

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-18-034-DP – IT HARDWARE EQUIPMENT, ACCESSORIES, PERIPHERALS, AND SUPPORT

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of Instructional Technology, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts with preapproved vendors to provide Dell, Hewlett-Packard (HP), Hewlett-Packard Enterprise (HPE), and Lenovo hardware equipment, accessories, peripherals, supplies, maintenance, and support for Miami-Dade County Public Schools. This term bid states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services and DemandStar websites. The solicitation was shared with District offices for additional community outreach, and its various media platforms, including but not limited to social media, local newspapers, local radio stations, and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE or 5% local preference rate.

Seven (7) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract shall be awarded to three (3) vendors, of which three (3) of the awarded vendors are SBE/MBE certified.

In Fiscal Year 2017-2018, the District spent \$18,418,915 on IT hardware contracts.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firms and all subcontractors.

Fund Source
Various

E-141

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-034-DP – IT HARDWARE EQUIPMENT, ACCESSORIES, PERIPHERALS, AND SUPPORT**, to establish contracts with preapproved vendors to provide Dell, Hewlett-Packard (HP), Hewlett-Packard Enterprise (HPE), and Lenovo hardware equipment, accessories, peripherals, supplies, maintenance, and support for Miami-Dade County Public Schools, during the term of the bid, with an effective date of July 24, 2019, through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. DADE TECHNOLOGY SOLUTIONS, LLC **MWBE/SBE**
4805 NW 79TH AVENUE, SUITE 10
MIAMI, FL 33166
OWNER/OFFICER: SANDRA BOHORQUEZ, VP
HISPANIC AMERICAN

Manufacturer 4 – Lenovo

B. BLM TECHNOLOGIES OF FLORIDA, LLC **SBE**
DBA EVOLVTEC
1321 NW 65TH PLACE, SUITE 3
FORT LAUDERDALE, FL 33309
OWNER/OFFICER: GREG BLANC, PRESIDENT

Manufacturer 1 – Dell

C. UNITED DATA TECHNOLOGIES, INC. **MWBE**
DBA UDT
2900 MONARCH LAKES BOULEVARD, SUITE 300
MIRAMAR, FL 33027
OWNER/OFFICER: FERNANDO FERNANDEZ, CFO
HISPANIC AMERICAN

SUB-CONTRACTOR:

IPHONE AND IPAD WAREHOUSE, LLC **MBE/MWBE**
DBA PHONE AND PAD WAREHOUSE
18149 NE 19TH AVENUE
NORTH MIAMI BEACH, FL 33162
OWNER/OFFICER: BRIAN FARRELL, PRESIDENT
AFRICAN AMERICAN

Manufacturer 2 – Hewlett-Packard (HP)

Manufacturer 3 – Hewlett-Packard Enterprise (HPE)

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$24,000,000 for the initial contract term and an amount not to exceed \$8,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.