

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:                    AWARD REQUEST FOR PROPOSALS NO. RFP-18-081-CM  
- EDUCATIONAL AND SOCIOEMOTIONAL SERVICES FOR  
AT-RISK STUDENTS**

**COMMITTEE:                FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
BLUEPRINT:                EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Alternate Education, released the above-referenced solicitation. The purpose of this Request for Proposal (“RFP”) is to provide high performing, high impact educational and wrap-around services which address critical areas for the education of at-risk students. This program will serve an inner-city, disadvantaged, at-Risk student population in grades 3-8 in a high-needs area. This RFP was advertised on the Procurement Management Services’ and DemandStar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media, local radio stations and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing November 20, 2019, through November 19, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods.

Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with 10 points for SBE/MBE.

Five (5) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, best and final pricing, and rankings/recommendation from the selection committee, the contract shall be awarded to one (1) vendor, pending contract negotiations and execution.

The District has no spend information because this is a new initiative.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firms and all subcontractors.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-18-081-CM - EDUCATIONAL AND SOCIOEMOTIONAL SERVICES FOR AT-RISK STUDENTS, to provide high performing, high impact educational and wrap-around services which address critical areas for the education of at-risk students, during the term of the bid, with an effective date of November 20, 2019, through November 19, 2022, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

SPECIALIZED EDUCATION OF FLORIDA, INC.  
TWO AQUARIUM DRIVE, SUITE 100  
CAMDEN, NJ 08103  
OWNER/OFFICER: JEFFREY COHEN, CEO

LOCAL ADDRESS PER LOCAL BUSINESS TAX RECEIPT:  
1450 BRICKELL AVENUE, SUITE 1900  
MIAMI, FL 33131

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$5,400,000 for the initial contract term and an amount not to exceed \$1,800,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.

RYS/cm