

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: REQUEST FOR AUTHORIZATION TO AWARD REQUEST
FOR PROPOSALS (RFP) #16-309-AG, STUDENT AND
ATHLETIC ACCIDENT INSURANCE COVERAGE**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

At the School Board meeting of June 17, 2015, the Board authorized the last extension for Request For Proposal RFP #032-MM10, Student and Athletic Accident Insurance Coverages for a one-year period beginning August 1, 2016 through July 31, 2017.

In anticipation of the conclusion of the current agreement, staff released RFP #16-309-AG, Student and Athletic Accident Insurance Coverage. The RFP is being structured for Miami-Dade County Public Schools (M-DCPS) to seek competitive proposals for an initial three-year period, with the ability to extend for two additional one-year periods.

The District's program consists of a structured voluntary student accident insurance program for students and athletes and provides a cost effective way to pay medical bills for students who suffer an injury. The *Miami-Dade County Public Schools' Athletic Procedures Manual*, as referenced in School Board Policy 2431 – *Interscholastic Athletics*, provides for the mandatory purchase of appropriate accident coverage for students participating in interscholastic athletics. In addition, students enrolled in district-operated before and after school care programs are required to purchase student accident insurance. Lastly, on August 1, 2012, the Board entered into an inter-local agreement with Miami-Dade County to provide Head Start/Early Start Program Services for the County. As part of the agreement, the District must provide insurance as required by 45 CFR, Part 1301.11, including Student Accident Insurance with a minimum limit of \$2,000 per child. There are approximately 2,127 children enrolled in the program as of April 26, 2017.

The RFP was advertised on the Procurement Management Services' website, the Demandstar website, Florida Bid, BidNet, and in the newspapers *Diario Las Americas* and *The South Florida Times*.

At the bid opening of May 16, 2017, one proposal was received from Insurance for Students, Inc. who proposed three program options from Mutual of Omaha Insurance Company, Starr Indemnity & Liability Company, and Zurich American Financial Company.

**Revised
E-67**

The Selection Committee met on May 25, 2017, to review the proposal and different options contained therein and make a final recommendation. The committee determined that the best proposal presented by Insurance for Students, Inc. for these coverages, was proposed by Starr Indemnity & Liability Company (A.M. Best A XIV), through Insurance for Students, Inc. & Health Special Risk, Inc. (HSR). This proposal will provide an estimated savings to the District and student athletes in the amount of \$340,000 from the expiring program.

Staff is recommending award of these coverages to Starr Indemnity & Liability Company (A.M. Best A XIV), through Insurance for Students, Inc. & Health Special Risk, Inc. (HSR) for a three year rate guarantee with the option to renew for two additional one year periods with any changes in terms or conditions to be brought back to the Board for approval, effective August 1, 2017 through July 31, 2020 with the policy to be renewed on an annual basis, at the following rates:

	Expiring Rates/ School Year	New/Recommended Rates/School Year	Difference
School Time Pre-K to 6 th	\$16	\$15	-\$1
School Time 7 th to 12 th	\$18	\$16	-\$2
24-Hour Pre-K to 12 th	\$79	\$73	-\$6
Fall Football Insurance	\$265	\$254	-\$11
Spring Football Insurance	\$59	\$54	-\$5
Interscholastic Athletic Insurance	\$59	\$42	-\$17
Head Start/Early Start	\$2.85	\$2.66	-\$0.19

For over 20 years, the District has subsidized the cost of both the Fall and Spring Football Accident Insurance premiums, to make the coverage more affordable for athletes and their families. At the Board meeting of June 16, 2010, the Board authorized subsidizing a portion of the interscholastic coverage due to a restructuring of the program. This strategy has been very successful as compared to districts which do not mandate coverage as litigation stemming from football and interscholastic accidents has been minimal.

Staff is recommending the following student athlete contributions to both football insurance and interscholastic insurance premiums as well as subsidies to be paid by the Board.

	Total Premium Per School Year	Student Athlete Pays Per School Year	District Pays Per School Year	} Revised
Fall Football:	\$254	\$74(29%)	\$180(71%)	
Spring Football	\$54	\$21(39%)	\$33(61%)	
Interscholastic/Athletics	\$42	\$21(50%)	\$21(50%)	

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. award Request for Proposals (RFP) #16-309-AG Student and Athletic Accident Insurance Coverage to Starr Indemnity & Liability Company (A.M. Best A XIV), through Insurance for Students, Inc. & Health Special Risk, Inc.(HSR). for a guaranteed three year period with the option to renew for two additional one year periods with any changes in terms or conditions to be brought back to the Board for approval, effective August 1, 2017 through July 31, 2020 with the policy to be renewed on an annual basis, at the following rates; and

	Expiring Rates/ School Year	New/Recommended Rates/School Year	Difference
School Time Pre-K to 6 th	\$16	\$15	-\$1
School Time 7 th to 12 th	\$18	\$16	-\$2
24-Hour Pre-K to 12 th	\$79	\$73	-\$6
Fall Football Insurance	\$265	\$254	-\$11
Spring Football Insurance	\$59	\$54	-\$5
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2. approve student athlete contributions to both the football insurance and interscholastic insurance premiums as well as subsidies to be paid by the Board.

	Total Premium Per School Year	Student Athlete Pays Per School Year	District Pays Per School Year
Fall Football:	\$254	\$74(29%)	\$180(71%)
Spring Football	\$54	\$21(39%)	\$33(61%)
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