

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:           AWARD INVITATION TO BID NO. ITB-16-019-CV –  
                          CUSTODIAL CHEMICALS**

**COMMITTEE:       FISCAL ACCOUNTABILITY**

**LINK TO STRATEGIC  
BLUEPRINT:       EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Facilities, released the above-referenced solicitation. The purpose of this Invitation To Bid (ITB) is to establish a contract, at firm fixed prices, for the purchase and delivery of approved custodial chemicals. Custodial Chemicals are reviewed, tested and approved by Plant Operations, which is a department within the Office of Facilities. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, as well as emailed to 156 potential bidders, which included one (1) Small/Micro Business Enterprise (SBE/MBE) vendor registered to this commodity code.

The initial term of the bid shall be for a two (2) year period, commencing July 12, 2017 through July 11, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open.

Nine (9) vendors responded to this advertised bid. Bidders were asked to provide pricing for approved items 1 through 12. A proposed bidder submitted pricing for Item 2, Graffiti Remover. However, the chemical was not an approved brand. As such, item number 2 will be rejected. Based on the criteria listed in the solicitation, the contract shall be awarded to five (5) vendors of which one (1) is certified as a Minority/Women Business Enterprise (M/WBE).

Fund Source  
Various

**E-141**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-019-CV – CUSTODIAL CHEMICALS to establish a contract, at firm fixed prices, for the Office of Facilities, with an initial effective date of July 12, 2017 through July 11, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year extension periods thereto, as follows:

- a. BUCKEYE CLEANING CENTER, MIAMI  
9101 N. W.105 WAY  
MEDLEY, FL 33178  
OWNER/OFFICER: JOHN H. EHRHARD, DIRECTOR

Item 10 – Gymnasium Floor Finish @ \$210.00 per case

- b. CLEARWATER DISTRIBUTION, INC.  
D.B.A. GULFSTAR SUPPLY COMPANY  
6450 126<sup>TH</sup> AVENUE N.  
LARGO, FL 33773  
OWNER/OFFICER: NICK JURY, PRESIDENT

Item 5 – Antiseptic Cleaner @ \$30.00 per case

- c. EAST CONTINENTAL SUPPLIES, LLC **M/WBE**  
7955 W. 20<sup>TH</sup> AVENUE  
HIALEAH, FL 33014  
OWNER/OFFICER: CLAUDIA CARBONELL, MANAGING MEMBER  
**HISPANIC-AMERICAN**

Item 4A – Germicidal Detergent, MRSA @ \$48.34 per case

Item 7 – Baseboard Stripper @ 62.20 per case

- d. NATIONAL CHEMICAL LABORATORIES, INC.  
401 N. 10<sup>TH</sup> STREET  
PHILADELPHIA, PA 19123  
OWNER/OFFICER: HARRY POLLACK, PRESIDENT

Item 1 – Cream cleaner @ \$22.32 per case

Item 3 – Hydrogen Peroxide Cleaner @ \$102.16 per case

Item 4B – Germicidal Detergent, TB @ \$22.20 per case

Item 8 – Toilet Bowl cleaner @ \$23.40 per case

Item 9 – Handsoap Refill and Dispenser @ \$19.56 per case  
Item 11 – Floor Finish System @ \$41.40 per container  
Item 12 – Floor Finish Remover @ \$38.96 per case

- e. SOUTHEASTERN PAPER GROUP  
3850 PORT JACKSONVILLE PARKWAY  
JACKSONVILLE, FL 32225  
OWNER/OFFICER: E. LEWIS MILLER, CHIEF  
EXECUTIVE OFFICER

Item 6 – Defoamer @ \$31.13 per case

- f. REJECTED ITEM

Item 2 – Graffiti Remover – This item is recommended for rejection, since no bids were provided for the M-DCPS approved graffiti remover chemical.

- 2. **AUTHORIZE** Procurement Management Services to purchase, at quantities, as may be required, for up to the total estimated amount of \$4,012,408 for the initial contract term, and an amount not to exceed \$2,006,204, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/cv