

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD INVITATION TO BID NO. ITB-19-002-DP – WIRELESS NETWORKS**

**COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of Information Technology Services, released the above-referenced solicitation. The purpose of this Invitation to Bid (ITB) is to establish contracts with preapproved vendors for the purchase of wireless networking equipment, installation, and support for Miami-Dade County Public Schools. This is a term bid states that the Board may purchase services, as may be needed, but is not obligated to purchase any guaranteed amount. This ITB was advertised on the Procurement Management Services and DemandStar websites. The solicitation was shared with District offices for additional community outreach, and its various media platforms, including but not limited to social media, local newspapers, local radio stations, and prior bid forecasting lists.

The initial term of the bid shall be for a period of three (3) years, commencing July 1, 2020, through June 30, 2023, and may, by mutual agreement between the School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods. At the time of contract extension, additional vendors may be added and/or removed, at the discretion of the District.

Strategies were employed to increase SBE/MBE/VBE (Small/Micro Business Enterprise/Veteran Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation be open with a 5% SBE/MBE preference rate.

Eleven (11) vendors responded to this advertised bid. Based on the criteria listed in the solicitation, the contract will be awarded to seven (7) vendors of which four (4) are SBE/MBE certified.

In Fiscal Year 2018-2019, the District spent \$230,191 on Wireless Network contracts.

M-DCPS OEO staff verified the SBE/MBE certification status of the prime firms and all subcontractors.

Fund Source  
Various

**E-142**

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD INVITATION TO BID NO. ITB-19-002-DP – WIRELESS NETWORKS**, to establish contracts with preapproved vendors for the purchase of wireless networking equipment, installation, and support for Miami-Dade County Public Schools, during the term of the bid, with an effective date of July 1, 2020, through June 30, 2023, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year extension periods thereto, as follows:

A. CDW GOVERNMENT, LLC  
DBA CDW-G  
230 N MILWAUKEE AVENUE  
VERNON HILLS, IL 660061  
OWNER/OFFICER: ROBERT WELYKI, VP

**SUB-CONTRACTOR:**

AUTOMATED SYSTEMS CONSULTING, INC      **SBE/MWBE**  
DBA ASC, INC  
15310 AMBERLY DRIVE, SUITE 250  
TAMPA, FL 33647  
OWNER/OFFICER: ANDY NUMA, PRESIDENT  
**AFRICAN AMERICAN**

B. CONVERGED NETWORKS, LLC  
2 STILL SHADOW DRIVE, SUITE G  
CHARLESTON, SC 29414  
OWNER/OFFICER: MIKE DUCK, PRESIDENT

**SUB-CONTRACTOR:**

GLOBALXNET TECHNOLOGIES, LLC      **MBE/MWBE**  
660 NW 119TH STREET  
MIAMI, FL 33168  
OWNER/OFFICER: MACK SAMUEL, MGR  
**AFRICAN AMERICAN**

C. ELECTRONACA, INC      **SBE**  
16621 GERMAIN DRIVE  
DELRAY BEACH, FL 33433  
OWNER/OFFICER: JHONATTAN NAVAS, VP

**SUB-CONTRACTOR:**

GREYSON TECHNOLOGIES, INC  
6350 N ANDREWS AVENUE, SUITE 200  
FORT LAUDERDALE, FL 33309  
OWNER/OFFICER: GREG NORDONE, CEO

- D. PC SOLUTIONS & INTEGRATION, INC  
4937 SW 75TH AVENUE  
MIAMI, FL 33155  
OWNER/OFFICER: DAVID RUDNICK, VP
- E. SOFTCHOICE CORPORATION  
173 DUFFERIN STREET, SUITE 200  
TORONTO, ON M6K3H-7, CANADA  
OWNER/OFFICER: VINCE DE PALMA, CEO

**SUB-CONTRACTOR:**

TRIORB SOLUTIONS, LLC  
7457 ALOMA AVENUE, SUITE 305  
WINTER PARK, FL 32792  
OWNER/OFFICER: JOSEPH I. HALL II, CEO

- F. STRUCTURED CABLING SOLUTIONS, INC. **MWBE**  
DBA SCS TECHNOLOGIES  
5632 NW 161<sup>ST</sup> STREET  
MIAMI GARDENS, FL 33014  
OWNER/OFFICER: SYED SHAH, PSTD  
**ASIAN AMERICAN**
- G. UNITED DATA TECHNOLOGIES, INC **MWBE**  
DBA UDT  
2900 MONARCH LAKES BOULEVARD, SUITE 300  
MIRAMAR, FL 33027  
OWNER/OFFICER: ENRIQUE FLECHES, CEO  
**HISPANIC AMERICAN**

**SUB-CONTRACTORS:**

IPHONE AND IPAD WAREHOUSE, LLC **MBE/MWBE**  
DBA PHONE AND PAD WAREHOUSE  
18149 NE 19<sup>TH</sup> AVENUE  
NORTH MIAMI BEACH, FL 33162  
OWNER/OFFICER: BRIAN FARRELL, MGR  
**AFRICAN AMERICAN**

PREMISES CABLING SYSTEMS, INC  
10850 NW 138<sup>TH</sup> STREET, BAY 6  
MIAMI, FL 33018  
OWNER/OFFICER: JESUS FERNANDEZ, PRESIDENT

2. **AUTHORIZE** Procurement Management Services to purchase up to the total estimated amount of \$4,500,000 for the initial contract term and an amount not to exceed \$1,500,000 for each subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amount shown will be expended.