

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-18-031-CM - SPEECH
AND LANGUAGE PATHOLOGY SERVICES AND
EVALUATIONS**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Exceptional Student Education, released the above-referenced solicitation. The purpose of this Invitation to Bid ("ITB") is to select qualified professional firm(s), to provide speech and language pathology services and evaluations. Awarded firms will be required to participate in the Medicaid Certified School Match (Fee for Service Reimbursement) Program. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing June 19, 2019 through June 18, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 15% SBE/MBE preference points.

Seventeen (17) vendors responded to this advertised bid. Based on the criteria listed in the solicitation and result of the best and final pricing, eight (8) vendors are being awarded in the area of Speech Services, eight (8) vendors will be awarded in the area of Audiology Services and five (5) vendors will be awarded for Speech and Audiology Evaluations, including several local vendors.

In FY 17-18, the District spent \$3,500,000 on Speech and Language Pathology Services and \$300,000 on Audiology Services.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status.

E-147

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-031-CM – SPEECH AND LANGUAGE PATHOLOGY SERVICES AND EVALUATIONS**, to select qualified professional firm(s), to provide speech and language pathology services and evaluations, initial effective date of June 19, 2019 through June 18, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

SPEECH / LANGUAGE SERVICES

PRIMARY:

- A. GLOBAL SPEECH AND REHAB SERVICES, LLC
MBE/MWBE
520 NW 165TH STREET, SUITE 205
MIAMI, FL 33169
OWNER/OFFICER: HASINA S. ECHOLES, MANAGER
AFRICAN AMERICAN
WOMAN OWNED
Services @ \$57.25 per hour

ALTERNATE(S):

- A. ACADEMIC STAFFING INC.
1093 A1A BEACH BLVD, SUITE 284
ST. AUGUSTINE, FL 32080
OWNER/OFFICER: MARY PICHAN, PRESIDENT
Services @ \$55.75 per hour
- B. AUDREY B. GREENWALD DBA BOCA SPEECH CENTER
160 NW 4TH ST **MWBE**
BOCA RATON, FL 33432
OWNER/OFFICER: AUDREY B. GREENWALD, PRESIDENT
WOMAN OWNED
Services @ \$57.50 per hour
- C. COCHHBHA ENTERPRISES, INC
10258 NW 47TH STREET
SUNRISE, FL 33351
OWNER/OFFICER: EDDIE EDWARDS, JR., PRESIDENT
Services @ \$57 per hour

D. EBS HEALTHCARE, INC DBA EDUCATIONAL BASED SERVICES

9 LACRUE ST, SUITE 210
CONCORDVILLE, PA 19331
OWNER/OFFICER: MARK STUBITS, PRESIDENT
Services @ \$57.85 per hour

E. HEALTHPRO HERITAGE, LLC

307 INTERNATIONAL CIRCLE, SUITE 100
HUNT VALLEY, MD 20130
OWNER/OFFICER: JOHN HELLER, CEO
Services @ \$57.75 per hour

F. INVO HEALTHCARE ASSOCIATES, LLC

1780 KENDARBREN DR
JAMISON, PA 18929
OWNER/OFFICER: JASON T. RALPH, COO
Services @ \$57.75 per hour

G. SPEECH REHAB SERVICES, LLC

551 NW 77TH Street, SUITE 111
BOCA RATON, FL 33487
OWNER/OFFICER: JANET SANDLER, PRESIDENT
WOMAN OWNED
Services @ \$57.90 per hour

MWBE

SPEECH / LANGUAGE EVALUATIONS

PRIMARY:

A. ACADEMIC STAFFING INC.

1093 A1A BEACH BLVD, SUITE 284
ST. AUGUSTINE, FL 32080
OWNER/OFFICER: MARY PICHAN, PRESIDENT
Evaluations @ \$110 per evaluation

B. GLOBAL SPEECH AND REHAB SERVICES, LLC
MBE/MWBE

520 NW 165TH STREET, SUITE 205
MIAMI, FL 33169
OWNER/OFFICER: HASINA S. ECHOLES, MANAGER
AFRICAN AMERICAN
WOMAN OWNED
Evaluations @ \$110 per evaluation

ALTERNATE(S):

