

Financial Services  
Mr. Ron Y. Steiger, Chief Financial Officer

**SUBJECT:                   AWARD REQUEST FOR PROPOSALS NO. RFP-21-043-CM -  
TITLE I EQUITABLE SUPPLEMENTARY EDUCATIONAL  
SERVICES (ESES) FOR NON-PUBLIC SCHOOL STUDENTS  
AND SUBJECT TO THEIR SELECTION BY A PARTICIPATING  
NON-PUBLIC SCHOOL**

**COMMITTEE:               FISCAL ACCOUNTABILITY & GOVERNMENT RELATIONS**

**LINK TO STRATEGIC  
PLAN:                       EFFECTIVE AND SUSTAINABLE OPERATIONAL PRACTICES**

Procurement Management Services, at the request of the Office of Academic Transformation, specifically the Office of Title I Migrant Education, released the above-referenced solicitation. The purpose of this Request for Proposals (RFP) is to establish a pool of firms to deliver Title I Equitable Supplementary Educational Services (ESES) to eligible students enrolled in participating non-public schools. This RFP was advertised on the Procurement Management Services website, as well as DemandStar. The solicitation was shared with the District's Office of Economic Opportunity (OEO) for additional community outreach.

The initial term of the bid shall be for a three (3) year period, commencing August 1, 2022 through July 31, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidders, be extended for two (2) additional one (1) year periods, and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations.

The Goal Setting Committee recommended that this solicitation be open, no goals.

Seven (7) vendors responded to this advertised bid. Based on the criteria listed in the solicitation and the Selection Committee's consensus vote, seven (7) vendors are being recommended for award, of which two (2) are certified.

M-DCPS OEO staff verified the Small, Micro, Veteran and/or M/WBE certification status of the firm(s).

In Fiscal Year 2020-2021, the District spent \$9,998,070 on Title I ESES services for non-public schools.

Fund Source  
Grant – Title I

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida:

1. **AWARD** REQUEST FOR PROPOSALS NO. RFP-21-043-CM - TITLE I EQUITABLE SUPPLEMENTARY EDUCATIONAL SERVICES (ESES) FOR NON-PUBLIC SCHOOL STUDENTS AND SUBJECT TO THEIR SELECTION BY A PARTICIPATING NON-PUBLIC SCHOOL, to establish a pool of firms to deliver Title I Equitable Supplementary Educational Services (ESES) to eligible students enrolled in participating non-public schools, effective August 1, 2022 through July 31, 2025, and may, by mutual agreement between The School Board of Miami-Dade County, Florida, and the successful bidder, be extended for two (2) additional one (1) year extension periods thereto and if needed, an additional ninety (90) days beyond the expiration of the renewal period, pending contract negotiations, as follows:

A. CATAPULT LEARNING, LLC  
150 ROUSE BOULEVARD, SUITE 210  
PHILADELPHIA, PA 19112  
OWNER/OFFICER: JEFFREY COHEN

LOCAL OFFICE:  
11402 NW 41<sup>ST</sup> STREET, SUITE 206  
DORAL, FL 33178

SUBCONTRACTOR:  
ALPHA BUSINESS SOLUTIONS, LLC  
207 44<sup>TH</sup> AVENUE EAST  
BRADENTON, FL 34203  
OWNER/OFFICER: JAMES M. VINSON

B. EMPOWERING YOUTH, INC.  
1031 IVES DAIRY ROAD, SUITE 228  
MIAMI, FL 33179  
OWNER/OFFICER: ELVIS HART

C. FACTS EDUCATION SOLUTIONS, LLC  
121 SOUTH 13<sup>TH</sup> STREET, SUITE 100  
LINCOLN, NE 68508  
OWNER/OFFICER: PATRICK HAGGARTY

LOCAL OFFICE:  
888 BISCAYNE BOULEVARD, SUITE# 2303  
MIAMI, FL 33132

SUBCONTRACTOR:

PROFESSIONAL CONSULTING & EDUCATIONAL  
SUPPORT SERVICES, LLC MBE/MWBE  
16429 SW 1<sup>ST</sup> STREET  
PEMBROKE PINES, FL 33027  
OWNER/OFFICER: VANADY A. DANIELS  
AFRICAN AMERICAN

D. FOCUS LEARNING ACADEMY, INC. MBE/MWBE  
16121 NE 18<sup>TH</sup> AVENUE  
NORTH MIAMI BEACH, FL 33162  
OWNER/OFFICER: RUTH SMITH  
AFRICAN AMERICAN

E. FLORIDA EDUCATIONAL LEADERSHIP COUNCIL, INC.  
15175 EAGLE NEST LANE, SUITE 103  
MIAMI LAKES, FL 33014  
OWNER/OFFICER: ALEJANDRO RIZO

F. ONE ON ONE LEARNING CORP. MWBE  
8900 SW 117 AVENUE, SUITE C-103  
MIAMI, FL 33186  
OWNER/OFFICER: MARCEL MONNAR  
HISPANIC AMERICAN

G. TREE OF KNOWLEDGE LEARNING ACADEMY,  
INCORPORATED  
4000 ALTON ROAD  
MIAMI BEACH, FL 33140  
OWNER/OFFICER: MORDECHAI SALFER

2. **AUTHORIZE** Procurement Management Services to purchase up to a total estimated amount of \$45,000,000, for the initial contract term of three (3) years, and an amount not to exceed \$15,000,000, for each subsequent one (1) year extension period(s). Board authorization of this recommendation does not mean the amounts shown will be expended.