

Office of Superintendent of Schools
Board Meeting of June 21, 2017

June 5, 2017

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-16-010-MT- ONSITE
SERVICES FOR TELEPHONE REPAIRS AND EQUIPMENT**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a list of pre-approved vendors, to furnish materials, installation and service for telephone equipment for Miami-Dade County Public Schools (M-DCPS). This is a term bid which states that the Board may purchase services, as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, *The Miami Times*, and the *Diario Las Americas* newspapers, as well as e-mailed to 13 potential bidders, which included one (1) Micro Business Enterprise (MBE) vendor registered to the commodity code(s).

The initial term of the bid shall be for a two (2) year period, commencing July 1, 2017 through June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase Small Business Enterprise/Micro Business Enterprise (SBE/MBE) participation. The Goal Setting Committee recommended that this solicitation requires a SBE/MBE goal participation rate of 20%. The one (1) MBE vendor that is registered to the commodity code(s) did not respond to the solicitation.

Four (4) vendors responded to this advertised bid however. Based on the criteria listed in the solicitation, four (4) vendors are being recommended for award.

Fund Source
0100-General

E-141

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation to Bid No. ITB-16-010-MT ON-SITE SERVICE FOR TELEPHONE REPAIRS AND EQUIPMENT, to establish a contract, for a list of pre-approved vendors to provide equipment, materials, installation and service for telephone equipment, for The School Board of Miami-Dade County, Florida during the term of the bid, with an effective date of July 1, 2017 through June 30, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful pre-approved bidder, be extended for three (3) additional one (1) year extension periods thereto, as follows:
 - a. ANCOM SYSTEMS, INC.
9408 ROBERTS ROAD
ODESSA, FLORIDA 33556
OWNER/OPERATOR: LISA ROBERTS, VICE PRESIDENT
 - b. ARROW SYSTEMS INTEGRATION, INC.
2425 GATEWAY DRIVE
IRVING, TEXAS 75063
OWNER/OPERATOR: MICHAEL BEVILACQUA, PRESIDENT
 - c. TELNET SOLUTIONS GROUP, INC.
18459 PINES BOULEVARD, SUITE 490
PEMBROKE PINES, FL 33029
OWNER/OPERATOR: ROBERT ROBAYNA, PRESIDENT
 - d. WINDSTREAM COMMUNICATIONS, LLC
4001 RODNEY PARHAM ROAD
LITTLE ROCK, ARKANSAS 72212
OWNER/OPERATOR: ANTHONY THOMAS, MANAGER
2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$10,000,000, for the initial contract term, and an amount not to exceed \$5,000,000 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/hws