

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: AWARD INVITATION TO BID NO. ITB-18-001-TR- ELECTRIC CLOCKS, INTERCOM SYSTEMS, TIME STAMP MACHINES PARTS & SUPPLIES- MANUFACTURE DISCOUNT

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES

Procurement Management Services, at the request of Facilities Operations, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a pool of pre-approved vendors with catalog discounts for the supply and repairs of electric clocks, intercom systems, and time stamp machines. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services' and Demandstar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a three (3) year period, commencing July 24, 2019 through July 23, 2022 and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open competitive with 5% SBE/MBE or 5% local preference.

Four (4) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to four (4) vendors, one (1) MBE/MWBE certified.

In FY 2017-2018, the District spent \$1,866,275 on electric clocks, intercom systems, time stamp machines, parts and supplies.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source
Various

E-147

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** INVITATION TO BID NO. ITB-18-001-TR – ELECTRIC CLOCKS, INTERCOM SYSTEMS, TIME STAMP MACHINES PARTS & SUPPLIES - MANUFACTURE DISCOUNT, to establish a contract, with pre-approved vendors for the supply and repair of electric clocks, intercom systems, time stamp machine parts and supplies for The School Board of Miami-Dade County, with an initial effective date of July 24, 2019 through July 23, 2022 and may, by mutual agreement between The School Board of Miami-Dade County, Florida and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. GLOBALXNET TECHNOLOGIES, LLC **MBE/MWBE**
9101 NW 7TH AVENUE, B21
MIAMI, FL 33150
OWNER/OFFICER: MACK L. SAMUEL, MANAGER
AFRICAN AMERICAN

B. NDR CORPORATION
3250 NE 12TH AVENUE
OAKLAND PARK, FL 33334
OWNER/OFFICER: RONALD BOENDER, PRESIDENT

C. PRO SOUND, INC
1375 NE 123RD STREET
MIAMI, FL 33161
OWNER/OFFICER: ROD SINTOW, CEO

D. RAULAND-BORG CORPORATION OF FLORIDA
620 DOUGLAS AVENUE, SUITE 1316
ALTAMONTE SPRINGS, FL 32714
OWNER/OFFICER: DAVID HERMANCE, PRESIDENT

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$6,000,000 for the initial contract term, and an amount not to exceed \$2,000,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.