

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. RFP-19-033-
CM - ONSITE HEALTH CENTER SERVICES**

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

**LINK TO STRATEGIC
BLUEPRINT: EFFECTIVE AND SUSTAINABLE BUSINESS PRACTICES**

Procurement Management Services, at the request of the Office of Risk and Benefits Management, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to identify and select qualified individuals and agencies to provide onsite, near site and/or virtual health center solutions for Miami-Dade County Public Schools employees, dependents and non-Medicare retirees. This RFP was advertised on the Procurement Management Services' and DemandStar websites. The solicitation was shared with District offices for additional community outreach, including but not limited to social media and prior bid forecasting lists.

The initial term of the bid shall be for a period of five (5) years, commencing on or before January 1, 2021 through December 31, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for one (1) additional two (2) year period, pending contract negotiations, service model and corresponding rates.

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Strategies were employed to increase SBE/MBE (Small/Micro Business Enterprise) participation. The Goal Setting Committee recommended that this solicitation have 5 points SBE/MBE to be utilized at the time of evaluation.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the prime firms and all subcontractors.

At the regularly scheduled bid opening of January 14, 2020, responses from the following proposers were received:

1. Baptist Health Telehealth Services, LLC
2. CareATC, INC.
3. Carehere, LLC
4. Cerner Health Connections, INC.
5. Healthstat Wellness, INC.
6. Marathon Health
7. Our Health LLC
8. Premise Health Holding, Corp
9. Proactive MD

Selection Committee meetings were advertised through the Office of Citizen's Information and were held on February 25, 2020, March 6, 2020 and May 21, 2020.

The Committee met and reviewed and evaluated all proposals, as well as an independent analysis prepared by the District's benefits consultant, Aon. Based on the review and scoring evaluation, the Committee voted in favor of selecting CareATC as a result to Request for Proposal (RFP) #19-033-CM, Onsite Health Center Services. The Committee also directed the Office of Procurement Management Services to negotiate a best and final offer upon finalization of the service model. All Bargaining units were invited to the Selection Committee meetings and were given the opportunity to provide comments.

CareATC's proposal contained provisions to provide services for The Health Center at Jackson Senior High School as well as providing the ability to offer other health center services at locations throughout the District. The additional locations would be based on the needs of the District. Pricing for this contract will depend on final negotiations with CareATC inclusive of the type of model and staffing levels utilized at District-wide medical center locations. At the revised prices submitted by CareATC at the request of the selection committee, the Miami Jackson Senior High health center is projected to cost between \$730,676 and \$839,874 for year 1 costs; it is staff's intent to seek even lower prices during contract negotiation. Five years costs at the submitted prices range from \$3.9 million to \$4.5 million. Each additional center would be subject to separate negotiations based on size and staffing.

The current contract with the University of Miami for medical services at the Miami Jackson Senior High School health center expires on June 30, 2020. In order to provide continuity of medical services during the Covid-19 Pandemic, while the transition to the new provider is being completed, staff is recommending entering into a contractual agreement with the University of Miami to continue to provide medical services at the Miami Jackson Senior High School health center with the same terms and conditions as the expiring contract for a period not to exceed six months.

RECOMMENDED: That The School Board of Miami-Dade County, Florida:

1. **AUTHORIZE** the waiver of the prior approval requirement inasmuch as School Board Policy 6332 requires prior approval to issuance of the Request for Proposal.
2. **AUTHORIZE** the Superintendent of Schools to enter into a contract with the University of Miami to continue to provide medical services at the Miami Jackson Senior High School health center with the same terms and conditions as the expiring contract for a period not to exceed six months; and
3. **AWARD** CareATC, INC. the Onsite Health Center Services contract, pursuant to Request For Proposal RFP# 19-033-CM effective on or before January 1, 2021, for a five-year term, pending]

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contract negotiations, service model and corresponding rates; with the ability to renew for an additional two (2) year period:

CareATC, INC
4500 S. 129TH E AVE., SUITE 191
TULSA, OK 74134
OWNER/OFFICER: PHILIP KURTZ, CEO

4. **AUTHORIZE** the Superintendent of Schools to negotiate and execute a contract with CareATC, Inc. to provide Onsite Health Center Services pursuant to the provisions of RFP#19-033-CM.

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