

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-18-053-DP –
ANTI-VIRUS & ENDPOINT PROTECTION**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Information Technology Services, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to establish contracts for anti-virus and endpoint protection solutions against a broad range of current and emerging threats at Miami-Dade County Public Schools. This RFP was advertised on the Procurement Management Services and DemandStar websites. The solicitation was shared with District offices for additional community outreach, and its various media platforms, including but not limited to social media, local newspapers, local radio stations, and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing September 4, 2019, through September 3, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 10 points for SBE/MBE.

Twelve (12) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, best and final pricing, and rankings/recommendation from the selection committee, the contract shall be awarded to two (2) vendors, pending contract negotiations and execution.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firms and all subcontractors.

Fund Source
Various

E-146

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AWARD** Request for Proposals No. RFP-18-053-DP – ANTI-VIRUS & ENDPOINT PROTECTION, to establish contracts for anti-virus and endpoint protection solutions against a broad range of current and emerging threats at Miami-Dade County Public Schools, during the term of the bid, with an effective date of September 4, 2019, through September 3, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. DIGITALERA GROUP, LLC **MWBE**
4931 SW 75TH AVENUE
MIAMI, FL 33155
OWNER/OFFICER: CLIFFORD J DYER, MGR
HISPANIC AMERICAN

Solution 2 – Enterprise Microsoft SharePoint System
Solution 3 – Public-Facing Web & Application Servers
Solution 4 – Desktop Operating Systems

B. UNITED DATA TECHNOLOGIES, INC **MWBE**
DBA UDT
2900 MONARCH LAKES BOULEVARD, SUITE 300
MIRAMAR, FL 33027
OWNER/OFFICER: ENRIQUE A FLECHES, CEO
HISPANIC AMERICAN

Solution 1 – NetApp Clustered ONTAP CIFS Environment

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$450,000 for the initial contract term and an amount not to exceed \$150,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.