July 9, 2019

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-18-024-MJ -

TRANSPORTATION FOR SPECIAL NEEDS STUDENTS

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC

BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of Maintenance Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid ("ITB") is to establish a contract, at firm fixed pricing, for the transportation of Miami-Dade County Public Schools' students with special needs, the homeless, and foster care students. This term bid states that the Board may purchase quantities, as needed and is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with the District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for three (3) year period, commencing August 1, 2019 through July 31, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open.

Five (5) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to three (3) vendors.

In FY 2017-2018, the District spent \$868,805.75 on transportation for students with special needs, the homeless, and foster care students.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source Various

E-152

## **RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. AWARD INVITATION TO BID NO. ITB-18-024-MJ TRANSPORTATION FOR SPECIAL NEEDS STUDENTS, to establish a contract, at firm fixed pricing, for the transportation of Miami-Dade County Public School's students with special needs, the homeless, and foster care students, with an initial effective date of August 1, 2019 through July 31, 2022, and may, by mutual agreement between The School Board of Miami-Dade County. Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

## PRIMARY

A. AMERICAN LOGISTICS COMPANY, LLC 905 CALLE AMANECER, SUITE 360 SAN CLEMENTE, CA 92673

OWNER/OFFICER: STEPHEN A. MALOY, MANAGER

Low Unit Price: Items 1A through 1G

Item 1a – Base rate for one (1) child @\$25.00

Item 1b – Additional child @ \$0.00

Item 1c – Rate per mile @ \$2.50

Item 1d – Attendant/Aide @ \$17.50

Item 1e – Wheelchair transport @ \$25.00

Item 1f – Safety seat/harness @ \$2.50

Item 1g – Administrative fee @ \$0.00

## **ALTERNATES**

B. ZUM SERVICES, INC 275 SHORELINE DRIVE, SUITE 300 REDWOOD CITY, CA 94065 OWNER/OFFICER: RITU NARAYAN, CEO

Low Unit Price: Items 1A through 1G

Item 1a – Base rate for one (1) child @\$29.00

Item 1b – Additional child @ \$0.00

Item 1c – Rate per mile @ \$2.00

Item 1d – Attendant/Aide @ \$15.00

Item 1e – Wheelchair transport @ \$25.00

Item 1f – Safety seat/harness @ \$5.00

Item 1g – Administrative fee @ \$0.00

C. SECURE TRANSPORTATION COMPANY OF FLORIDA, LLC

6937 NW LTC PARKWAY PORT ST. LUCIE, FL 34986

OWNER/OFFICER: STEVEN DOBBS, MANAGER

Low Unit Price: Items 1A through 1G

Item 1a - Base rate for one (1) child @\$30.00

Item 1b – Additional child @ \$1.00

Item 1c – Rate per mile @ \$2.25

Item 1d – Attendant/Aide @ \$40.00

Item 1e – Wheelchair transport @ \$15.00

Item 1f - Safety seat/harness @ \$5.00

Item 1g – Administrative fee @ \$0.00

2. AUTHORIZE Procurement Management Services to purchase, up to the total estimated amount of \$1,350,000 for the initial contract term, and an amount not to exceed \$450,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not guarantee any estimated quantities will be purchased.