

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-16-011-DW –
NETWORK CONNECTIVITY**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Academic Transformation, specifically Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a list of pre-approved vendors to furnish network connectivity devices, which includes internetworking devices and network adapter cards for various departments servicing the District. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' website, the Demandstar website, BidNet, Florida Bid, *The Miami Times* and the *Diario Las Americas* newspapers, as well as e-mailed to 1,096 potential bidders, which included 19 Small Business/Micro Business Enterprise (SBE/MBE) certified vendors that are registered to the IT computer peripheral commodity codes.

The initial term of the bid shall be for a two (2) year period, commencing July 1, 2017 through June 30 2019 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open with a 25% SBE/MBE participation rate and a 10% local preference participation rate.

Seven (7) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to all seven (7) vendors, of which three (3) of } **REVISED**
the awarded vendors are SBE/MBE and Minority/Women Business Enterprise (M/WBE) certified. The SBE/MBE goal was exceeded by 29%, and the local preference goal was exceeded by 57%.

Fund Source

Various

**REVISED
E-142**

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-011-DW – NETWORK CONNECTIVITY, to establish a contract, for a list of pre-approved vendors to provide, network connectivity devices, which includes internetworking devices and network adapter cards for The School Board of Miami-Dade County during the term of the bid, with an initial effective date of July 1, 2017 through June 30, 2019 and may, by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidder, be extended for three (3) additional one (1) year extension periods thereto, as follows:
 - A. CDW GOVERNMENT LLC
230 NORTH MILWAUKEE AVENUE
VERNON HILLS, ILLINOIS 60061
OWNER/OPERATOR: THOMAS RICHARDS
 - B. DADE TECHNOLOGY SOLUTIONS, INC. **SBE Tier 2**
MWBE } REVISED
4805 NW 79 AVE, SUITE #10
MIAMI, FL 33166
OWNER/OFFICER: ALEXIS PEREZ, PRESIDENT
HISPANIC-AMERICAN
 - C. ELECTRONACA, INC.
7000 W. PALMETTO PARK ROAD, SUITE 210
BOCA RATON, FL 33433
OWNER/OFFICER: IRENE SULBARAN, PRESIDENT
 - D. GLOBALXNET TECHNOLOGIES, LLC. **MBE**
9101 NW 7TH AVENUE, B21
MIAMI, FL 33150
OWNER/OFFICER: MACK SAMUEL, PRESIDENT
AFRICAN-AMERICAN
 - E. SHI INTERNATIONAL CORPORATION
290 DAVIDSON AVENUE
SOMERSET, NJ 08873
OWNER/OFFICER: TED GOROSPE, ACCOUNT EXECUTIVE
 - F. UNITED DATA TECHNOLOGIES, INC. } REVISED
8825 NW 21ST TERRACE
MIAMI, FL 33172
OWNER/OFFICER: JOE MONTESINOS, ACCOUNT MANAGER
HISPANIC-AMERICAN

