

Financial Services
Mr. Ron Y. Steiger, Chief Financial Officer

SUBJECT: REQUEST AUTHORIZATION TO AWARD A CONTRACT TO US FOODS, INC. THROUGH DIRECT NEGOTIATIONS FOR THE GOODS AND SERVICES SET FORTH UNDER RFP-20-022-MD - MAINLINE FOOD AND DISTRIBUTION SERVICE

COMMITTEE: FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS

LINK TO STRATEGIC PLAN: EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES

On March 9, 2022, the School Board approved Item E-141 which requested authorization to reject RFP-20-022-MD – Mainline Food and Distribution Service, due to the fact that no responses were received for this solicitation. The item also authorized Procurement Management Services, Office of Economic Opportunity and the Department of Food and Nutrition to enter into direct negotiations with supplier(s) for the goods and services set forth under this RFP in accordance with Board Policy 6320, Florida Administrative Code 6A-1.012, and to include the mandatory goal that requires a commitment to partner with an MDCPS-Certified African American subcontractor as established by the Goal Setting Committee on Tuesday, November 9, 2021. Since then, The Office of Economic Opportunity and the Department of Food and Nutrition have continued the work to review and recommend MDCPS-Certified African American subcontractors and their products to meet this goal. US Foods is already in contact with some of these firms which include, but will not be limited to, U.S. Supply House, Gassant Enterprises, and M.D. Stewart & Associates.

REVISED

Pursuant to the aforementioned Board Item, Board Policy 6320 and Florida Administrative Code 6A-1.012, Procurement Management Services, Office of Economic Opportunity and the Department of Food and Nutrition have engaged in direct negotiations for the delivery of food and food supply related products, and have reached agreement with the current incumbent, US Foods, Inc., on a mutually agreed upon amount for the provision of these goods and services.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, authorize:

1. The Superintendent to negotiate, finalize and execute an agreement with US Foods, Inc., and any other documentation necessary for the provision of the goods and services set forth in RFP-20-022-MD – Mainline Food and Distribution Service, for an initial term of two (2) years, with the option to extend for one (1) additional one-year period.

2. Procurement Management Services to purchase up to a total estimated amount of \$108,000,000 for the initial contract term of two (2) years, and an amount not to exceed \$54,000,000 for the subsequent one (1) year extension period. Board authorization of this recommendation does not mean the amounts shown will be expended.