

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-16-048-CV – LAWN
EQUIPMENT, POWER**

COMMITTEE: FISCAL ACCOUNTABILITY

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Facilities, specifically Plant Operations, released the above-referenced solicitation. The purpose of this Invitation To Bid (ITB) is to establish a contract, at firm fixed prices, for the purchase and delivery of lawn equipment. Lawn equipment are reviewed, tested and approved by Plant Operations, prior to the release of this ITB. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services website, the Demandstar website, BidNet, Florida Bid, as well as emailed to 57 potential bidders.

The initial term of the bid shall be for a two (2) year period, commencing November 15, 2017 through November 14, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods.

Strategies were employed to increase SBE/MBE participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE participation goal and a 5% local vendor preference.

Two (2) vendors responded to this advertised bid. Bidders were asked to provide pricing for the approved equipment, participation rate illustrated as items 1 through 19. Based on the criteria listed in the solicitation, the contract shall be awarded to the two (2) vendors, of which one is a certified small and micro business enterprise (SBE/MBE) and the other, a small business enterprise (SBE). The SBE/MBE goal was exceeded at 100%, and the local preference goal was exceeded at 100%. Item 19, which pricing was requested for in this ITB, has been rejected, as the item does not comply with specifications.

Fund Source
Various

E-141

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation To Bid No. ITB-16-048-CV – LAWN EQUIPMENT, POWER to establish a contract, at firm fixed prices, for the Office of Facilities, with an initial effective date of November 15, 2017 through November 14, 2019, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year extension periods thereto, as follows:

- a. **ALLIED PAPER COMPANY** **SBE/MBE**
D.B.A. ALLIED PAPER & COMPANY
13741 S. W. 147TH AVENUE
MIAMI, FL 33196
OWNER/OFFICER: LORRAINE PRICE, PRESIDENT

Item 6 - Blower, Cordless @ \$195.00 each
Item 17 - Pressure Washer, Cold Water @ \$1,295.00 each

- b. **JOE BLAIR GARDEN SUPPLY, INC.** **SBE**
320 N. E. 79TH STREET
MIAMI, FL 33138
OWNER/OFFICER: DAVID SHOAF, PRESIDENT

Item 1 - Edger, Power, Walk-Behind @ \$431.00 each
Item 2 - Edger, Power, Handheld @ \$236.99 each
Item 3 - Hedge Trimmer @ \$347.56 each
Item 4 - Blower, Leaf, Handheld @ \$150.06 each
Item 5 - Blower, Leaf, Backpack @ \$323.86 each
Item 7 - Trimmer @ \$229.06 each
Item 8 - Mower, Zero Turn 32-33" @ \$2,250.00 each
Item 9 - Mulching Kit, 32"-33" Mower @ \$95.00 each
Item 10 - Mower, Self-Propelled @ \$739.20 each
Item 11 - Mower, Zero Turn, 36" @ \$3,431.12 each
Item 12 - Mulching Kit, 36" Zero Turn @ \$135.00 each
Item 13 - Mower, Zero Turn, 42" @ \$3,431.12 each
Item 14 - Mulching Kit, 42" Zero Turn @ \$135.00 each
Item 15 - Mower, Zero Turn, 48" @ \$3,519.12 each
Item 16 - Mulching Kit, 48" Zero Turn @ \$135.00 each
Item 18 - Pressure Washer, Hot Water @ \$3,504.80 each

c. **REJECTED ITEM**

Item 19 - Electric Pressure Washer – This item did not comply with specifications.

2. **AUTHORIZE** Procurement Management Services to purchase, at quantities, as may be required, for up to the total estimated amount of \$1,000,000 for the initial contract term, and an amount not to exceed \$500,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/cv