

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-18-063-DP – PRINTER CONSUMABLES

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of Instructional Technology, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts with preapproved vendors for the purchase of original (OEM) printer consumables by the various schools and departments serving Miami-Dade County Public Schools. This is a term bid that states the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services and DemandStar websites. The solicitation was shared with District offices for additional community outreach, and its various media platforms, including but not limited to social media, local newspapers, local radio stations, and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing May 8, 2019, through May 7, 2022, and may, by mutual agreement between the School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE/VBE and/or local participation rate.

Fifteen (15) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to fifteen (15) vendors, of which ten (10) of the awarded vendors are SBE/MBE/MWBE certified. The SBE/MBE or VBE goal of 5% was exceeded, with a participation goal of 53%.

In Fiscal Year 2017-2018, the District spent \$1,119,034 on printer consumables contracts.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firms and all subcontractors.

Fund Source
Various

E-148

RECOMMENDED: That the School Board of Miami-Dade County, Florida:

1. **AWARD** Invitation to Bid No. ITB-18-063-DP – PRINTER CONSUMABLES, to establish contracts with preapproved vendors for the purchase of original (OEM) printer consumables by the various schools and departments serving Miami-Dade County Public Schools, during the term of the bid, with an effective date of May 8, 2019, through May 7, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

- A. ACADEMIC SUPPLIER
DBA RASIX COMPUTER CENTER, INC.
3519 MAIN STREET, SUITE 401
CHULA VISTA, CA 91911
OWNER/OFFICER: ASHOK SHAH, PRESIDENT
- B. BARLOP, INC. **MWBE**
6508 NW 82ND AVENUE
MIAMI, FL 33166
OWNER/OFFICER: MADELYN LOPEZ, PRESIDENT
HISPANIC AMERICAN
- C. BEEPSMART COMMUNICATIONS, INC.
DBA SMART GROUP SYSTEMS
990 N BOWSER ROAD, SUITE 720
RICHARDSON, TX 75081
OWNER/OFFICER: QUAZI FARUQUE, CEO
- D. CDW GOVERNMENT, LLC
200 N MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER/OFFICER: THOMAS RICHARDS, MANAGER
- E. CORNERSTONE PRINTER SUPPLIES, INC.
1550 TREVINO AVENUE
CORAL GABLES, FL 33134
OWNER/OFFICER: BLAS PRIETO, VICE PRESIDENT
- F. DADE TECHNOLOGY SOLUTIONS, LLC **SBE/MWBE**
4805 NW 79TH AVENUE, SUITE 10
MIAMI, FL 33166
OWNER/OFFICER: ALEXIS PEREZ, MANAGER
HISPANIC AMERICAN

- G. GALLOWAY OFFICE SUPPLY, INC. **MWBE**
 10201 NW 21ST STREET
 MIAMI, FL 33172
 OWNER/OFFICER: JAIME TOURAL, PRESIDENT
HISPANIC AMERICAN
- H. GLOBALXNET TECHNOLOGIES, LLC **MBE/MWBE**
 660 NW 119TH STREET
 MIAMI, FL 33168
 OWNER/OFFICER: MACK SAMUEL, MANAGER
AFRICAN AMERICAN
- I. INNOVATIVE SOFTWARE SOLUTION, INC. **SBE/MWBE**
 6316 N HIATUS ROAD
 TAMARAC, FL 33321
 OWNER/OFFICER: NATALIE FRAZIER, PRESIDENT
AFRICAN AMERICAN
- J. IPHONE AND IPAD WAREHOUSE, LLC **MBE/MWBE**
 DBA PHONE AND PAD WAREHOUSE
 18149 NE 19TH AVENUE
 NORTH MIAMI BEACH, FL 33162
 OWNER/OFFICER: BRIAN FARRELL, MANAGER
AFRICAN AMERICAN
- K. KMEDIA, INC. **MBE/MWBE**
 DBA TECHNO IP SOLUTIONS
 4995 NW 72ND AVENUE, SUITE 205
 MIAMI, FL 33166
 OWNER/OFFICER: DARWIN ROACH
HISPANIC AMERICAN
- L. MONARCH ELECTRONICS, INC. **SBE/MWBE**
 11113 BISCAYNE BLVD, UNIT 1058
 MIAMI, FL 33181
 OWNER/OFFICER: SUSAN STUART, PRESIDENT
WOMAN OWNED
- M. STRATOS KEY GROUP, INC. **MBE/MWBE**
 4995 NW 72ND AVENUE, SUITE 205
 MIAMI, FL 33166
 OWNER/OFFICER: GISELA ANDARA, PRESIDENT
HISPANIC AMERICAN
- N. THE TREE HOUSE, INC.
 22 TOCCI PATH
 NEWTON CENTER, MA 02459
 OWNER/OFFICER: DAVID RIZZO, PRESIDENT

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$6,000,000 for the initial contract term and an amount not to exceed \$2,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.