

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: PARTIAL AWARD INVITATION TO BID NO. ITB-15-023-MM –
AUTOMOTIVE REPAIR SERVICES AND SPECIALIZED
REPAIRS FOR SCHOOL BOARD VEHICLES**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Transportation, released the above-referenced solicitation. The purpose of this Invitation To Bid is to establish a contract at firm unit prices, for automotive repair and specialized repair services for the Transportation Department of Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Miami-Dade County Public Schools Procurement Management Services' website, the DemandStar website, BidNet, Florida Bid, *the Miami Times* and *Diario Las Americas* newspapers, as well as emailed to 23 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing August 10, 2016 through August 9, 2018, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for three (3) additional one (1) year periods.

In this ITB, the District requested firm fixed unit pricing for the following four (4) categories: Category A, Automotive Truck and Bus Repair Service for Cars, Light Trucks, Vans & SUV's and Trucks & Buses (medium and heavy duty) ; Category B, Specialized Repairs; Category C, Glass Replacement; and Category D, Specialized Radiator Repairs for multiple radiator sizes. Category C will be rejected as the District secured minimal responses that were not cost-effective. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Policy 6320, Purchase Approval and Competitive Bidding Process Requirements.

Strategies were employed to increase SBE/MBE participation. Ten vendors submitted bids in response to this solicitation. Upon further negotiation with the vendors, Procurement Management Services was able to obtain an additional 15% savings as a result of aggressive negotiation. This contract shall be awarded to seven (7) vendors as this is in the best interest of the District. The awarded vendors are currently registered to do business with the District.

Fund Source
100000 General

E-142

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **PARTIAL AWARD** Invitation To Bid No. ITB-15-023-MM – AUTOMOTIVE REPAIR SERVICES AND SPECIALIZED REPAIRS FOR SCHOOL BOARD VEHICLES, to establish a contract at firm unit prices for automotive repair and specialized repair services for The School Board of Miami-Dade County, Florida, with an effective date of August 10, 2016 through August 9, 2018, including extensions thereto, as follows:

Category A - Automotive Truck and Bus Repair Service

(ITEMS A1, A2 and A3 for repairs to Cars, Light Trucks, Vans & SUV's)

PRIMARY

- a. **ELIO'S AUTO ELECTRIC, INC.** **MBE/MWBE**
3251 NW 28 STREET
MIAMI, FL 33142
OWNER: JESUS AVILA, PRESIDENT
HISPANIC AMERICAN

Item A1 - Labor rate @ \$45 per hour
Item A2 - Discount parts @ 30%
Item A3 - Cost-Plus, Consumables and Materials @ catalog price

- b. **SMUTNY & ROSS TRANSMISSION** **MBE**
AND BODY SPECIALISTS
9970 BANYAN STREET
MIAMI, FL 33157
OWNER: WILLIAM SMUTNY, OWNER

Item A1 - Labor rate @ \$55 per hour
Item A2 - Discount parts @ 10%
Item A3 - Cost-Plus, Consumables and Materials @ 10%

- c. **R & J AUTOMOTIVE SERVICE, INC.** **MBE/MWBE**
10375 SW 187TH STREET
MIAMI, FL 33157
OWNER: RODERICK SMILEY, VICE PRESIDENT
AFRICAN AMERICAN

Item A1 - Labor rate @ \$50 for cars and \$60 for trucks per hour
Item A2 - Discount parts @ catalog price

Item A3 - Cost-Plus, Consumables and Materials @ cost

ALTERNATE

JACK LYONS TRUCK PARTS, INC.
8482 NW 96 STREET
MEDLEY, FL 33166
OWNER: JOHN L. LYONS JR., PRESIDENT

Item A1 - Labor rate @ \$59 per hour
Item A2 - Discount parts @ 20%
Item A3 - Cost-Plus, Consumables and Materials @ 25%

(ITEMS A4, A5 and A6 for repairs to Trucks & Buses (medium and heavy duty)

PRIMARY

a. ELIO'S AUTO ELECTRIC, INC. **MBE/MWBE**
3251 NW 28 STREET
MIAMI, FL 33142
OWNER: JESUS AVILA, PRESIDENT
HISPANIC AMERICAN

Item A4 - Labor rate @ \$55 per hour
Item A5 - Discount parts @ 30%
Item A6 - Cost-Plus, Consumables and Materials @ catalog price

b. JACK LYONS TRUCK PARTS, INC.
8482 NW 96 STREET
MEDLEY, FL 33166
OWNER: JOHN L. LYONS JR., PRESIDENT

Item A4 - Labor rate @ \$59 per hour
Item A5 - Discount parts @ 20%
Item A6 - Cost-Plus, Consumables and Materials @ 25%

ALTERNATE

i. SMUTNY & ROSS TRANSMISSION **MBE**
AND BODY SPECIALISTS
9970 BANYAN STREET
MIAMI, FL 33157
OWNER: WILLIAM SMUTNY, OWNER

Item A4 - Labor rate @ \$65 per hour
Item A5 - Discount parts @ 10%
Item A6 - Cost-Plus, Consumables and Materials @ 10%

ii. BEACON AUTOCARE, INC. SBE/MWBE
8701 NW 13 TERRACE
MIAMI, FL 33172
OWNER: DAVID PEREZ, PRESIDENT
HISPANIC AMERICAN

Item A1 - Labor rate @ \$79 per hour
Item A2 - Discount parts @ 10%
Item A3 - Cost-Plus, Consumables and Materials @ 20%

Category B, Items B1, B2 and B3 for Specialized Repairs

PRIMARY

JACK LYONS TRUCK PARTS, INC.
8482 NW 96 STREET
MEDLEY, FL 33166
OWNER: JOHN L. LYONS JR., PRESIDENT

Item B1 - Labor rate @ \$59 per hour
Item B2 - Discount parts @ 20%
Item B3 - Cost-Plus, Consumables and Materials @ 25%

ALTERNATE

ARMSTRONG FORD
30725 S. FEDERAL HIGHWAY
HOMESTEAD, FL 33030
OWNER: WILLIAM ARMSTRONG, OWNER

Item B1 - Labor rate @ \$80 per hour
Item B2 - Discount parts @ catalog price
Item B3 - Cost-Plus, Consumables and Materials @ 10%

Category D - Specialized Radiator Repairs

(ITEMS D1, D2 and D3 for Radiator Repairs (multiple radiator sizes)

PRIMARY

3 STAR ATLANTIC RADIATOR, INC.
4358 N. DIXIE HIGHWAY
OAKLAND PARK, FL 33334
OWNER: MICHAEL CROSS, PRESIDENT

Item D1 - Radiator Repair Per 800-1400 Cubic Inch @ \$0.03
Item D2 - Radiator Repair Per 3200-5600 Cubic Inch @ 0.03
Item D3 - Radiator Repair Per 10,000 cubic Inches @ \$0.03

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$1,500,000 for the initial contract term, and an amount not to exceed \$750,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

JMM/hr