Low Unit Price: Items 56, 63 and 67.

- Item 56 - Bag, packaging @ \$47.65 per case.
- Item 63 - Tape, sealing tape for bags @ \$205.90 per case.
- Item 67 - Wrap, triangle shape @ \$123.50 per case.

- 2. **AWARD** the following preapproved vendors, for future competitive solicitations of additional items, exceeding the \$1,000 quotation threshold:

- a. BIOPLANET CORPORATION
1773 WESTBOROUGH DRIVE
KATY, TX 77449
OWNER: BERNARDO HERRERO, PRESIDENT

- b. CALICO INDUSTRIES OF FLORIDA, LLC
1609 CHERRYWOOD LANE
LONGWOOD, FL 32750
OWNER: CYNTHIA L. WIERSMA, MANAGING MEMBER

- c. CENTRAL POLY-BAG CORPORATION
2400 BEDLE PLACE
LINDEN, NJ 07036
OWNER: ANDREW HOFFER, PRESIDENT

- d. DAXWELL, LLC
2825 WILCREST, SUITE 500
HOUSTON, TX 77042
OWNER: SAM ZHANG, PRESIDENT

- e. EDWARD DON
9801 ADAM DON PARKWAY
WOODRIDGE, IL 55430
OWNER: STEVEN DON, PRESIDENT
 - f. H.M.A. OF MIAMI
240 WEST 27 STREET
HIALEAH, FL 33010
OWNER: GROSELL MUTTER, PRESIDENT
 - g. INTERBORO PACKAGING CORPORATION
114 BRACKEN ROAD
MONTGOMERY, NY 12549
PRESIDENT: EDITH JEREMIAS
 - h. MINMOR INDUSTRIES
6010 EARLE BROWN DRIVE
MINNEAPOLIS, MN 55430
OWNER: JOSEPH MORRIS, MANAGER
 - i. PENINSULA PAPER COMPANY OF CENTRAL FLORIDA
5101 HANNA AVENUE
TAMPA, FL 33610
OWNER: RICHARD CLARKE, PRESIDENT, DIRECTOR
 - j. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023
OWNER: JOEL MAHLER, PRESIDENT
 - k. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.
50 OLD BLACKSTOCK ROAD
SPARTANBURG, SC 29301
OWNER: E. LEWIS MILLER JR., CEO
 - l. WALLACE PACKAGING, LLC
820 E 47TH STREET, SUITE B6
TUCSON, AZ 85713
OWNER: PAUL TOMEH, PRESIDENT
3. Reject Items 7, 8, 9, 25, 26, 27, 28, 55 and 70.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$10,000,000, for the initial contract term, and an amount not to exceed \$5,000,000, for each additional one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.