

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-18-048-HR – MILK AND DAIRY PRODUCTS

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a contract for the purchase and delivery of milk and dairy products, for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' and DemandStar websites. The solicitation was shared with the District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a three (3) year period, commencing July 24, 2019 through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open.

Of the three (3) vendors that responded to this solicitation, one (1) vendor, Island Dairy, LLC, submitted a No Bid response. Based on the criteria listed in the ITB, the contract shall be awarded to one (1) primary and one (1) alternate vendor (s).

In FY 2017-2018, the District spent \$13,884,500 on milk and dairy products.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source

Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-048-HR – MILK AND DAIRY PRODUCTS**, to establish a contract for the purchase and delivery of milk and dairy products, for Miami-Dade County Public Schools. during the term of the bid, with an initial effective date of July 24, 2019 through July 23, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. PRIMARY

BORDEN DAIRY COMPANY OF FLORIDA, LLC
308 AVENUE G, SW
WINTER HAVEN, FL 33880
OWNER/OPERATOR: BRETT OGLE, FOOD SERVICE
ACCOUNT MANAGER

- Item 1 – Milk, low-fat, 1% @ \$0.19 per ½ pint carton.
- Item 2 – Milk, chocolate, fat-free, reduced sugar @ \$0.19 per ½ pint carton.
- Item 3 – Milk, skim @ \$0.19 per ½ pint container.
- Item 4 – Milk, whole @ \$0.26 per ½ pint container.
- Item 5 – Milk, low-fat, 2% @ \$0.21 per ½ pint carton.
- Item 6 – Milk, low-fat, 1% @ \$2.98 per gallon container.
- Item 7 – Milk, whole @ \$3.29 per gallon container.
- Item 8 – Buttermilk, low-fat, cultured @ \$1.98 per ½ gallon container
- Item 9 – Cream, sour, low-fat @ \$6.80 per 5-pound container.
- Item 10 – Cheese, cottage, low-fat, 1% @ \$7.61 per 5-pound container
- Item 11 – Milk, lactose-free @ \$1.74 per quart container.
- Item 12 – Milk, soy, plain @ \$2.03 per quart container.

B. ALTERNATE

DEAN DAIRY HOLDINGS, LLC
DBA MCARTHUR DAIRY LLC
315 N. BUMBY AVENUE
ORLANDO, FL 32803
OWNER/OFFICER: BILL GIOVANETTI, VICE PRESIDENT

- Item 1 – Milk, low-fat, 1% @ \$0.19 per ½ pint carton.
- Item 2 – Milk, chocolate, fat-free, reduced sugar @ \$0.19 per ½ pint carton

- Item 3 – Milk, skim @ \$0.19 per ½ pint container.
- Item 4 – Milk, whole @ \$0.23 per ½ pint container.
- Item 5 – Milk, low-fat, 2% @ \$0.23 per ½ pint carton.
- Item 6 – Milk, low-fat, 1% @ \$3.50 per gallon container.
- Item 7 – Milk, whole @ \$3.50 per gallon container.
- Item 8 – Buttermilk, low-fat, cultured @ \$1.88 per ½ gallon container.
- Item 9 – Cream, sour, low-fat @ \$8.00 per 5-pound container.
- Item 10 – Cheese, cottage, low-fat, 1% @ \$8.00 per 5-pound container
- Item 11 – Milk, lactose-free @ \$3.00 per quart container.
- Item 12 – Milk, soy, plain @ \$3.50 per quart container

2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of \$41,653,500 for the initial contract term, and an amount not to exceed \$13,884,500 for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/hr