- A. AUDREY B. GREENWALD DBA BOCA SPEECH CENTER
160 NW 4TH ST **MWBE**
BOCA RATON, FL 33432
OWNER/OFFICER: AUDREY B. GREENWALD, PRESIDENT
WOMAN OWNED
Evaluations @ \$115 per evaluation
- B. CENTRA HEALTHCARE SOLUTIONS, INC
1000 CORPORATE DR, SUITE 280
FT LAUDERDALE, FL 33334
OWNER/OFFICER: OMRI PAPO, PRESIDENT
Evaluations @ \$118 per evaluation
- C. COCHHBHA ENTERPRISES, INC
10258 NW 47TH STREET
SUNRISE, FL 33351
OWNER/OFFICER: EDDIE EDWARDS, JR., PRESIDENT
Evaluations @ \$113.50 per evaluation
- D. EBS HEALTHCARE, INC DBA EDUCATIONAL BASED
SERVICES
9 LACRUE ST, SUITE 210
CONCORDVILLE, PA 19331
OWNER/OFFICER: MARK STUBITS, PRESIDENT
Evaluations @ \$120 per evaluation
- E. INVO HEALTHCARE ASSOCIATES, LLC
1780 KENDARBREN DR
JAMISON, PA 18929
OWNER/OFFICER: JASON T. RALPH, COO
Evaluations @ \$120 per evaluation
- F. SPEECH REHAB SERVICES, LLC **MWBE**
551 NW 77TH Street, SUITE 111
BOCA RATON, FL 33487
OWNER/OFFICER: JANET SANDLER, PRESIDENT
WOMAN OWNED
Evaluations @ \$119 per evaluation

AUDIOLOGY SERVICES

PRIMARY:

- A. ACADEMIC STAFFING
1093 A1A BEACH BLVD, SUITE 284
ST. AUGUSTINE, FL 32080
OWNER/OFFICER: MARY PICHAN, PRESIDENT
Services @ \$55.75 per hour

ALTERNATE(S):

- B. CENTRA HEALTHCARE SOLUTIONS
1000 CORPORATE DR, SUITE 280
FT LAUDERDALE, FL 33334
OWNER/OFFICER: OMRI PAPO, PRESIDENT
Services @ \$58 per hour
- C. COCHHBHA ENTERPRISES, INC
10258 NW 47TH STREET
SUNRISE, FL 33351
OWNER/OFFICER: EDDIE EDWARDS, JR., PRESIDENT
Services @ \$57 per hour
- D. EBS HEALTHCARES, INC DBA EDUCATIONAL BASED SERVICES
9 LACRUE ST, SUITE 210
CONCORDVILLE, PA 19331
OWNER/OFFICER: MARK STUBITS, PRESIDENT
Services @ \$57.85 per hour
- E. INVO HEALTHCARE ASSOCIATES
1780 KENDARBREN DR
JAMISON, PA 18929
OWNER/OFFICER: JASON T. RALPH, COO
Services @ \$57.75 per hour

AUDIOLOGY EVALUATIONS

PRIMARY:

- A. COCHHBHA ENTERPRISES, INC
10258 NW 47TH STREET
SUNRISE, FL 33351
OWNER/OFFICER: EDDIE EDWARDS, JR., PRESIDENT
Evaluations @ \$113.50 per evaluation

ALTERNATE(S):

- B. ACADEMIC STAFFING
1093 A1A BEACH BLVD, SUITE 284
ST. AUGUSTINE, FL 32080
OWNER/OFFICER: MARY PICHAN, PRESIDENT
Evaluations @ \$120 per evaluation

 - C. CENTRA HEALTHCARE SOLUTIONS
1000 CORPORATE DR, SUITE 280
FT LAUDERDALE, FL 33334
OWNER/OFFICER: OMRI PAPO, PRESIDENT
Evaluations @ \$118 per evaluation

 - D. EBS HEALTHCARES, INC DBA EDUCATIONAL BASED SERVICES
9 LACRUE ST, SUITE 210
CONCORDVILLE, PA 19331
OWNER/OFFICER: MARK STUBITS, PRESIDENT
Evaluations @ \$120 per evaluation

 - E. INVO HEALTHCARE ASSOCIATES
1780 KENDARBREN DR
JAMISON, PA 18929
OWNER/OFFICER: JASON T. RALPH, COO
Evaluations @ \$120 per evaluation
2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$15,000,000.00 for the initial contract term and an amount not to exceed \$5,000,000.00 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.