

March 22, 2017

Financial Services
Mrs. Judith M. Marte, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-16-036-AC –
MAINLINE FOOD AND DISTRIBUTION SERVICE**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Request for Proposals ("RFP") is to seek qualified distributors to purchase and deliver food and food supply products, including, but not limited to, main entrée, beverages, grocery/staple items, commodity processed items, and paper products for use in the National School Lunch and School Breakfast Programs. Distribution of the specific products will be made to M-DCPS's approximately 392 school sites. This RFP was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, as well as emailed to 290 potential bidders, which included 2 Small/ Micro Business Enterprise and Minority/Women Business Enterprise (SBE/MBE/MWBE) vendors registered to the applicable commodity codes.

The initial term of the bid shall be for three (3) years, commencing July, 1, 2017 through June 30, 2020, and may, by mutual agreement between the School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open, as only two (2) vendors were registered within the commodity code(s):

The Selection Committee reviewed the only proposal received from US Foods, Inc. This proposer is the current incumbent who has provided satisfactory services to the District for the past 4 years as reported by the Department of Food and Nutrition. After considerable discussion and recognition that the proposer retained the current pricing within the RFP response; the Selection Committee has recommended the award to US Foods, Inc.

E-147

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Request For Proposals No. RFP-16-036-AC – MAINLINE FOOD AND DISTRIBUTION SERVICES, seek qualified distributors to purchase and deliver food and food supply products, including, but not limited to, main entrée, beverages, grocery/staple items, commodity processed items, and paper products for use in the National School Lunch and School Breakfast programs for The School Board of Miami-Dade County, Florida, effective July 1, 2017 through June 30, 2020, and may, by mutual agreement between the School Board of Miami-Dade County, Florida and the successful bidder, be extended for two (2) additional one (1) year extension period thereto, as follows:

US FOODS, INC.
7598 N.W. 6TH AVENUE
BOCA RATON, FLORIDA 33487
OWNER/OFFICER: CRAIG KEPPEL, REGIONAL DIRECTOR
BUSINESS DEVELOPMENT

Fixed Delivery Fee Per Case - \$1.17

Fixed Storage Fee Per Case - \$.29 – For USDA direct ship items only, after sixty (60) days of receipt of order

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$165,000,000, for the initial contract term of three years, and an amount not to exceed \$60,000,000, for each subsequent one (1) year extension period (s). Board authorization of this recommendation does not mean the amounts shown will be expended.