

Financial Services

Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD ITB NO. ITB-15-026-CV – TWO-WAY RADIOS,
ACCESSORIES AND REPAIR/REPLACEMENT PARTS,
CATALOG DISCOUNT**

COMMITTEE: FACILITIES AND CONSTRUCTION

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of School Facilities, released the above-referenced solicitation. The purpose of this Invitation to Bid is to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, two-way radios, accessories and repair/replacement parts. This is a term bid which states that the Board may purchase quantities, as may be needed, but is not obligated to purchase any guaranteed amount. This Invitation to Bid was advertised on the Miami-Dade County Public Schools Procurement Management Services' website, the DemandStar website, Bid Net, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, and emailed to 110 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing June 22, 2016 through June 21, 2018, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation; however, during the Goal Setting Committee meeting, the recommendation for this solicitation was to be open, not sheltered, as a large number of SBE/MBE vendors were not identified, within the commodity code(s).

Based on the criteria listed in the solicitation, five (5) vendors are being recommended for award.

Five (5) vendors responded to this advertised bid. For the firm percentage discount, five (5) vendors are recommended for award.

Fund Source
0100 - General

F-64

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Bid No. ITB-15-026-CV – Two-Way Radios, Accessories and Repair/Replacement Parts, Catalog Discount, to purchase, at firm percentage discounts off the Manufacturer's Suggested Retail Price (MSRP) list, quantities, as may be required, of two-way radios, accessories and repair/replacement parts, for The School Board of Miami-Dade County, Florida, with an effective date of June 22, 2016 through June 21, 2018, including extensions thereto, as follows:

PRIMARY

- a. **COOPER-GENERAL CORPORATION** **MBE**
1785 N. W. 79TH AVENUE
DORAL, FL 33126
OWNER/OFFICER: MICHAEL FRESCO, PRESIDENT
HISPANIC AMERICAN

Highest Discount off MSRP: Item 1

Item 1 – Harris @ 31% off list

- b. **ENLIGHT COMMUNICATIONS, INC.**
10111 N. W. 53RD STREET
SUNRISE, FL 33351
OWNER/OFFICER: ALAN RABIN, PRESIDENT

Highest Discount off MSRP: Item 2

Item 2 – ICOM @ 17% off list.

- c. **INDUSTRIAL COMMUNICATIONS & ELECTRONIC, INC.**
350 N. W. 215th STREET
MIAMI, FL 33169
OWNER/OFFICER: MICHAEL J. UMANO, PRESIDENT

Highest Discount off MSRP: Item 3

Item 3 – Motorola @ 39% off list.

- d. **RELM WIRELESS CORPORATION**
7100 TECHNOLOGY DRIVE
MELBOURNE, FL 32904

OWNER/OFFICER: DAVID P. STOREY, C.E.O.

Highest Discount of MSRP: Item 4

Item 4 – Relm Wireless @ 37% off list.

ALTERNATE

- a. CONTROL COMMUNICATIONS, INC. **M/WBE**
3650 HACIENDA BOULEVARD, SUITE C
DAVIE, FL 33314
OWNER/OFFICER: SIGILFREDO RODRIGUEZ, JR.,
PRESIDENT

Second Highest Discount off MSRP: Item 3

Item 3 – Motorola @ 37% off list.

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,500,000, for the initial contract term, and an amount not to exceed \$750,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/cv