

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-18-042-HR – FOOD SERVICE PAPER PRODUCTS AND CONTAINERS**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Department of Food and Nutrition, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish a pre-approved vendor list for the purchase and delivery of food service products and containers, for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities as needed, but is not obligated to purchase any guaranteed amount. As per the solicitation, awarded bidders will submit pricing annually via a Request For Quotation (RFQ). This ITB was advertised on the Procurement Management Services' and DemandStar websites. The solicitation was shared with the District offices for additional community outreach, including but not limited to social media, local newspapers, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a two (2) year period, commencing September 4, 2019 through September 3, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for three (3) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 10% preference for local vendors.

Ten (10) vendors responded to this solicitation. Based on the criteria listed in the ITB, the contract shall be awarded to ten (10) vendors, three of which are MWBE/MBE certified.

In FY 2018-2019, the District spent \$2,458,541 on food service paper products and containers.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firm and all subcontractors.

Fund Source

Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-18-042-HR – FOOD SERVICE PAPER PRODUCTS AND CONTAINERS** - to establish a pre-approved vendor list for the purchase and delivery of food service products and containers, for Miami-Dade County Public Schools. during the term of the bid, with an initial effective date of September 4, 2019 through September 3, 2021, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for three (3) additional one (1) year extension periods thereto, as follows:
  - A. ALL FLORIDA PAPER, LLC **MWBE**  
9150 NW 105TH WAY  
MEDLEY, FL 33178  
OWNER/OPERATOR: MARISEL CACERES, MANAGER  
**HISPANIC AMERICAN**
  - B. BIOPLANET CORP.  
21110 NORTH SUMMITRY CIRCLE  
KATY, TX 77449  
OWNER/OPERATOR: BERNARDO HERRERO, PRESIDENT
  - C. DADE PAPER & BAG, LLC  
9601 NW 112TH AVENUE  
MIAMI, FL 33178  
OWNER/OPERATOR: VICKIE SCAGLIONE, BID DIRECTOR
  - D. H.M.A. OF MIAMI INC.  
240 WEST 27TH STREET  
HIALEAH, FL 33010  
OWNER/OPERATOR: GRISELL MUTTER, PRESIDENT
  - E. LACE FOODSERVICE CORPORATION  
10490 NW 26TH STREET  
MIAMI, FL 33172  
OWNER/OPERATOR: LUIS FERNANDEZ, VICE PRESIDENT
  - F. MINMOR INDUSTRIES LLC  
6010 EARLE BROWN DRIVE  
MINNEAPOLIS, MN 55430  
OWNER/OPERATOR: LINDSEY MILLER, PROJECT MANAGER

- G. MY GOODIES STORE LLC **MBE/MWBE**  
11933 NE 12TH AVENUE  
BISCAYNE PARK, FL 33161  
OWNER/OPERATOR: ROLANDE SAINT PREUX, VICE PRESIDENT  
**AFRICAN AMERICAN**
- H. SERV-PAK PRODUCTS, INC.  
5844 DAWSON STREET  
HOLLYWOOD, FL 33023  
OWNER/OPERATOR: RICHARD KATZ, PRESIDENT
- I. SOUTHEASTERN PAPER GROUP OF FLORIDA, INC.  
3850 PORT JACKSONVILLE PARKWAY, SUITE 7  
JACKSONVILLE, FL 32226  
OWNER/OPERATOR: E. LEWIS MILLER, JR., CEO
- J. Y-NOT DESIGN & MFG. INC., DBA Y-NOT **MWBE**  
3485 NW 65TH STREET  
MIAMI, FL 33147  
OWNER/OPERATOR: ANGELINA GARCIA, VICE PRESIDENT  
**HISPANIC AMERICAN**
2. **AUTHORIZE** Procurement Management Services to purchase, up to the total estimated amount of **\$12,000,000 for the initial contract term, and an amount not to exceed \$6,000,000** for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/hr